

# Mirae Asset Global Investments Corporate Overview



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# Who We Are

"As a global financial group, we serve not only our clients but broader society as well. We want our company to display a unique and forward-looking philosophy that provides solutions for all of our stakeholders."

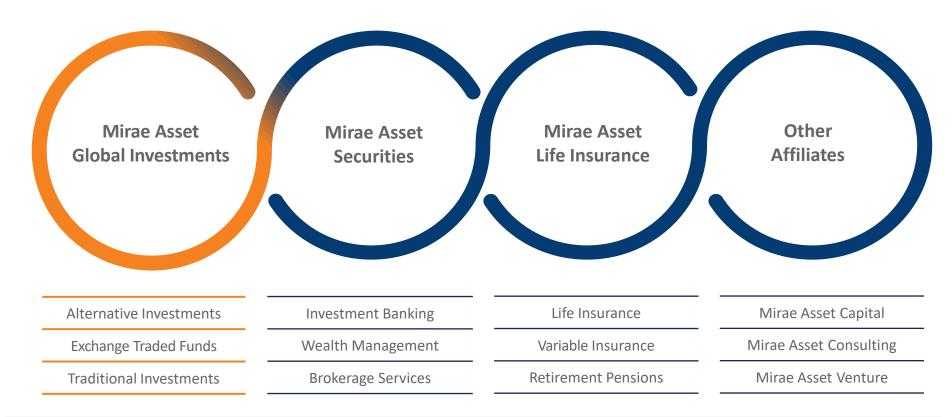


## Corporate Overview

# **Group Overview**

Founded in 1997, Mirae Asset Global Investments is the asset management arm of the Mirae Asset Financial Group, one of Asia's leading independent financial services companies.

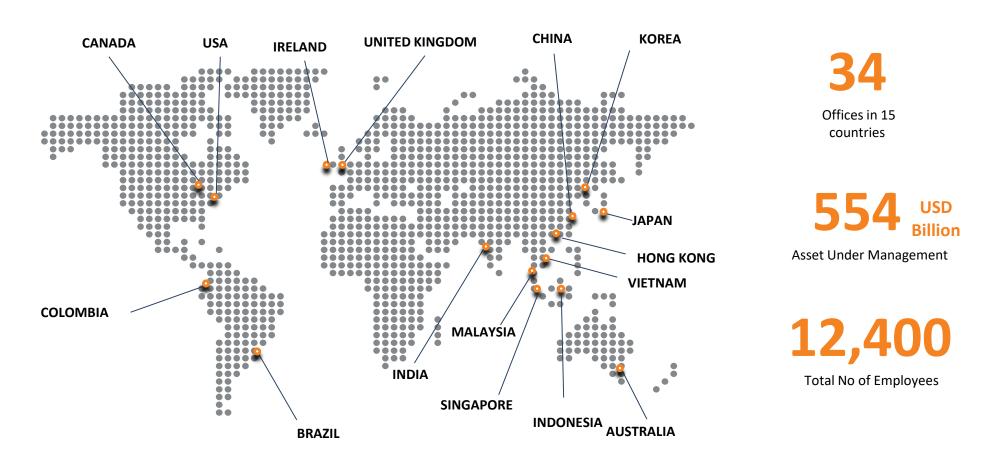
## **Mirae Asset Financial Group**



## Corporate Overview

## **Global Network**

We leverage our network of investment professionals to provide clients with progressive solutions across all asset classes.



Data as of March 31, 2021, unless otherwise stated

## **Group Overveiw**

# **Asset Under Management**

Founded in 1997, Mirae Asset is one of the largest financial groups in Asia, providing comprehensive services to clients worldwide including asset management, wealth management, investment banking, and life insurance



Source: Internal, data as of Dec 2020

## **Group Overview**

# **Mirae Asset Innovation Story**

 Selected as case study for Harvard Business School

(Mirae Asset : Korea's Mutual Fund Pioneer, 2010)

First Asian financial company to be selected by Harvard Business School as a case study for their MBA program. Seoul National University
 Selected as case study

(Mirae Asset Disruptive Innovation, 2016)

The case study takes stock of Mirae Asset's pioneering path as a disruptive innovator over the course of two decades and its future path.

 Mirae Asset's innovation case Registered at The Case Center

(Mirae Asset: A Disruptive Innovator in the Korean financial industry, 2017)

Mirae Asset as a Permanent Innovator with a 'client-first' approach, constantly developing a new product, market and business model.









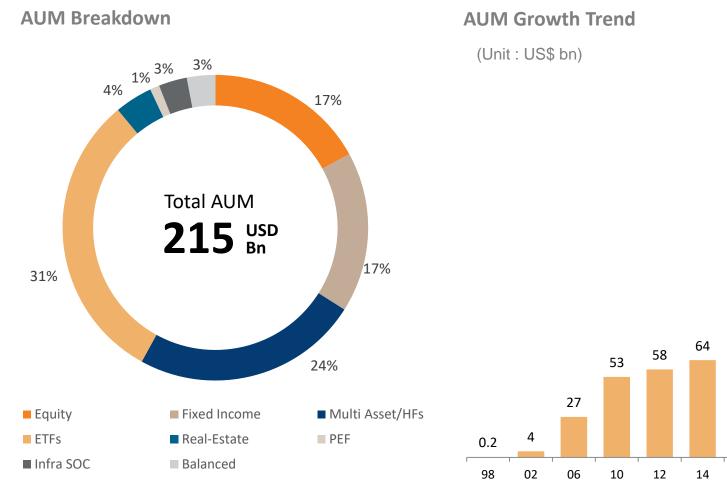


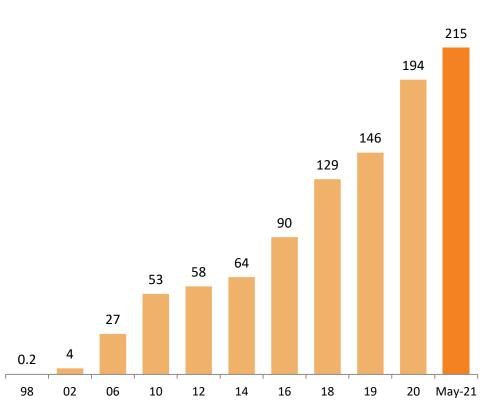


As a global financial group, Mirae Asset provides a full spectrum of high quality financial services in order to pursue excellence in investment management and help our clients achieve their long-term objectives.



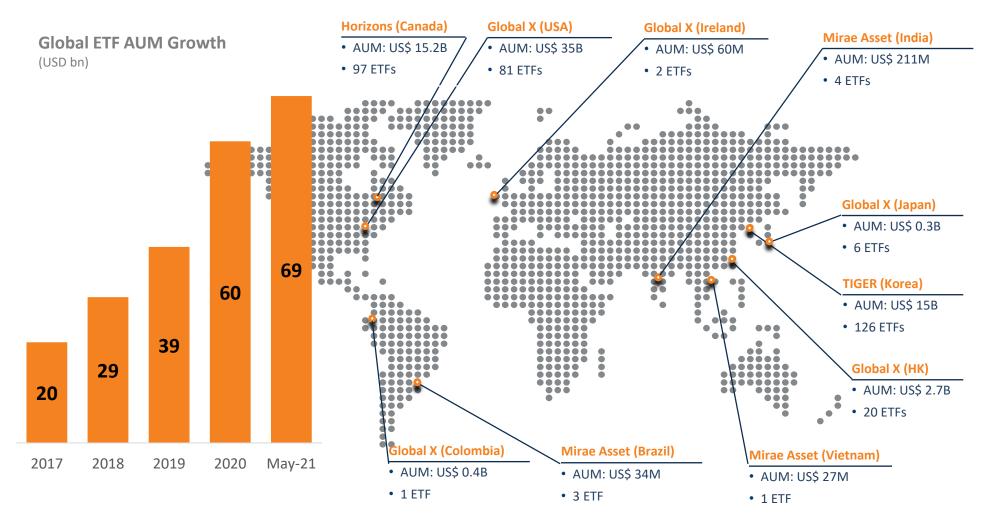
# **Overview of Asset Under Management**





Source: Internal, Data as of June 2021, unless otherwise stated

## **Global ETF Platform**



Data in USD and as of June 2021

### **Equity Expertise**

We have built our expertise in fundamental bottom-up analysis over the years to identify companies with sustainable competitiveness in their respective markets.

This process is differentiated and further enhanced by having on-the-ground research and investment teams in key markets globally.

### **Fixed Income Expertise**

Our unique approach to fixed income offers a wide array of products on a country, regional and global level.

Our broad product base not only leverages our on-the-ground teams of fixed income PMs and analysts but our internally developed IT platform.

### **Asset Allocation & Quantitative Expertise**

Our suite employs various solutions, including proprietary quantitative strategies.

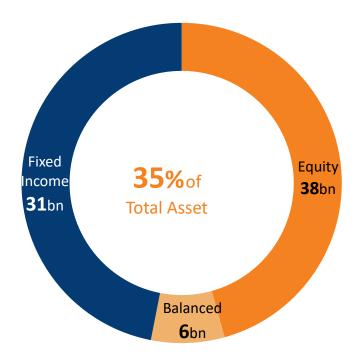
Aims to maximize long-term growth through income and capital appreciation by investing in income producing securities.

## **Traditional Fund Management**

We offer a well-rounded suite of traditional investment strategies across objectives, geographies and investment themes. Our strategies employ an investment process which is research driven and blends portfolio construction with disciplined risk management

### **Total Asset Under Management**

75 USD billion (As of Jun 2021)



\*Fixed Income includes MMF

Source: Internal, Data as of Jun 2021, unless otherwise stated

# **Venture Capital**

Technological innovation and ensuing structural changes have propelled economic prosperity throughout history and under the current business environment characterized by constant technological innovation, industry boundaries are being torn down. This is where Mirae Asset focuses, seeking to invest in and support category defining companies building a technology-driven future.

Mirae Asset's primary objective is embedded in maximizing returns to investors throughout the entire investment cycle with active collaboration and support from Mirae Asset Financial Group's core affiliates. Our thought process with regards to venture capital investments is holistically guided by the three main pillars, amplifying its intrinsic nature of low correlation with other traditional asset classes.

Recent investments across the Mirae Asset Financial Group\*



































<sup>\*</sup>Selected investments include those involving affiliated group companies Data as of September 30, 2021, unless otherwise stated

### Mirae Asset in India

Mirae Asset India started its journey in India with establishment of Asset Management business with a seed capital of USD 50 Mn.

It is now recognized one of the fast growing AMC in India.

#### **Domestic Funds**

83,722 87%

**INR Crore** 

Asset Under Management

AUM Growth Rate (CAGR in Last 5years)

**38** Lakh

No of Folios

683 INR Crore

Monthly SIP book Amount

#### **Main Fields of Business**



### Mirae Asset Mutual Fund

Asset Management, Mutual fund & ETF



### Mirae Asset Capital Markets

Equity & Debt Capital Market, M&A Advisory, PE, IB



### Mirae Asset Venture Capital

Venture capital – AIF & Advisory



### Mirae Asset Financial Services

Retail and Institutional Financing Service

Offshore Advisory -



Asset Under Advisory Including PE

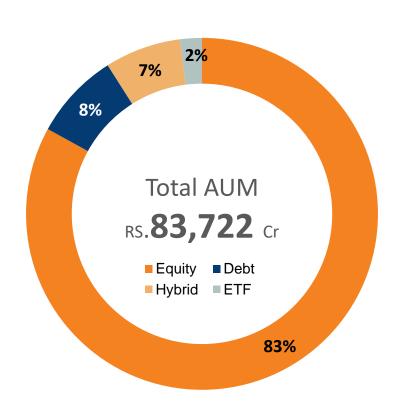
Source : Internal, Data as of 30 June 2021, unless otherwise stated

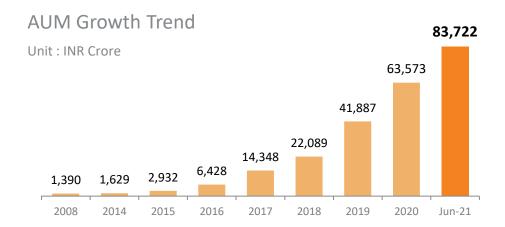
Mirae Asset Mutual Fund CAGR AUM growth rate from 2015 to June 2021 Please refer to https://www.miraeassetmf.co.in/downloads/statutory-disclosure/other-disclosurefor the further AUM break up

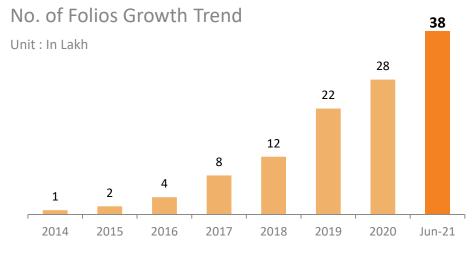
## Mirae Asset Investment Managers (India) Pvt Ltd

### **Mutual Fund AUM Growth**

#### **AUM Breakdown**







Source: Internal, Data as of 30 Jun 2021, unless otherwise stated. Please refer to https://www.miraeassetmf.co.in/downloads/statutory-disclosure/other-disclosure for the further AUM break up

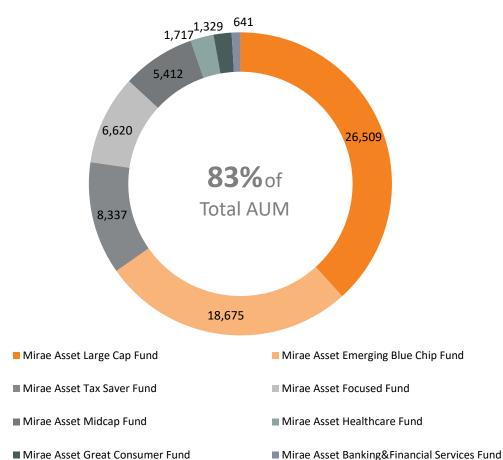
# Mirae Asset Banking & Financial Services Fund 2020 Mirae Asset Midcap Fund 2019 Mirae Asset Focused Fund Mirae Asset Healthcare Fund 2018 Mirea Asset Tax Saver Fund (ELSS) Mirae Asset Great Consumer Fund 2010 Mirae Asset Emerging Bluechip Fund Mirae Asset Large Cap Fund 2008 Source: Internal, Data as of 30th June 2020, unless otherwise stated

## **Equity Fund**

Offer 9 equity fund across divers market cap and theme in India

### **Total Asset Under Management**

69,558 INR Crore (As of June 2021)



Mirae Asset Investment Managers (India)

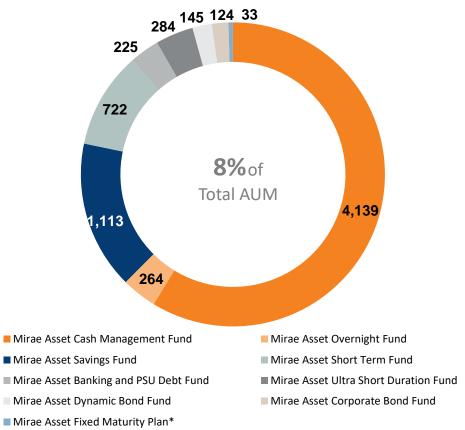
# Mirae Asset Corporate Bond Fund Mirae Asset Ultra Short Duration Fund 2020 Mirae Asset Banking & PSU Debt Fund Mirae Asset Overnight Fund 2019 Mirae Asset Fixed Maturity Plan Series III Mirae Asset Short Term Fund 2018 Mirae Asset Dynamic Bond Fund Mirae Asset Savings Fund Mirae Asset Cash Management Fund 2009 Source: Internal, Data as of June 2021, unless otherwise stated

### **Debt Fund**

Currently offer 9 debt funds in India

### **Total Asset Under Management**

7,048 INR Crore (As of June 2021)



\*Mirae Asset Fixed Maturity Plan Series III - 1122 Days

Mirae Asset Investment Managers (India)

# Mirae Asset NYSE FANG+ ETF Fund of Fund 2021 Mirae Asset ESG Sector Leader Fund of Fund Mirae Asset Equity Allocator Fund of Fund 2020 Mirae Asset Arbitrage Fund Mirae Asset Equity Savings Fund 2018

Mirae Asset Hybrid Equity Fund

2015

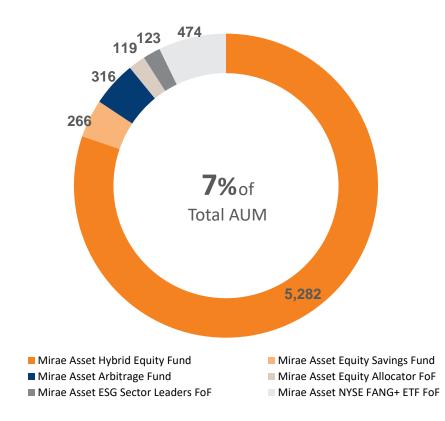
# **Hybrid Fund & FoF**

Currently offer 2 hybrid funds and 2 FoFs in India

### **Total Asset Under Management**

6,264 INR (As or

INR Crore (As of June 2021)



#### **Our Global ETF Footprints**

10 330+ \$66<sub>bn</sub>

Country | ETFs | AUM

Korea

TIGERETF

USA | Japan | Hong Kong

GLOBAL X

India | Vietnam | Brazil



Canada



### **Our ETF Products Journey**

2021 Mirae Asset NYSE FANG+ ETF (MAFANG)

Mirae Asset ESG Sector Leaders ETF (MAESGETF)

2020 Mirae Asset Nifty Next 50 ETF (MANXT50ETF)

2018 Mirae Asset Nifty 50 ETF (MAN50ETF)

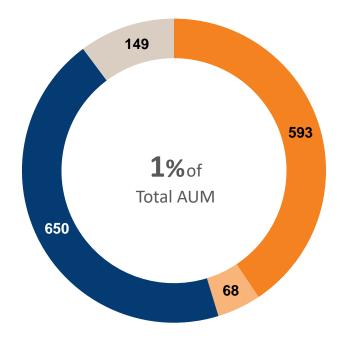
Source: Internal, Data as of Jun 2021, unless otherwise stated

### ETI

Based on our deep understanding in ETF market and global stance, we have been focusing growing India ETF market.

### Total Average Asset Under Management\*

**738** INR Crore (As of June 2021)



■ Mirae Asset Nifty 50 ETF

- Mirae Asset Nifty Next 50 ETF
- Mirae Asset NYSE FANG+ ETF
- Mirae Asset ESG Sector Leader ETF

Mirae Asset Investment Managers (India)

<sup>\*</sup>Total AUM includes 489cr of intra scheme investment



# **Private Equity**

Based on our strong inbound deal inflows and deep understanding in Indian start-up ecosystem,

Mirae Asset has built proud portfolios across the investment stages.

### **Total Asset Under Management**

175 USD million
(As of June 2021)
Including Advisory

#### **Investment Cases**



Leading Hyperlocal logistics Player



Leading Co-Living Platform



Leading Grocery E-tailer



Leading Cab Hailing App



Tech-Driven Financial Service Platform

Source: Internal, Data as of Mar 2021, unless otherwise stated

# Appendix: Product List and Riskometers



Name of Fund	Mirae Asset Large Cap Fund	Mirae Asset Emerging Bluechip Fund	Mirae Asset Hybrid Equity Fund	Mirae Asset Tax Saver Fund
Type of Scheme	Large Cap Fund - An open ended equity scheme predominantly investing across large cap stocks	Large & Mid Cap Fund - An open end ed equity scheme investing in both I arge cap and mid cap stocks	Aggressive Hybrid Fund - An open en ded hybrid scheme investing predo minantly in equity and equity related instruments	ELSS - An open ended equity linked s aving scheme with a statutory lock in of 3 years and tax benefit
Product Labelling	This product is suitable for investors who are seeking*:  - To generate long term capital appreciation / income  - Investment predominantly in Large Cap companies	This product is suitable for investors who are seeking*:  - Long term capital appreciation  - Large & Midcap fund investin g at least35% in large cap stock & at least 35% in midcap stocks	This product is suitable for investors who are seeking*: - Capital appreciation along with current income over long term -Aggressive hybrid fund investin g predominantly In equites & equity related instruments with balance exposure to debt & mon ey market instruments	This product is suitable for investors who are seeking*:  - Growth of capital over long term -Invests predominantly in equity and equity related instruments: ELSS with a 3 year lock in perio d & tax benefits
	Investors understand that their principal will be at Very High Risk	Investors understand that their principal will be at Very High Risk	Investors understand that their principal will be at Very High Risk	Investors understand that their principal will be at Very High Risk

<sup>\*</sup>Investors should consult their financial advisers if they are not clear about the suitability of the product.

Name of Fund	Mirae Asset Great Consumer Fund	Mirae Asset Healthcare Fund	Mirae Asset Focused Fund	Mirae Asset Midcap Fund
Type of Scheme	Sectoral/Thematic Fund - An open e nded equity scheme following consumption theme	Sectoral/Thematic Fund - An open e nded equity scheme investing in heal thcare and allied sectors	Focused Fund - An open ended equity scheme investing in a maximum of 30 stocks intending to f ocus in large cap, mid cap and small cap category (i.e., Multi-cap)	Midcap Fund - An open ended equity scheme predominantly investing in mid cap stocks
Product Labelling	This product is suitable for investors who are seeking*: - Long-term capital appreciation - Thematic fund investing in equity & equity related securities of companies benefitting directly or indirectly from consumption led demand in India	This product is suitable for investors who are seeking*:  - To generate long term capital appreciation -Investments in equity and equit y related securities of companie s benefitting directly or indirectly in Healthcare and allied sector in India	This product is suitable for investors who are seeking*:  - To generate long term capital appreciation/income.  - Investment in a concentrated portfolio of equity & equity relat ed instrument of up to 30 companies across large, mid an d small cap Category	This product is suitable for investors who are seeking*:  - To generate long term capital appreciation/income.  - Investments predominantly in equity & equity related securities of midcap companies
	Investors understand that their principal will be at Very High Risk	Investors understand that their principal will be at Very High Risk	Investors understand that their principal will be at Very High Risk	Investors understand that their principal will be at Very High Risk

<sup>\*</sup>Investors should consult their financial advisers if they are not clear about the suitability of the product.

Name of Fund	Mirae Asset Nifty 50 ETF	Mirae Asset Nifty Next 50 ETF	Mirae Asset ESG Sector Leaders ETF	Mirae Asset ESG Sector Leaders Fund of Fund
Type of Scheme	Exchange Traded Fund (ETF) - An op en ended scheme replicating/trackin g Nifty 50 Index	Exchange Traded Fund (ETF) - An op en ended scheme replicating/trackin g Nifty Next 50 Total Return Index	Exchange Traded Fund (ETF) - An op en ended scheme replicating/trackin g Nifty 100 ESG Sector Leaders	Fund of Fund - Domestic (FOF) - An o pen ended fund of fund scheme pre dominantly investing in Mirae Asset ESG Sector Leaders ETF
Product Labelling	This product is suitable for investors who are seeking*: -Returns that are commensurate with the performance of the NIFT Y 50, subject to tracking errors ov er long term - Investment in equity securities covered by the NIFTY 50	This product is suitable for investors who are seeking*: -Returns that are commensurate with the performance of the NIFT Y Next 50, subject to tracking errors over long term - Investment in equity securities covered by the NIFTY Next 50	This product is suitable for investors who are seeking*: Returns that are commensurate with the performance of NIFTY 10 0 ESG Leaders Total Return Index, subject to tracking error over long term Investments in equity securities covered by NIFTY 100 ESG Leaders Total Return Index	This product is suitable for investors who are seeking*:  To generate long term capital appreciation/income Investments predominantly in units of Mirae Asset ESG Sector Leaders ETF
	Investors understand that their principal will be at Very High Risk	Investors understand that their principal will be at Very High Risk	Investors understand that their principal will be at Very High Risk	Investors understand that their principal will be at Very High Risk

<sup>\*</sup>Investors should consult their financial advisers if they are not clear about the suitability of the product.

Name of Fund	Mirae Asset Arbitrage Fund	Mirae Asset Cash Management Fund	Mirae Asset Savings Fund	Mirae Asset Ultra Short Duration Fund
Type of Scheme	Arbitrage Fund - An open ended sch eme investing in arbitrage opportuni ties	Liquid Fund - An open ended Liquid s cheme	Low Duration Fund - An Open ended low duration Debt Scheme investing in instruments with Macaulay durati on of the portfolio between 6 month s and 12 months (please refer to pag e no. 26 of SID)	An Open ended ultra-short term deb t scheme investing in instruments su ch that the Macaulay duration of the portfolio is between 3 months to 6 months
Product Labelling	This product is suitable for investors who are seeking*: - Income over short term - Investments predominantly in arbitrage opportunities in the cash and derivative segments and the arbitrage opportunities available with in the derivative segment	This product is suitable for investors who are seeking*: - Optimal returns over short term -Investment in a portfolio of short dura tion money market and debt instruments with residual maturity up t o 91 days only.	This product is suitable for investors who are seeking*: - An open low duration debt scheme -Investment in debt and money market instruments such that the macaulay duration of the portfolio is between 6 to 12 months	This product is suitable for investors who are seeking*: - Income over a short term investme nt horizon - Investment in debt & money market s ecurities with portfolio Macaulay durati on between 3 months and 6 months
	Investors understand that their principal will be at Low to Moderate Risk	Investors understand that their principal will be at Low to Moderate Risk	Investors understand that their principal will be at Low to Moderate Risk	Investors understand that their principal will be at Moderate Risk

<sup>\*</sup>Investors should consult their financial advisers if they are not clear about the suitability of the product.

Name of Fund	Mirae Asset Banking and PSU Debt Fund	Mirae Asset Dynamic Bond Fund	Mirae Asset Short Term Fund	Mirae Asset Overnight Fund
Type of Scheme	Banking and PSU Fund - An open en ded debt scheme predominantly inv esting in debt instruments of banks, Public Sector Undertakings, Public Fi nancial Institutions and Municipal Bo nds	Dynamic Bond Fund - An Open ende d dynamic debt scheme investing ac ross duration	Short Duration Fund - An open ende d short term debt scheme investing in instruments such that the Macaula y duration of the portfolio is between 1 year to 3 years(please refer to page no. 28 of SID)	Overnight Fund - An open ended de bt scheme investing in overnight sec urities
Product Labelling	This product is suitable for investors who are seeking*: - Income over short to medium term -To generate income/ capital appreciati on through predominantly investing in d ebt and money market instruments issu ed by Banks, Public Sector Undertakings (PSUs), Public Financials Institutions (PFIs) and Municipal Bonds.	This product is suitable for investors who are seeking*: - Optimal returns over short to medi um term - To generate optimal returns thro-ugh active management of a portfolio of de bt and money market instruments	This product is suitable for investors who are seeking*: - Optimal returns over short term - Investment in an actively managed div ersified portfolio of debt and money market instruments including REI Ts & InvITs	This product is suitable for investors who are seeking*: -Regular income over short term tha t may be in line with the overnight call rates Investment in overnight securities
	Investors understand that their principal will be at Low to Moderate Risk	Investors understand that their principal will be at Moderate Risk	Investors understand that their principal will be at Moderate Risk	Investors understand that their principal will be at Low Risk

<sup>\*</sup>Investors should consult their financial advisers if they are not clear about the suitability of the product.

Name of Fund	Mirae Asset Equity Allocator Fund of Fund	Mirae Asset Banking and Financial Services Fund	Mirae Asset Equity Savings Fund	Mirae Asset Corporate Bond Fund
Type of Scheme	Fund of Fund - An open ended fund of fund scheme predominantly inves ting in units of domestic equity ETFs	Sectoral / Thematic Fund - An open- ended equity scheme investing in Ba nking & Financial Services	Equity Savings Fund - An open ende d scheme investing in equity, arbitra ge and debt	Corporate Bond Fund - An open end ed debt scheme predominantly inve sting in AA+ and above rated corpor ate bonds
Product Labelling	This product is suitable for investors who are seeking*: - To generate long term capital appr eciation/income - Investments predominantly in units of equity exchange traded fun ds	This product is suitable for investors who are seeking*: - To generate long term capital appr eciation - Investments predominantly in equity and equity related securities of companies in banking and finan-ci al services sector in india	This product is suitable for investors who are seeking*: - Capital appreciation and income di stribution - Investment in equity and equity relat-ed instruments, arbitrage opportunities and debt & money market instruments	This product is suitable for investors who are seeking*:  - To generate income over medium to long term.  - Investments predominantly in high quality corporate bonds.
	Investors understand that their principal will be at Very High Risk	Investors understand that their principal will be at Very High Risk	Investors understand that their principal will be at Moderately High Risk	Investors understand that their principal will be at Low to Moderate Risk

<sup>\*</sup>Investors should consult their financial advisers if they are not clear about the suitability of the product.

Name of Fund	Mirae Asset NYSE FANG+ ETF	Mirae Asset NYSE FANG+ ETF Fun d of Fund	
Type of Scheme	Exchange Traded Fund (ETF) - An op en-ended scheme replicating/tracki ng NYSE FANG+ Total Return Index	Fund of Fund - An Open-ended fund of fund scheme predominantly investing in Mirae Asset NYSE FANG + ETF	
Product Labelling	This product is suitable for investors who are seeking*: - Returns that are commensurate wi th the performance of NYSE FANG+ Total Return Index.subject to trackin g error and foreign exchange move ment - Investments in equity securities co vered by NYSE FANG+ Total Return I ndex	This product is suitable for investors who are seeking*: - To generate long term capital appreciation/income - Investments predominantly in unit s of Mirae Asset NYSE FANG+ ETF	
	Investors understand that their principal will be at Very High Risk	Investors understand that their principal will be at Very High Risk	

<sup>\*</sup>Investors should consult their financial advisers if they are not clear about the suitability of the product.

### **Thank You**

#### **Disclaimer**

**Statutory Details:** Trustee: Mirae Asset Trustee Company Private Limited; Investment Manager: Mirae Asset Investment Managers (India) Private Limited (AMC); Sponsor: Mirae Asset Global Investments Company Limited.

The information contained in this document is compiled from third party and publically available sources and is included for general information purposes only. There can be no assurance and guarantee on the yields. Views expressed by the Fund Manager cannot be construed to be a decision to invest. The statements contained herein are based on current views and involve known and unknown risks and uncertainties. Whilst Mirae Asset Investment Managers (India) Private Limited (the AMC) shall have no responsibility/liability whatsoever for the accuracy or any use or reliance thereof of such information. The AMC, its associate or sponsors or group companies, its Directors or employees accepts no liability for any loss or damage of any kind resulting out of the use of this document. The recipient(s) before acting on any information herein should make his/her/their own investigation and seek appropriate professional advice and shall alone be fully responsible / liable for any decision taken on the basis of information contained herein. Any reliance on the accuracy or use of such information shall be done only after consultation to the financial consultant to understand the specific legal, tax or financial implications.

### Mutual fund investments are subject to market risks, read all scheme related documents carefully.

For further information about other schemes (product labelling and performance of the fund) please visit the website of the AMC: <a href="https://www.miraeassetmf.co.in">www.miraeassetmf.co.in</a>

## Please consult your financial advisor before investing

# **THANK YOU**

