

## **Mirae Asset Global Investments** Corporate Overview



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## **Group Overview**



## Who We Are

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As a global financial group, we serve not only our clients but broader society as well. We want our company to display a unique and forward-looking philosophy that provides solutions for all of our stakeholders. "

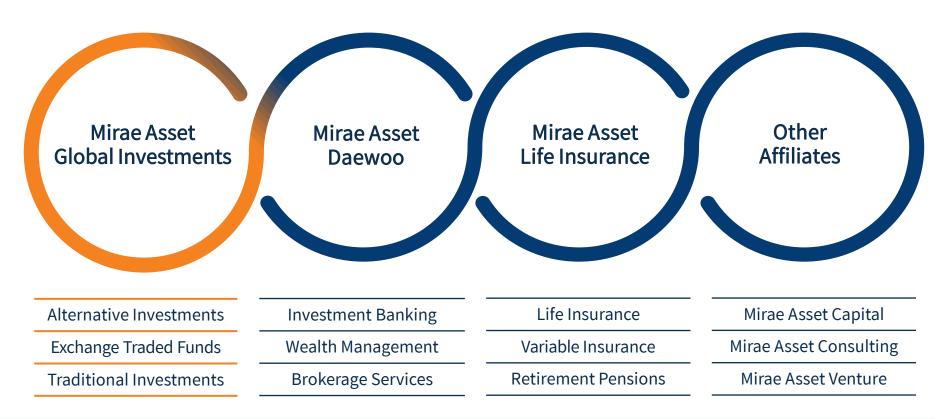


#### Hyeon Joo Park, Founder & Global Investment Strategy Officer

Greeting Remarks for Mirae Asset foreign employees, 2018

### **Group Overview**

Founded in 1997, Mirae Asset Global Investments is the asset management arm of the Mirae Asset Financial Group, one of Asia's leading independent financial services companies.



### Mirae Asset Financial Group

### Permanent Innovator

Mirae Asset has a competitive edge derived from its unique ideas and perspectives. We create new opportunities through innovation and change - which continue to inspire Mirae Asset for the future.

#### 2011~2015 innovation Invests in the Gyeongdo Marine **Tourism Complex in Yeosu** 2011 Becomes Korea's first directly listed ETF on the HKEX 2018 Acquires Global X, an American ETF 2006~2010 Acquires Titleist, a prestigious management company golf equipment brand(Exited) Receives private fund 2006 management(PFM) license in China 2012 Becomes first Korean company Establishes Mirae Asset Huachen to invest in mainland Chinese **Fund Management** 2019 building Mirae Asset Daewoo receives 2013 presidential award at Corporate 2006 ~ 2010 Launches Horizons S&P 500 Innovation Awards Establishes overseas offices in Covered Call ETF, Horizons' first India, UK, China, Vietnam, US **US-listed ETF** Becomes first Korean investment and Brazil bank to reach 9 trillion won of equity capital 2008 Launches Mirae Asset's first Establishes Global X Japan, a JV ETF off-shore fund in Luxembourg Provider 2010 2020 Releases first mobile trading Strategically invests 800 billion won service(MTS) in Korea in Naver Financial Harvard Business School selects Mirae Asset for case study

#### 1997~2005

#### 1997

Mirae Asset Venture Capital founded

#### 1998

Launches Park Hyeon Joo Fund #1, Korea's first close-ended mutual fund

#### 2003

Establishes Mirae Asset Global Investments(HK), Korea's first global investment Firm

#### 2016~2020

#### 2017

The Case Centre publishes case study on Mirae Asset's disruptive

## **Global Network**



## What We Do



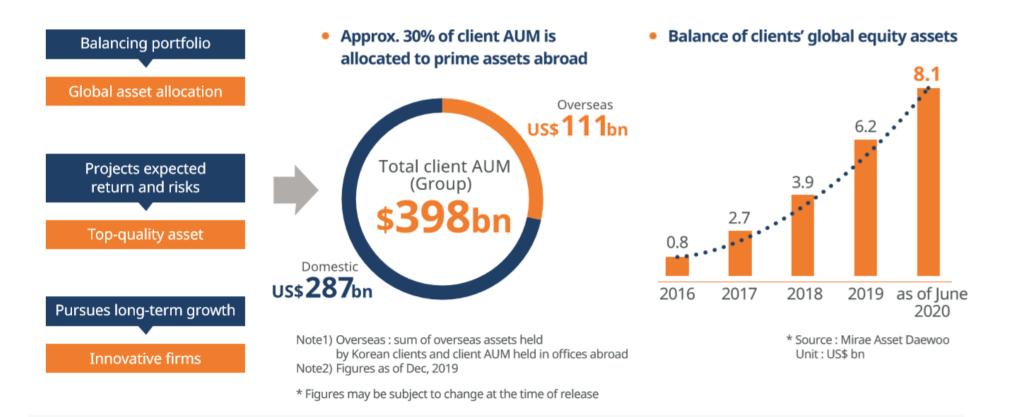
### What We Do

As a global financial group, Mirae Asset provides a full spectrum of high quality financial services in order to pursue excellence in investment management and help our clients achieve their long-term objectives.

Asset Management	Global ETF	Investment in Innovative Companies
Global Equity, Bond, Retirement Pension, Personal Pension Insurance	Thematic ETF Korea, USA, Canada, Australia, Hong Kong, etc,.	Global Platform Company Bio ICT Venture Investment
Investment Banking	Alternative Investment	Social Responsibility
PEF, M&A, PF, IPO, DCM, ECM, Credit Loan	REITs, Hotel, Office, Infrastructure Tourism Development	Global Scholarships (Korea, India)

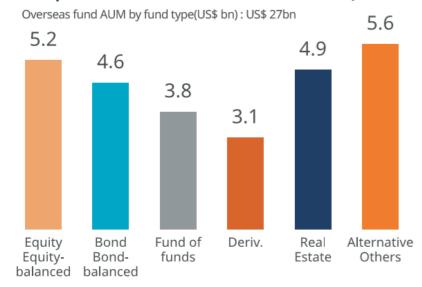
## **Competitive Global Asset Allocation**

- Diversified home biased investing and assets by discovering prime assets and innovative firms across the world through our extensive global network
- A leading global equity brokerage business backed by insightful research and a user friendly designed platform [Mirae Asset Daewoo No.1 in overseas stock depositary fee (FY2019)]



## **Superior Global Fund Management Skills**

- Leading global investment position among Korean peers since the launch of such funds in 2005(As of 2019 year-end)
- Consistent growth in overseas AUM through the adoption of localization and global research capability



Competitive overseas fund AUM(out of Korean peers)

\* Source : Korea Financial Investment Association

\* Figures as of Dec, 2019

(Mirae Asset Global Investments, Multi Asset Global Investments)

#### More employees in abroad than Korea

Mirae Asset Global Investments employee status(Figures as of Dec, 2019)

Korea 447(49%)

Overseas 470(51%)

\* Figures may be subject to change at the time of release

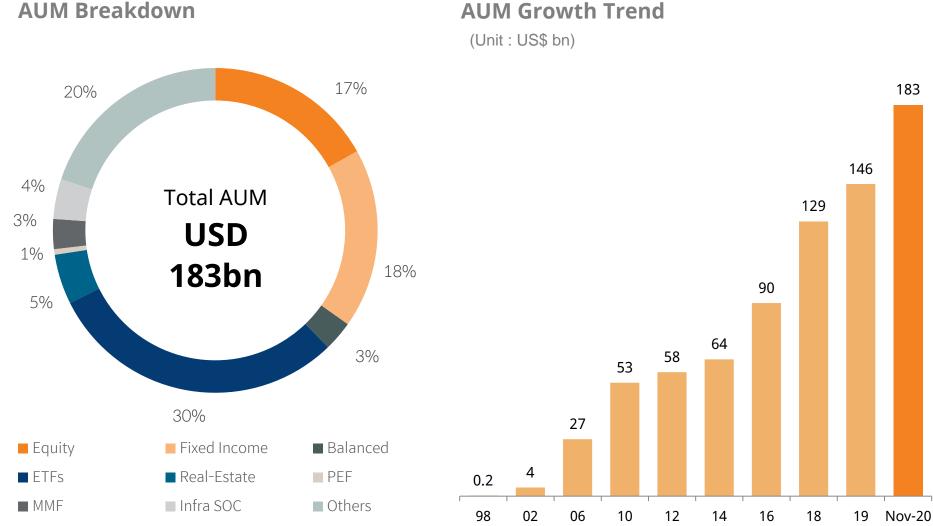
#### Global recognition of Mirae Asset funds

List of 5-Star funds awarded by Morningstar(Figures as of Dec, 2019)

Fund Name	Objective	Managing Entity(Office)
Mirae Asset Global Growth Equity Fund	Global growth stocks	US
Mirae Asset Asia Great Consumer Equity Fund	Asia consumer sector	HK(SAR)
Mirae Asset China Growth Equity Fund	China growth stocks	HK(SAR)
Mirae Asset Global Dynamic Bond Fund	Global prime bonds	US
Mirae Asset Emerging Dollar Corp Bond Fund	USD-denominated corporate bonds in EM	US
Mirae Asset Dividend Premium Equity Balance Fund	Korean stocks with high dividend income	KR
Mirae Asset Solomon Longterm Government Bond Fund	Korean government bonds	KR

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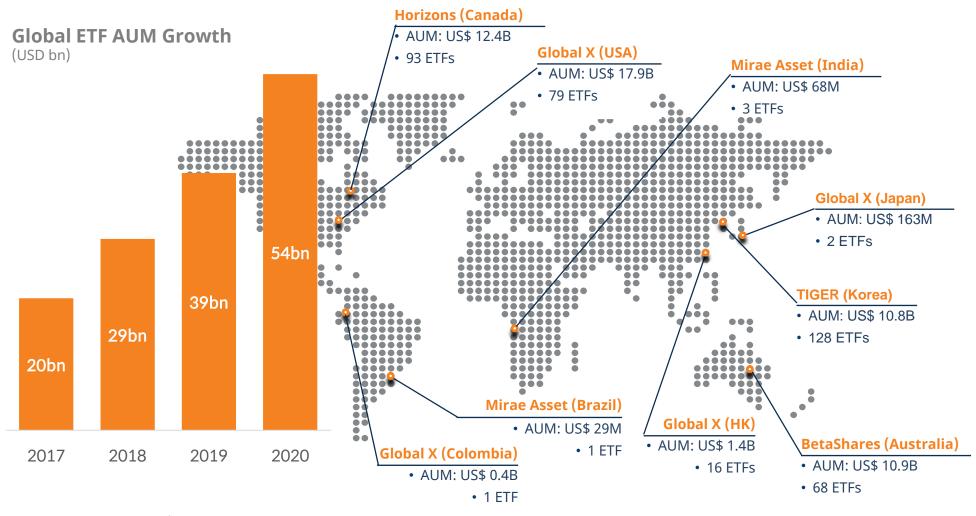
### **Overview of Assets Under Management**



**AUM Breakdown** 

Source : Internal, Data as of 30<sup>th</sup> Nov 2020, unless otherwise stated

### **Global ETF Platform**



Data in USD and as of 30<sup>th</sup> Nov 2020, unless otherwise stated

#### **Equity Expertise**

We have built our expertise in fundamental bottomup analysis over the years to identify companies with sustainable competitiveness in their respective markets.

This process is differentiated and further enhanced by having on-the-ground research and investment teams in key markets globally.

#### **Fixed Income Expertise**

Our unique approach to fixed income offers a wide array of products on a country, regional and global level.

Our broad product base not only leverages our onthe-ground teams of fixed income PMs and analysts but our internally developed IT platform.

#### **Asset Allocation & Quantitative Expertise**

Our suite employs various solutions, including proprietary quantitative strategies.

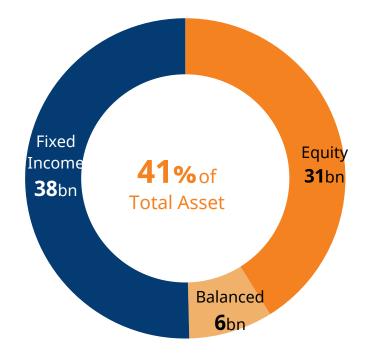
Aims to maximize long-term growth through income and capital appreciation by investing in income producing securities.

### **Traditional Fund Management**

Since our first fund launch in 1998, we have diversified our lineup by building our global investment network and capabilities.

#### Total Asset Under Management

75 USD billion (As of Nov 2020)

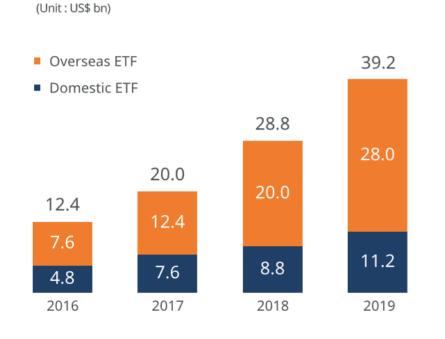


\*Fixed Income includes MMF

Source : Internal, Data as of 30th Nov 2020, unless otherwise stated

## **Redefining the Industry with Unique Products**

- ETF network across 9 worldwide locations managing \$39bn in AUM, ranking as the18th largest global ETF issuer (As of 2019 year-end)
- Beyond the ordinary ETFs; providing thematic ETFs which provide access to secular themes by developing new benchmark indices



Mirae Asset ETF with a global recognition

\* Source : Mirae Asset Global Investments

#### List of major thematic ETFs

(Figures as of Dec, 2019, Unit : US\$ mn)

Fund Name(Ticker)	Net Asset	Summary
Global X Robotics & Artificial Intelligence(BOTZ)	1,509	Beneficiary from robotics and AI
Global X NASDAQ 100 Covered Call(QYLD)	905	Follows covered-call strategy in NASDAQ-100 Index
Global X Cloud Computing (CLOU)	443	Cloud server, data center, networking, SaaS, PaaS, IaaS, and etc.
Global X China Biotech (9820)	149	China related healthcare, Biotech
Global X China Cloud Computing(2826)	65	China-related cloud server , software and etc.

\* Source : Mirae Asset Global Investments

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Global ETFs AUM Growth

## **Exploring Investment Opportunities** with New Paradigm

 Preparing for the 4<sup>th</sup> industrial revolution through strategic alliances with valued companies to invest in new growth sectors around the world



#### Global New Growth Investment Status

- Grab
- The largest southeast Asian car-sharing company with more than 100 million users
- Continuous business expansion into other services including food delivery, parcel delivery, payment gateway, insurance and hotel reservation



- Chinese tech-company specialized in drones and camera devices
- 70% of market share in worldwide commercial drone markets



 The largest Chinese car-sharing company providing mobility service including carpooling, designated driver, bicycle-sharing and food delivery
550 million annual users across Asia. LATAM and Australia



- The largest Indian online grocery store
- More than 4 million products are sold per month in 25 major cities in India

## **Mirae Asset Innovation Story**

#### Selected as case study for Harvard Business School

(Mirae Asset : Korea's Mutual Fund Pioneer, 2010)

First Asian financial company to be selected by Harvard Business School as a case study for their MBA program.



#### Seoul National University Selected as case study

(Mirae Asset Disruptive Innovation, 2016)

The case study takes stock of Mirae Asset's pioneering path as a disruptive innovator over the course of two decades and its future path.





#### • Mirae Asset's innovation case Registered at The Case Center

(Mirae Asset : A Disruptive Innovator in the Korean financial industry, 2017)

Mirae Asset as a Permanent Innovator with a 'client-first' approach, constantly developing a new product, market and business model.



## **Mirae Asset in India**



### **Mirae Asset Global Investment in India**

Mirae Asset India started its journey in India with establishment of Asset Management business with a seed capital of USD 50 Mn.

It is now recognized one of the fast growing AMC in India, actively managing/advising on USD 9,269 AUM for our clients.

#### **Main Fields of Business**

#### **Mirae Asset Mutual Fund**

Managing 24 Domestic Fund and Advisory of 3 Offshore Fund (11 Equity, 8 Debt, 2 Hybrid, 3 ETF)

#### Mirae Asset Capital Markets (India) Pvt Ltd.

USD 300 Mn Seed Capital, established in 2018

#### **Mirae Asset Venture Capital**

USD 104 Mn actively invested in growing Indian start-ups

#### **Alternate Investment Fund - Real Estate**

USD 41 Mn Dedicated Fund

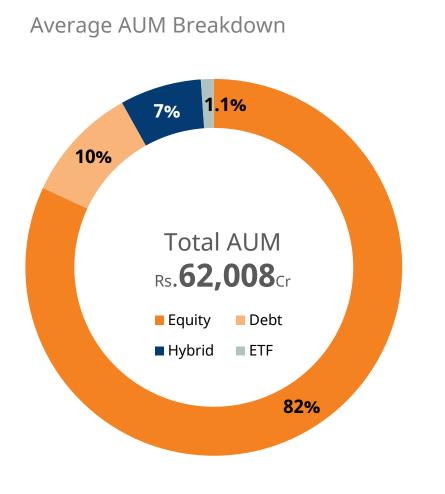
Please refer to https://www.miraeassetmf.co.in/downloads/statutory-disclosure/otherdisclosurefor the further AUM break up

Source : Internal, Data as of Sep 2020, unless otherwise stated

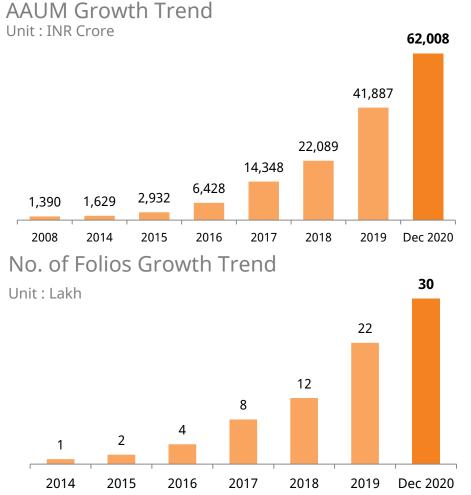


### Mirae Asset Mutual Fund Average AUM Growth

Mirae Asset is one of the fastest growing AMC in India YoY as of Dec 2020



Source : Internal, Data as of 30<sup>th</sup> Dec 2020, unless otherwise stated. Please refer to https://www.miraeassetmf.co.in/downloads/statutory-disclosure/other-disclosure for the further AUM break up



Mirae Asset Banking & Financial Services Fund 2020 Mirae Asset Arbitrage Fund

<sup>2019</sup> Mirae Asset Focused Fund

2018 Mirae Asset Healthcare Fund

2015 Mirea Asset Tax Saver Fund (ELSS)

2011 Mirae Asset Great Consumer Fund

2010 Mirae Asset Emerging Bluechip Fund

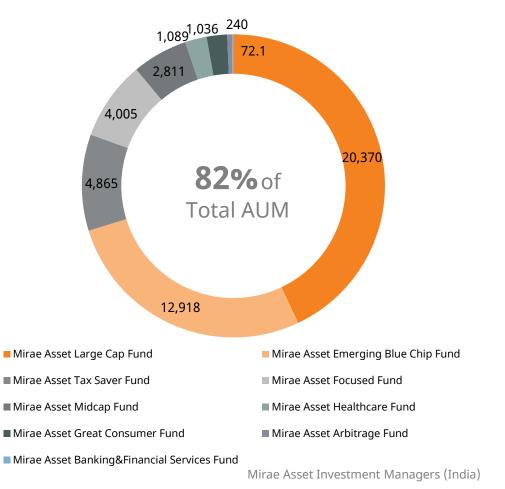
2008 Mirae Asset Large Cap Fund

Source : Internal, Data as of 31st Dec 2020, unless otherwise stated

### **Equity Fund**

Offer 9 equity fund across divers market cap and theme in India

#### Total Average Asset Under Management 47,490 INR Crore (As of Dec 2020)



Mirae Asset Ultra Short Duration Fund 2020 Mirae Asset Banking & PSU Debt Fund Mirae Asset Overnight Fund 2019 Mirae Asset Fixed Maturity Plan Series III Mirae Asset Short Term Fund 2018 Mirae Asset Dynamic Bond Fund 2017 Mirae Asset Savings Fund 2012 Mirae Asset Cash Management Fund 2009

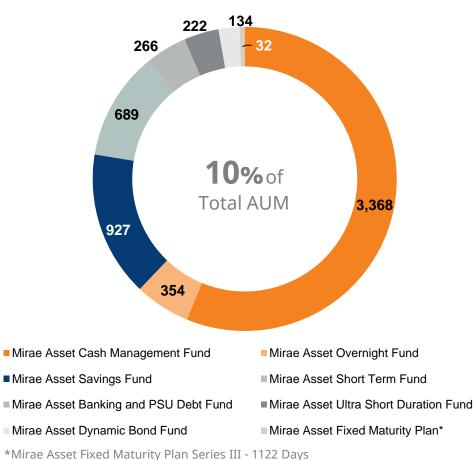
Source : Internal, Data as of 31st Dec 2020, unless otherwise stated

### **Debt Fund**

Currently offer 8 debt funds in India

### Total Average Asset Under Management

#### 5,602 INR Crore (As of Dec 2020)



Mirae Asset Investment Managers (India)

# Mirae Asset ESG Sector Leader Fund of Fund Mirae Asset Equity Allocator Fund of Fund 2020 Mirae Asset Equity Savings Fund 2018

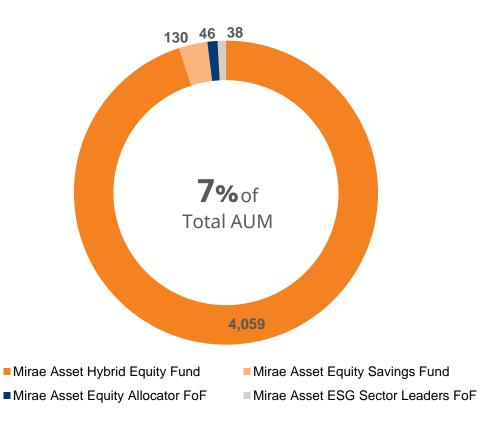
#### 2015 Mirae Asset Hybrid Equity Fund

## Hybrid Fund & FoF

Currently offer 2 hybrid funds and 2 FoFs in India

### Total Average Asset Under Management

4,273 INR Crore (As of Dec 2020)



Source : Internal, Data as of 31<sup>st</sup> Dec 2020, unless otherwise stated

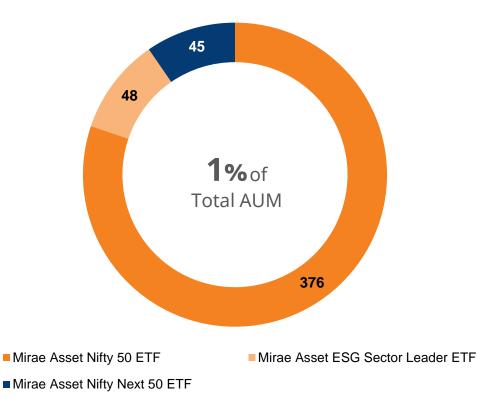
#### **Our Global ETF Footprints**

### ETF

Based on our deep understanding in ETF market and global stance, we have been focusing growing India ETF market.

#### Total Average Asset Under Management

INR Crore (As of Dec 2020)



Country | ETFs | Korea Australia



\$54<sub>bn</sub>

AUM

USA | Japan | Hong Kong

GLOBAL X

g



#### **Our Product Journey**

(MAESGETF)

Mirae Asset ESG Sector Leaders ETF (MANXT50ETF)

391

- 2020 Mirae Asset Nifty Next 50 ETF
- 2018 (MAN50ETF) Mirae Asset Nifty 50 ETF

<sup>3</sup> Source : Internal, Data as of 31<sup>st</sup> Dec 2020, unless otherwise stated



## **Private Equity**

Base on our strong inbound deal inflow, Indian startup ecosystem took strong notice of Mirae Asset a significant player in the VC investments.

### Total Asset Under Advisory

149 USD million (As of Dec 2020)

#### **Investment Cases**

shadowfax

Leading Hyperlocal logistics Player



• Leading Co-Living Platform

bigbasket

• Leading Grocery E-tailer

• Leading Cab Hailing App

Source : Internal, Data as of 31st Dec 2020, unless otherwise stated

## **Appendix: Product List and Riskometers**



Name of Fund	Mirae Asset Large Cap Fund	Mirae Asset Emerging Bluechip Fund	Mirae Asset Hybrid Equity Fund	Mirae Asset Tax Saver Fund
Type of Scheme	Large Cap Fund - An open ende d equity scheme predominantly investing across large cap stock s	Large & Mid Cap Fund - An ope n ended equity scheme investin g in both large cap and mid cap stocks	Aggressive Hybrid Fund - An op en ended hybrid scheme investi ng predominantly in equity and equity related instruments	ELSS - An open ended equity lin ked saving scheme with a statut ory lock in of 3 years and tax be nefit
Product Labelling	This product is suitable for investors who are seeking*: - To generate long term capital appreciation / income - Investment predominantly in Large Cap companies	This product is suitable for investors who are seeking*: - Long term capital appreciation - Large & Midcap fund investing at least35% in large cap stock & at least 35% in midcap stocks	This product is suitable for investors who are seeking*: - Capital appreciation along with current income over long term -Aggressive hybrid fund investing predominantly In equites & equity related instruments with balance exposure to debt & mon ey market instruments	This product is suitable for investors who are seeking*: - Growth of capital over long term -Invests predominantly in equity and equity related instruments: ELSS with a 3 year lock in period & tax benefits
	Investors understand that their principal will be at Very High Risk	Investors understand that their principal will be at Very High Risk	Investors understand that their principal will be at Very High Risk	Investors understand that their principal will be at Very High Risk

Name of	Mirae Asset	Mirae Asset	Mirae Asset	Mirae Asset
Fund	Great Consumer Fund	Healthcare Fund	Focused Fund	Midcap Fund
Type of Scheme	Sectoral/Thematic Fund - An op en ended equity scheme followi ng consumption theme	Sectoral/Thematic Fund - An op en ended equity scheme investi ng in healthcare and allied sect ors	Focused Fund - An open ended equity scheme investing in a maximum of 30 stocks intendin g to focus in large cap, mid cap and small cap category (i.e., Mu lti-cap)	Midcap Fund - An open ended equity scheme predominantly investing in mid cap stocks
Product Labelling	This product is suitable for investors who are seeking*: - Long-term capital appreciation - Thematic fund investing in equi ty & equity related securities of companies benefitting directly or indirectly from consumption led demand in India	This product is suitable for investors who are seeking*: - To generate long term capital a ppreciation -Investments in equity and equit y related securities of companies benefitting directly or indirectly in Healthcare and allied sector in India	This product is suitable for investors who are seeking*: - To generate long term capital appreciation/income. - Investment in a concentrated portfolio of equity & equity relate d instrument of up to 30 companies across large, mid and small cap Category	This product is suitable for investors who are seeking*: - To generate long term capital appreciation/income. - Investments predominantly in equity & equity related securities of midcap companies
	Investors understand that their principal	Investors understand that their principal	Investors understand that their principal	Investors understand that their principal
	will be at Very High Risk	will be at Very High Risk	will be at Very High Risk	will be at Very High Risk

Name of Fund	Mirae Asset Nifty 50 ETF	Mirae Asset Nifty Next 50 ETF	Mirae Asset ESG Sector Leaders ETF	Mirae Asset ESG Sector Leaders Fund of Fund
Type of Scheme	Exchange Traded Fund (ETF) - A n open ended scheme replicati ng/tracking Nifty 50 Index	Exchange Traded Fund (ETF) - A n open ended scheme replicati ng/tracking Nifty Next 50 Total Return Index	Exchange Traded Fund (ETF) - A n open ended scheme replicati ng/tracking Nifty 100 ESG Secto r Leaders	Fund of Fund - Domestic (FOF) - An open ended fund of fund sc heme predominantly investing i n Mirae Asset ESG Sector Leade rs ETF
Product Labelling	This product is suitable for investors who are seeking*: -Returns that are commensurate w ith the performance of the NIFTY 50 , subject to tracking errors over long term - Investment in equity securities covered by the NIFTY 50	This product is suitable for investors who are seeking*: -Returns that are commensurate w ith the performance of the NIFTY Next 50, subject to tracking errors over long term - Investment in equity securities covered by the NIFTY Next 50	This product is suitable for inv estors who are seeking*: - Returns that are commensurate with the performance of NIFTY 100 ESG Leaders Total Return Index, su bject to tracking error over long term - Investments in equity securities covered by NIFTY 100 ESG Leade rs Total Return Index	This product is suitable for inv estors who are seeking*: - To generate long term capital a ppreciation/income -Investments predominantly in units of Mirae Asset ESG Sector Leaders ETF
	Investors understand that their principal will be at Very High Risk	Investors understand that their principal will be at Very High Risk	Investors understand that their principal will be at Very High Risk	nvestors understand that their principal will be at Very High Risk

Name of Fund	Mirae Asset Arbitrage Fund	Mirae Asset Cash Management Fund	Mirae Asset Savings Fund	Mirae Asset Ultra Short Duration Fund
Type of Scheme	Arbitrage Fund - An open ende d scheme investing in arbitrage opportunities	Liquid Fund - An open ended Li quid scheme	Low Duration Fund - An Open e nded low duration Debt Schem e investing in instruments with Macaulay duration of the portf olio between 6 months and 12 months (please refer to page n o. 26 of SID)	An Open ended ultra-short ter m debt scheme investing in inst ruments such that the Macaula y duration of the portfolio is bet ween 3 months to 6 months
Product Labelling	This product is suitable for investors who are seeking*: - Income over short term - Investments predominantly in arbitrage opportunities in the cash and derivative segments an d the arbitrage opportunities avail able within the derivative segment	This product is suitable for investors who are seeking*: - Optimal returns over short term -Investment in a portfolio of short d uration money market and debt instruments with residual maturity up to 91 days only.	This product is suitable for investors who are seeking*: - An open low duration debt sche me -Investment in debt and money ma rket instruments such that the macaulay duration of the portfolio is between 6 to 12 months	This product is suitable for investors who are seeking*: - Income over a short term invest ment horizon - Investment in debt & money mark et securities with portfolio Macaulay duration between 3 months and 6 months
	nvestors understand that their principal will be at Low to Moderate Risk	Investors understand that their principal will be at Low to Moderate Risk	Investors understand that their principal will be at Low to Moderate Risk	Investors understand that their principal will be at Moderate Risk

Name of Fund	Mirae Asset Banking and PSU Debt Fund	Mirae Asset Dynamic Bond Fund	Mirae Asset Short Term Fund	Mirae Asset Overnight Fund
Type of Scheme	Banking and PSU Fund - An ope n ended debt scheme predomi nantly investing in debt instrum ents of banks, Public Sector Un dertakings, Public Financial Inst itutions and Municipal Bonds	Dynamic Bond Fund - An Open ended dynamic debt scheme in vesting across duration	Short Duration Fund - An open ended short term debt scheme investing in instruments such t hat the Macaulay duration of th e portfolio is between 1 year to 3 years(please refer to page no. 28 of SID)	Overnight Fund - An open ende d debt scheme investing in over night securities
Product Labelling	This product is suitable for investors who are seeking*: - Income over short to medium term - To generate income/ capital appre ciation through predominantly inve sting in debt and money market inst ruments issued by Banks, Public Sector Undertakings (PSUs), Public Financials Institutions (PFIs) and Municipal Bonds.	This product is suitable for investors who are seeking*: - Optimal returns over short to m edium term - To generate optimal returns thro- ugh active management of a portfo lio of debt and money market instr uments	This product is suitable for investors who are seeking*: - Optimal returns over short term - Investment in an actively managed diversified portfolio of debt and money market instruments including REITs & InvITs	This product is suitable for investors who are seeking*: -Regular income over short term that may be in line with the overnight call rates. - Investment in overnight securities
	Investors understand that their principal will be at Low to Moderate Risk	nvestors understand that their principal will be at Moderate Risk	Investors understand that their principal will be at Moderate Risk	Investors understand that their principal will be at Low Risk

Name of Fund	Mirae Asset Equity Allocator Fund of Fund	Mirae Asset Banking and Financial Services Fund	Mirae Asset Equity Savings Fund
Type of Scheme	Fund of Fund - An open ended fu nd of fund scheme predominantly investing in units of domestic equ ity ETFs	Sectoral / Thematic Fund - An ope n-ended equity scheme investing in Banking & Financial Services	Sector Equity Savings Fund - An o pen ended scheme investing in e quity, arbitrage and debt
Product Labelling	This product is suitable for investors who are seeking*: - To generate long term capital app reciation/income - Investments predominantly in units of equity exchange traded fun ds	This product is suitable for investors who are seeking*: - To generate long term capital app reciation - Investments predominantly in equity and equity related securities of companies in banking and finan- cial services sector in india	This product is suitable for investors who are seeking*: - Capital appreciation and income distribution - Investment in equity and equity relat- ed instruments, arbitrage opportunities and debt & money market instruments
	Investors understand that their principal will be at Very High Risk	Investors understand that their principal will be at Very High Risk	Investors understand that their principal will be at Moderately High Risk

### **Thank You**

#### Disclaimer

**Statutory Details:** Trustee: Mirae Asset Trustee Company Private Limited; Investment Manager: Mirae Asset Investment Managers (India) Private Limited (AMC); Sponsor: Mirae Asset Global Investments Company Limited.

The information contained in this document is compiled from third party and publically available sources and is included for general information purposes only. There can be no assurance and guarantee on the yields. Views expressed by the Fund Manager cannot be construed to be a decision to invest. The statements contained herein are based on current views and involve known and unknown risks and uncertainties. Whilst Mirae Asset Investment Managers (India) Private Limited (the AMC) shall have no responsibility/liability whatsoever for the accuracy or any use or reliance thereof of such information. The AMC, its associate or sponsors or group companies, its Directors or employees accepts no liability for any loss or damage of any kind resulting out of the use of this document. The recipient(s) before acting on any information herein should make his/her/their own investigation and seek appropriate professional advice and shall alone be fully responsible / liable for any decision taken on the basis of information contained herein. Any reliance on the accuracy or use of such information shall be done only after consultation to the financial consultant to understand the specific legal, tax or financial implications.

#### Mutual fund investments are subject to market risks, read all scheme related documents carefully.

For further information about other schemes (product labelling and performance of the fund) please visit the website of the AMC: <a href="https://www.miraeassetmf.co.in">www.miraeassetmf.co.in</a>

#### Please consult your financial advisor before investing





**MIRAE ASSET - WE LIVE OUR INVESTMENTS**