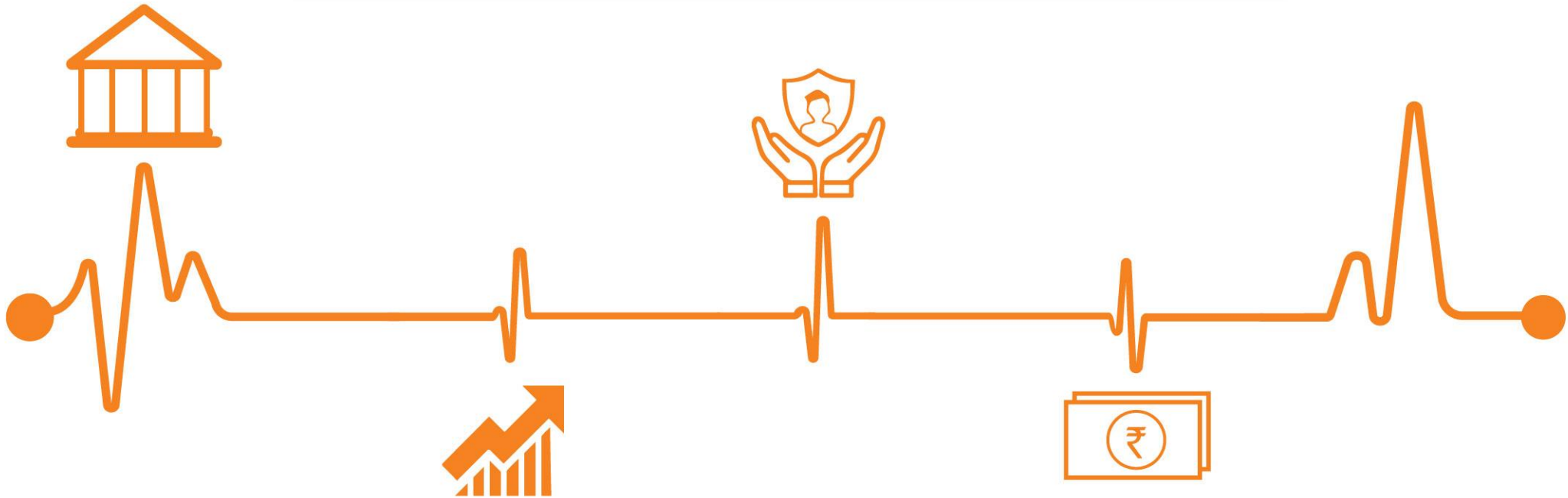


Lifeline we may bank on



Mirae Asset Banking and Financial Services Fund

An open ended fund investing in the Banking & Financial Services Sector.

Banking & Financial Services Sector –

Large opportunity & Pioneer of economic growth

Banking & Financial Services Sector - It is not just Banks

Banking



Financial Services



Public Sector
Banks



Private
Banks



Small
Finance
Banks



Foreign
Banks



Payments
Banks



Capital Markets: Asset Management, Broking, Exchanges, Rating agencies, Wealth Management

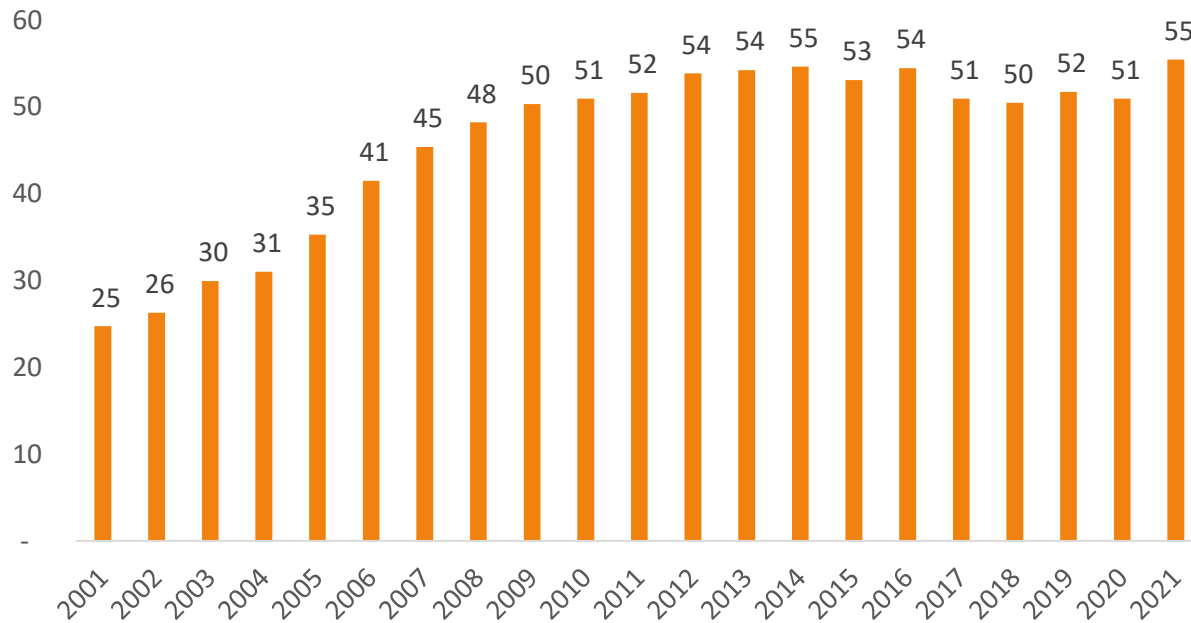
Insurance: Life, Non life Insurance

NBFCs: Housing, Vehicle, Gold, Consumer, Microfinance, Fintech

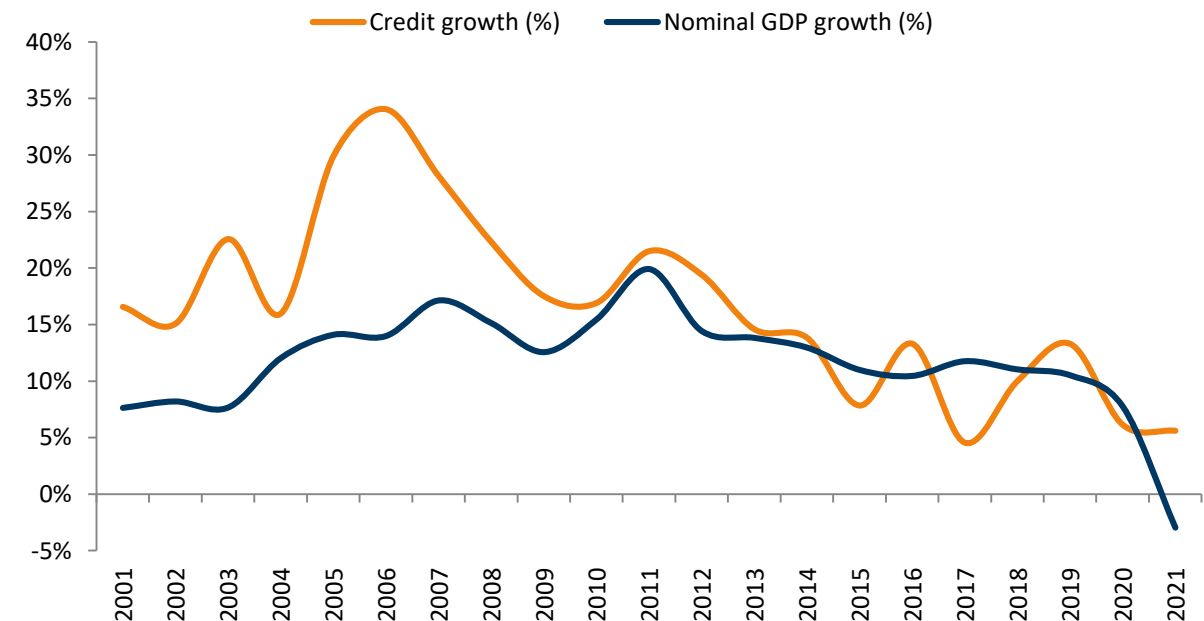
Credit in India – Growing fast as penetration improves

- Credit to GDP up ~2x in the last 2 decades
- Credit growth is a multiplier of Nominal GDP growth
- Private consumption has increased steadily in line with the retail credit growth
- Growth in household income and consumption promotes overall demand for credit

Credit to GDP Ratio in India (%)



Credit growth & Nominal GDP growth Trends



Retail Credit in India – much lower vs other developing nations

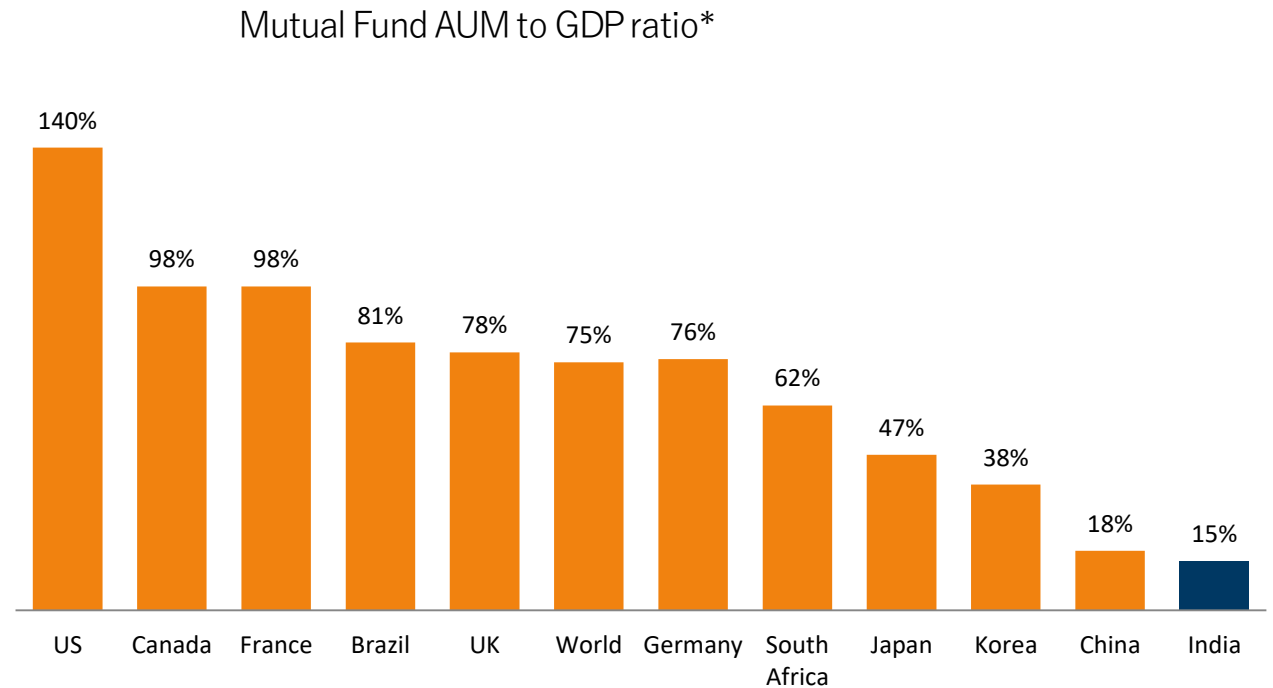
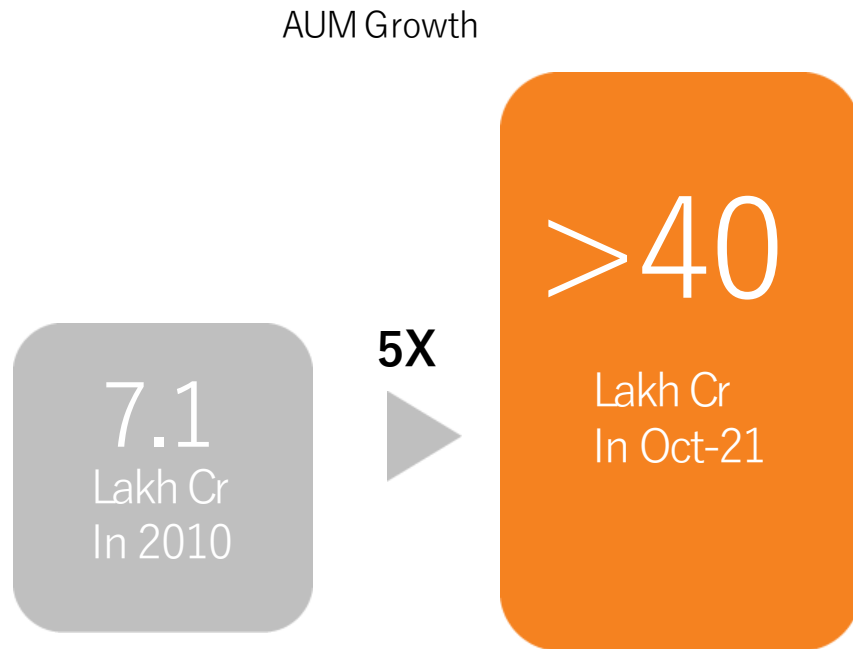
➤ Retail (Household) credit to GDP has improved marginally to ~38%, however it is still much lower vs other EM economies at ~53%

Country	2000	2005	2010	2015	2016	2017	2018	2019	2020	2021
Argentina	6.8	3.1	4.8	6.4	6.0	6.9	6.7	5.3	5.5	5.2
Australia	70.8	102.6	111.8	121.0	123.9	123.2	122.3	119.0	123.4	123.4
Brazil	14.3	13.9	22.8	28.5	30.8	31.2	31.6	32.9	36.8	36.6
Canada	60.7	71.6	93.9	99.7	103.2	102.6	102.3	102.7	111.9	110.8
China	-	-	27.3	38.9	44.2	48.1	51.5	55.5	61.7	61.3
France	34.2	41.8	53.8	56.1	57.1	58.4	59.8	61.5	68.1	68.1
Germany	71.2	68.1	59.5	53.7	53.4	52.9	53.2	53.9	58.3	58.9
Greece	14.9	40.3	61.9	62.8	61.2	58.2	58.8	56.3	59.4	59.3
Hong Kong SAR	57.9	55.0	59.3	67.1	67.6	70.8	72.7	81.6	91.2	91.4
India	-	-	36.7	33.3	32.9	34.1	34.4	34.5	37.7	38.4
Indonesia	-	11.7	13.6	16.8	17.0	17.0	17.0	17.0	17.8	17.8
Ireland	-	81.0	112.4	55.8	52.9	47.0	41.9	37.5	34.8	33.6
Italy	22.6	32.9	43.5	41.9	41.2	40.7	40.8	41.2	45.3	45.5
Japan	69.8	62.1	61.2	59.5	59.8	60.3	61.4	62.5	66.6	67.3
Korea	49.3	63.5	73.2	83.1	87.3	89.4	91.8	95.0	103.4	104.9
Malaysia	-	-	59.6	69.8	69.2	66.2	68.0	68.1	76.4	76.8
New Zealand	61.9	82.6	90.3	89.7	92.2	90.8	91.0	92.0	97.8	99.4
Portugal	58.8	79.8	90.9	77.0	72.6	69.2	66.0	63.7	68.4	69.4
Russia	0.6	5.7	10.3	16.0	15.6	16.3	17.2	19.2	22.0	22.1
Singapore	37.0	43.2	46.3	57.4	56.9	55.4	52.6	51.4	55.4	56.0
South Africa	-	-	40.1	37.7	35.5	34.8	34.8	35.3	36.8	38.2
Spain	45.4	70.8	84.4	68.0	64.5	61.2	58.9	56.9	62.5	62.8
Switzerland	100.6	108.7	106.9	120.9	122.3	124.5	123.2	124.5	132.0	133.4
Thailand	41.8	45.4	52.4	70.9	69.8	68.6	68.6	69.1	77.8	78.7
United Kingdom	63.7	86.2	93.3	85.0	85.3	85.2	85.1	83.8	90.0	91.2
United States	70.6	92.3	91.5	77.3	77.5	77.2	75.5	74.9	79.6	80.0
EM economies			29.1	34.2	38.0	42.1	41.6	45.4	53.9	52.8
DM economies	63.5	74.0	81.4	73.3	72.2	75.6	72.0	73.5	81.1	79.0

Source: BIS, data as of Mar-21. Note: This includes credit from all sectors (banks and others) to private households. It excludes credit to corporations or general government.

Mutual Fund – Growing rapidly, but hugely underpenetrated

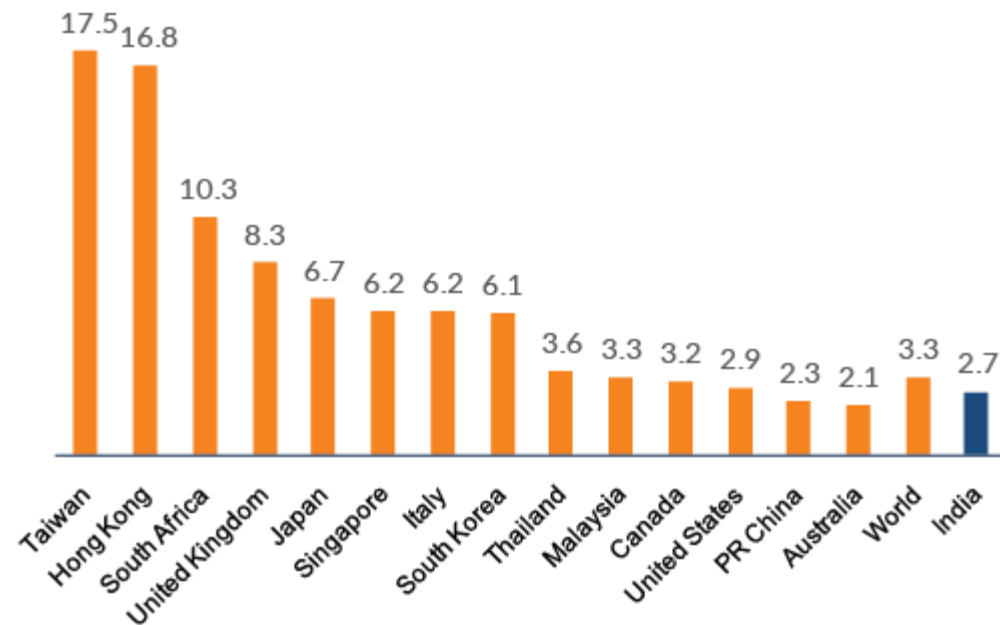
- Mutual fund industry have been growing rapidly in last 10 years
- AUM to GDP ratio in India as of Sep-21 is ~15%, still below many other comparable peers



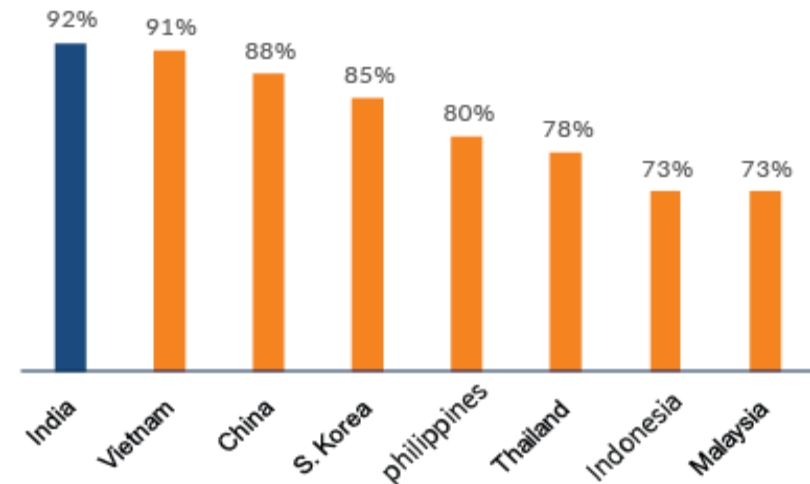
Life Insurance - Growing market demand, protection penetration low

- Growth boosted by development of various distribution channels - Bancassurance, online platforms and corporate partnerships
- Only 8% penetration in the protection product versus Asian peers
- However, low market penetration in India provides large room to grow

Life insurance penetration - Premium % of GDP



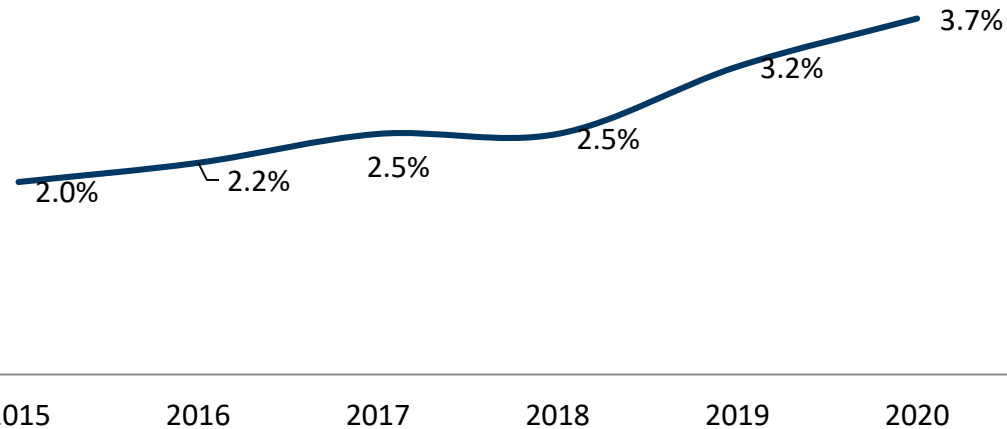
Protection gap-High in India



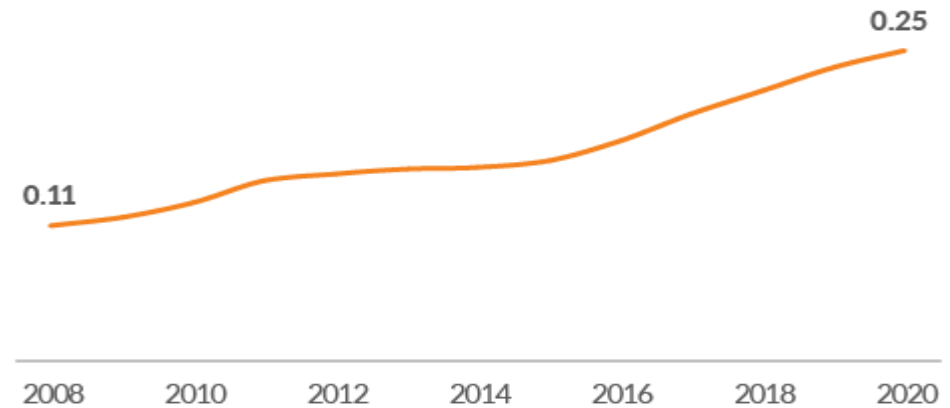
General insurance – Large headroom for profitable growth

- Despite 10x growth in the last decade, led by govt's policy/promotion to increase coverage, penetration is still < 4%
- Life insurance and health insurance segments, continues to be a largely 'push' driven product.
- Non-life insurance will be further introduced with certain innovative and niche products such as flight delay insurance, sachet insurance etc.

Health insurance penetration - %



Health insurance penetration - Premium % of GDP



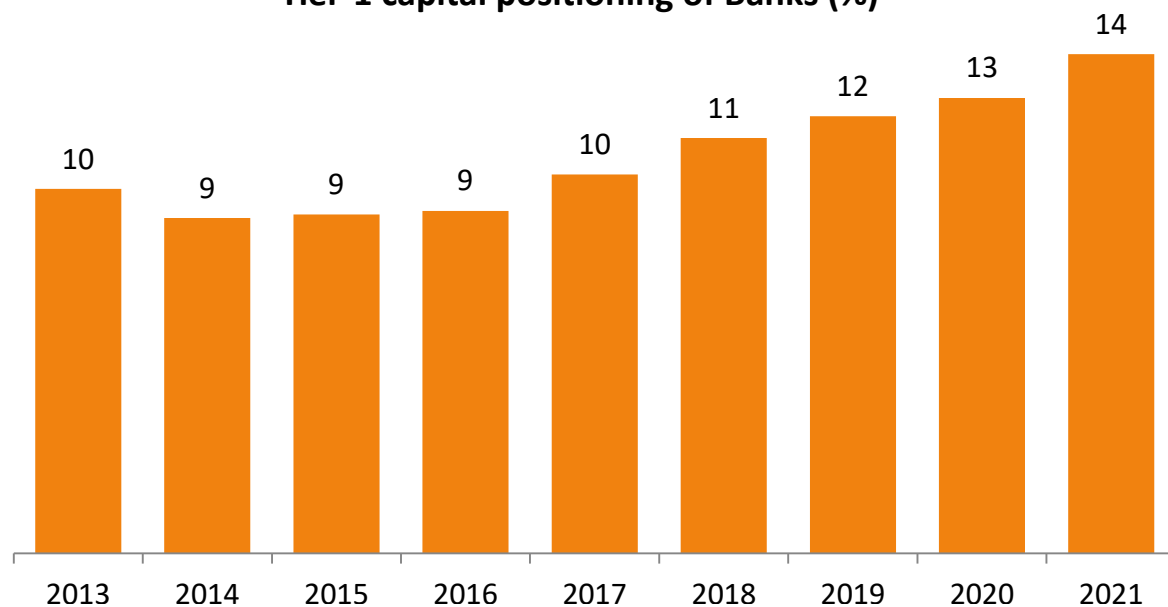
Banking & Financial Services Sector –

Emerging trends in the sector

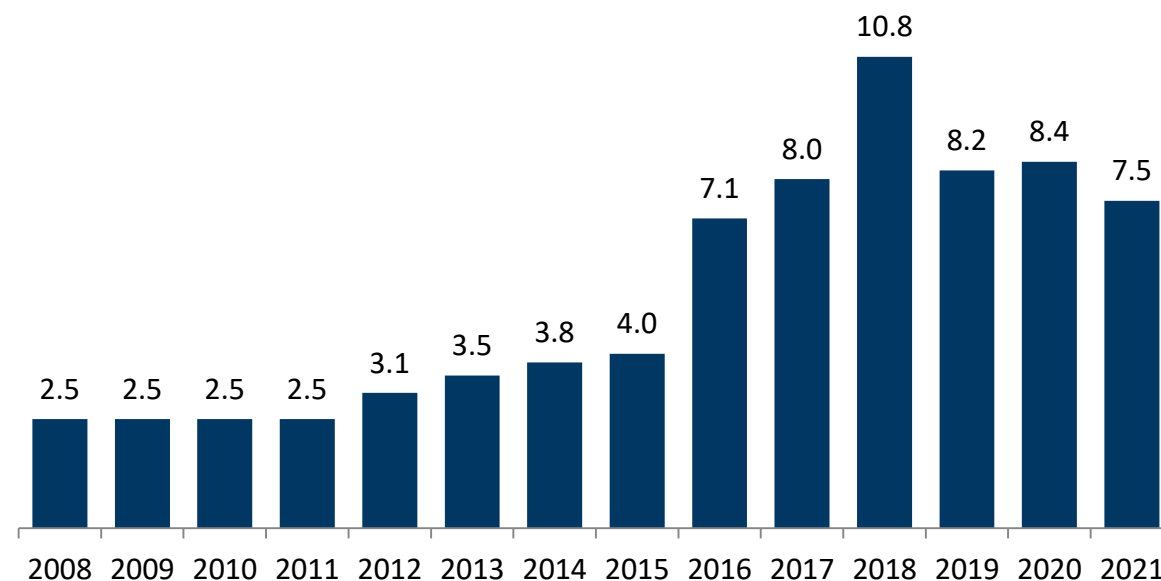
Banking – Well capitalised, Improving asset quality & moderating credit costs

- Capital position strengthened in the last few years with Tier 1 capital at 14% in FY21 (v/s regulatory 9.25%)
- Significant reduction seen in the NPA levels from the peak of 2018 and also higher provisioning done on these bad loans
- Asset quality held up despite 2 shock waves of COVID-19 pandemic, credit cost should normalize for the sector from 2HFY22E/FY23E.

Tier-1 capital positioning of Banks (%)



Gross NPA trend of Banks (%)



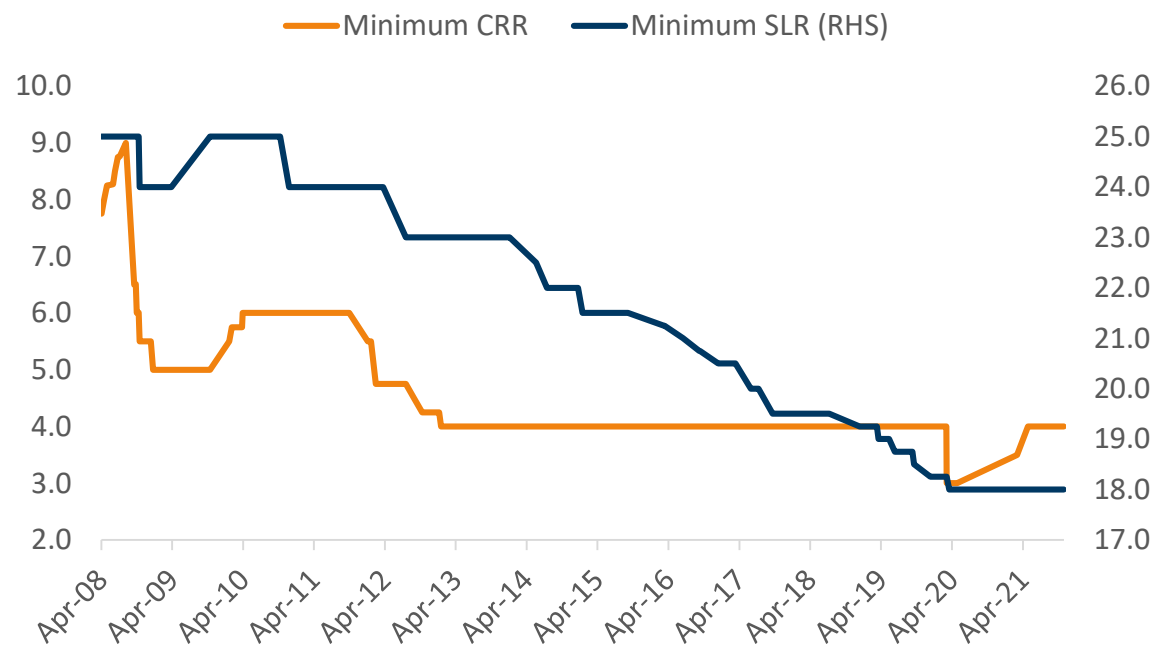
Asset quality snapshot post COVID-19 pandemic

Improving Collection Efficiency	<ul style="list-style-type: none">➤ Collection efficiencies for most lenders have improved to Pre-COVID levels in Sept-21/ Oct-21➤ Improving bounce rates data also indicate that fears of repayment post second wave of COVID has stabilized largely
Supportive Govt's Policy and Regulation	<ul style="list-style-type: none">➤ Government announced ~INR 4trn MSME Credit Guarantee Scheme (2 yr moratorium + 20% credit).➤ Win-win for lenders-borrowers as it is government guaranteed and comes at a lower interest rate.➤ Banks saw restructuring of <2% in Corporate and Retail loans, mainly driven by retail & SME loans
Improved Asset Quality	<ul style="list-style-type: none">➤ Outlook on incremental stress is fairly benign with slippages to the tune of ~2% only➤ Expect incremental credit cost to moderate with PCR @70%+ and buffer stands at 1-2% of loans

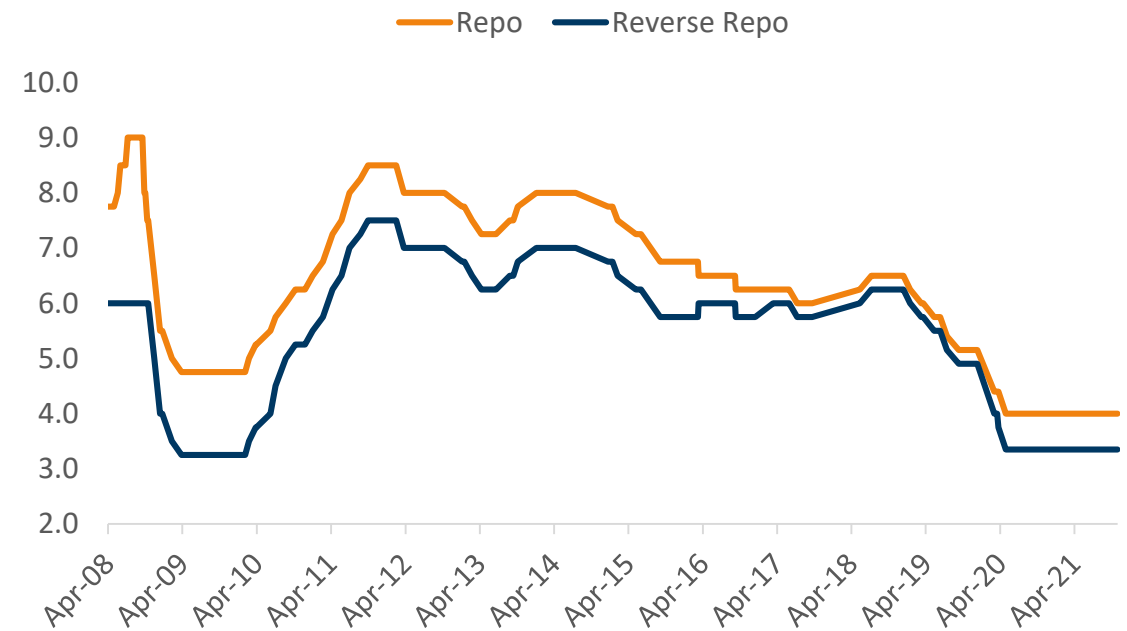
Healthy support on regulatory front

- Regulator ensuring enough liquidity, rate transmission to boost credit
- Currently, Repo rates are at historical low over the last decade or so

CRR & SLR Ratio

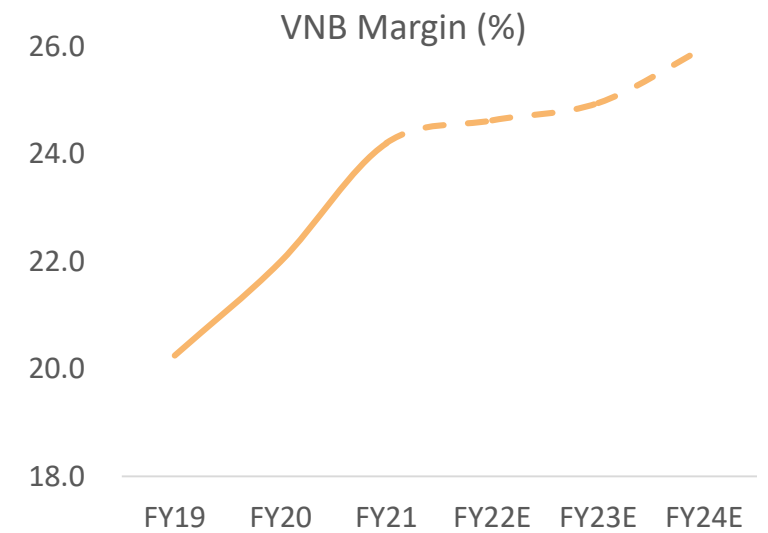
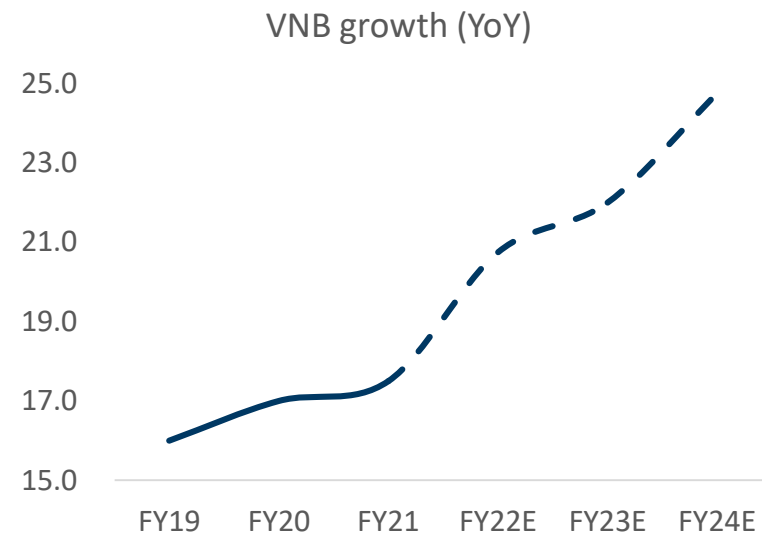
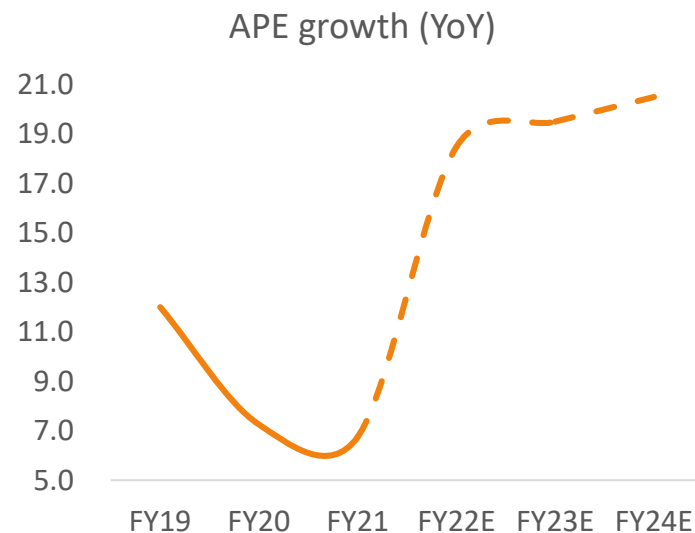


Policy rates and reverse repo rates



Insurance – Growth & Margins to drive return ratios

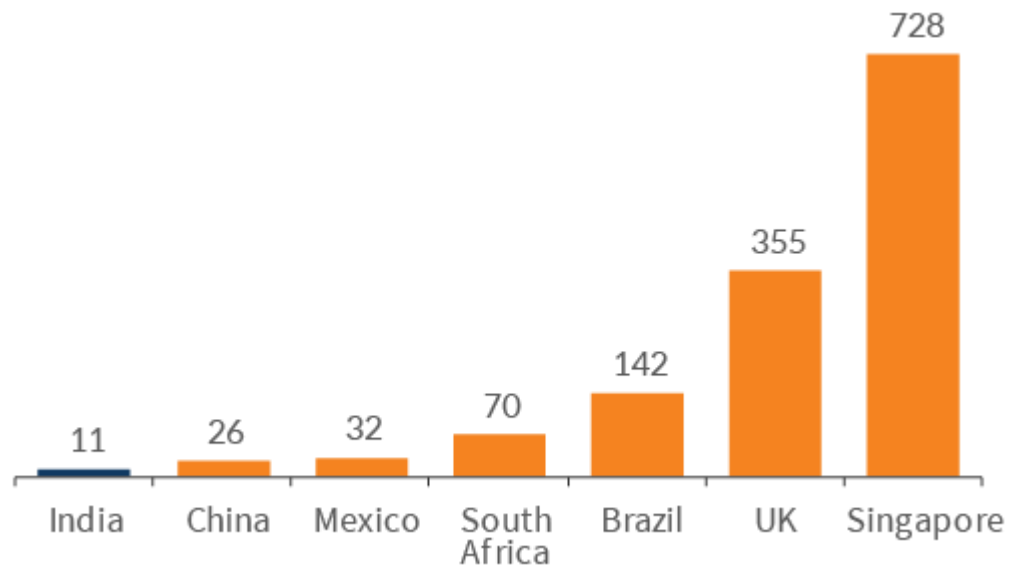
- Insurance premium – Annualised Premium Equivalent (APE) is expected to grow steadily on the back of strong demand
- Faster growth in savings (Non-Par) and individual protection should aid both VNB (Value of new business) growth as well as margins
- On the non-life side, health insurance is seeing very strong traction due to rising awareness of health insurance post COVID pandemic



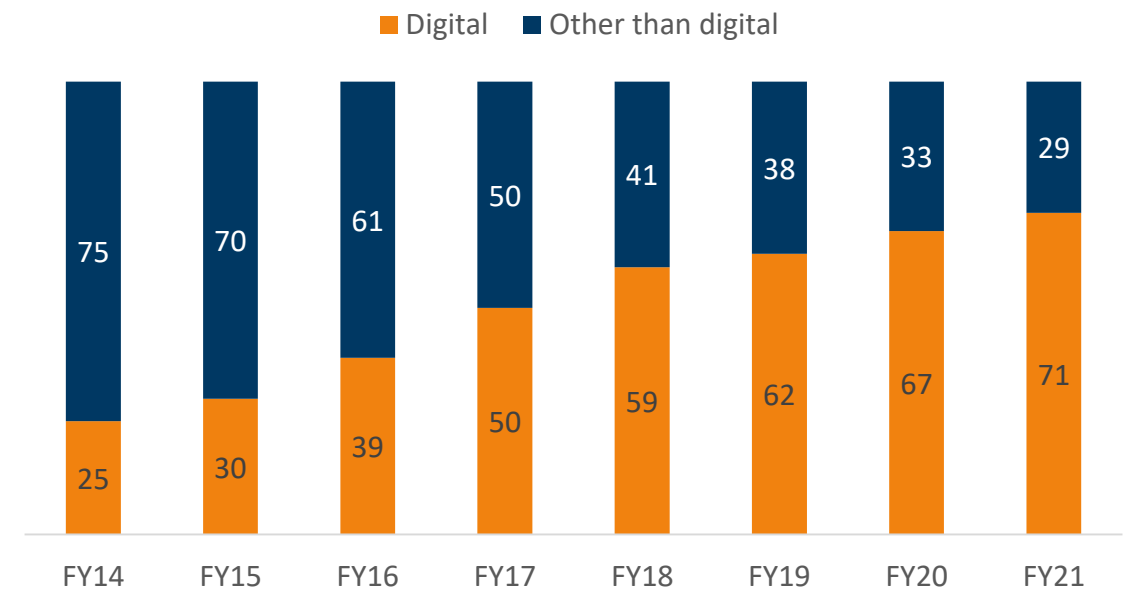
Emerging trends - Digital & Fintech evolution gathering pace

- Digital banking services picked up in last five years promoting mobile based banking (UPI etc).
- Digital transformation has just begun with banks collaborating with Fintech to leverage technological gains.
- Banks profitability improvement will be driven by better cost efficiencies / productivity with shift from physical to digital.

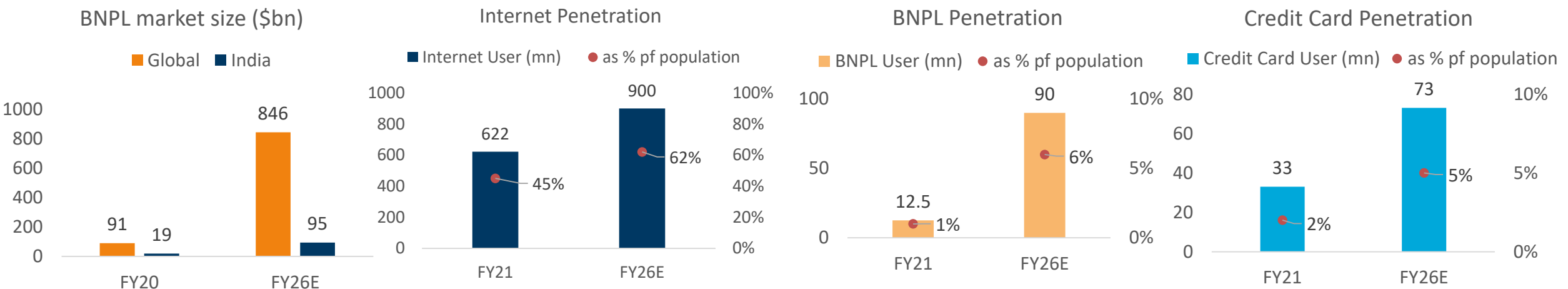
Non cash transactions per capita is still very low in India



Share of digital going transactions moving up



Buy Now Pay Later (BNPL) – A new product ruling the fintech ecosystem



India e-commerce is expected to grow at a high pace resulting in a rapid increase in the online consumer count in the country



Source: RBI,, Allied Market research, Statista as on March 2021. Red Seer as Dec 2020. BNPL – Buy now pay later

Why Invest Now?

Why Banking & Financial Services Now?

Its close link to the economy

- Contributes to the GDP growth
- Financialization of savings

ROE improving towards >15%

- Pvt banks to see improvement in core profitability with improved digitization.
- Normalization in corporate AQ cycle will drive credit cost lower leading to >12% ROEs for PSU banks.

Improved NPA cycle

- Improved NPA Ratio. Many large accounts already written off
- Resolutions in NCLT to smoothen incremental provisions

Fintech – Innovation is here to stay

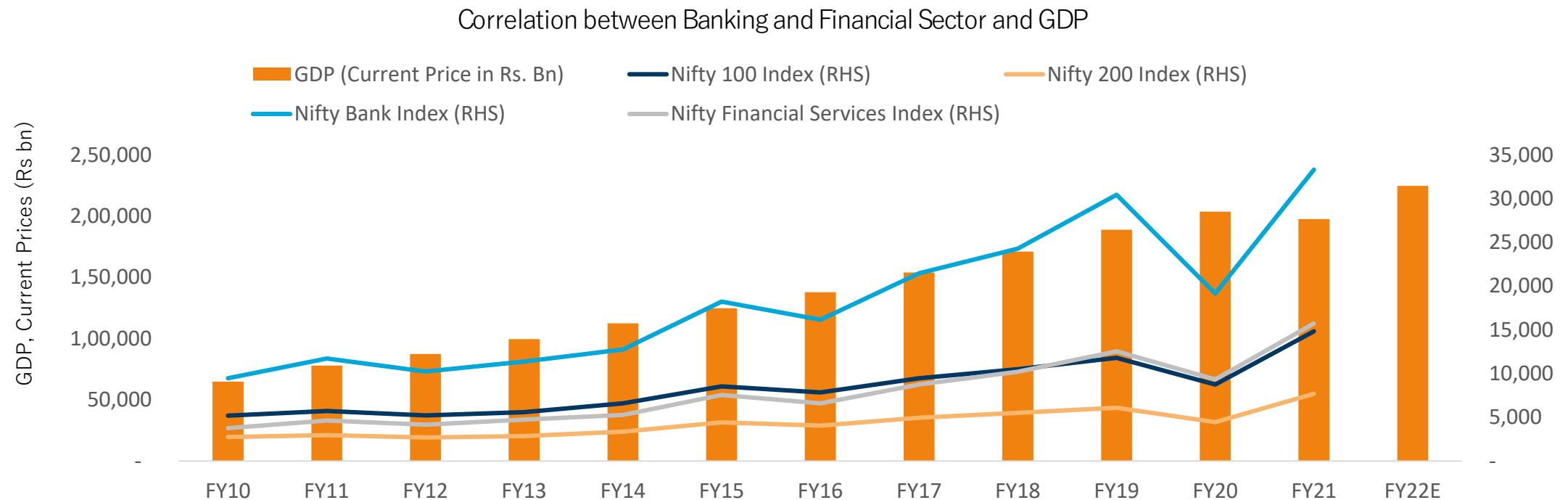
- Increased penetration of financial services as a result of better digital adoption through fintech.
- Many fintech companies have emerged over the last few years which may get listed soon, thereby creating a sector of their own.

Attractive Valuation

- Valuations still not reflecting the improvement in ROEs
- The sector trades at ~1 SD above LTA, scope for further re-rating
- Risk-reward still favorable from a longer term perspective

Historically, Financial Sector has benefitted from economic growth

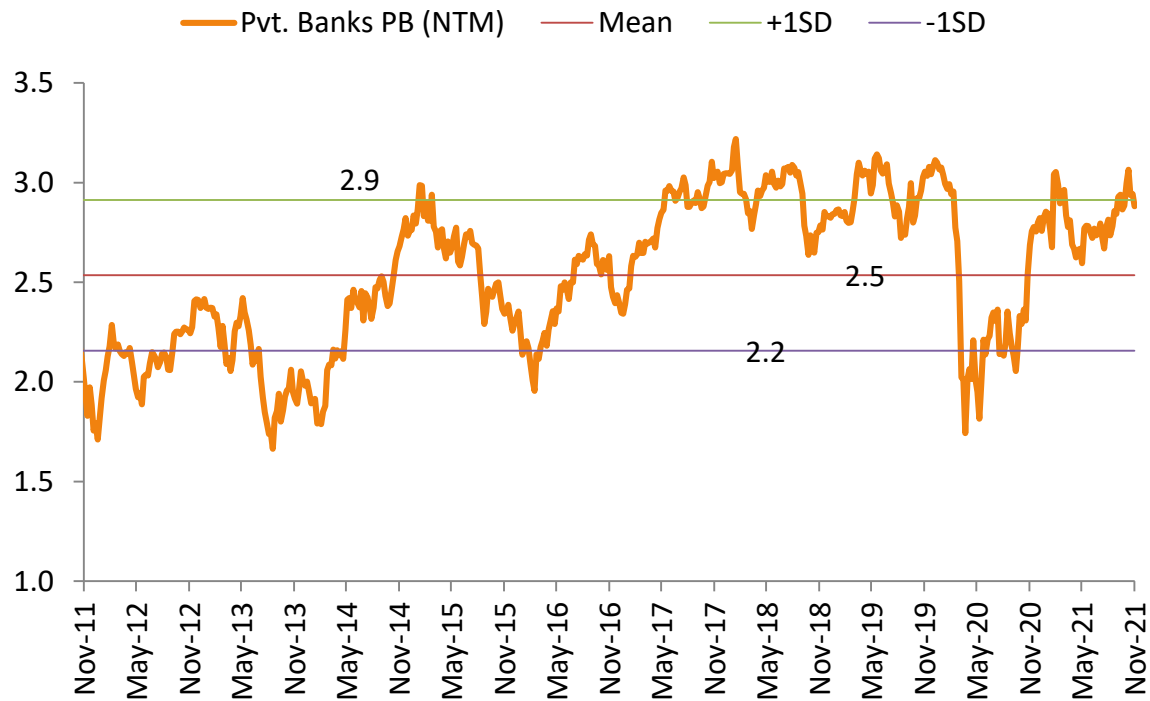
- Financial sector is the major driver of economic growth and considered as the backbone of every country's economy.
- Historically, money invested in the banking and financial services sector has grown exponentially than the broad market benchmarks.
- As India progresses from being a developing economy to a developed economy, the Banking and Financial Sector is expected to progress too.



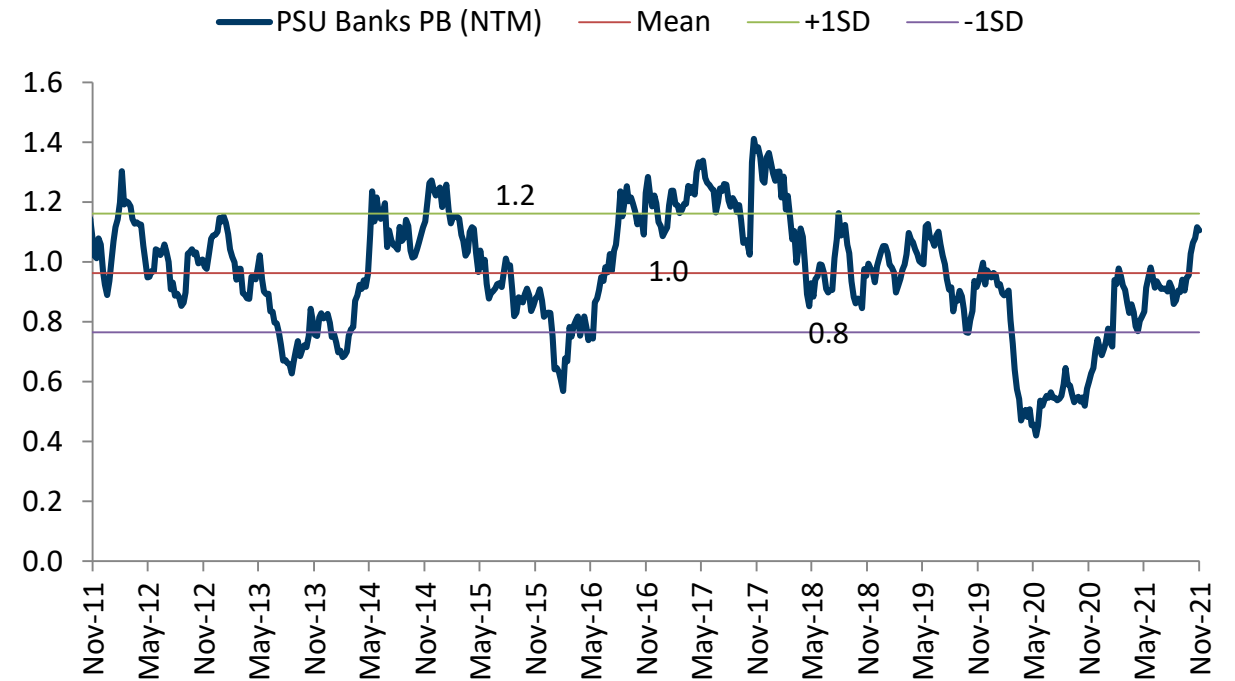
Valuation seems to be attractive from a longer term perspective

Currently, private banks are trading at valuations that are close to 1 SD (standard deviation) above long term average while PSU banks are trading slightly below +1 SD.

Current Valuation of Private Bank Index



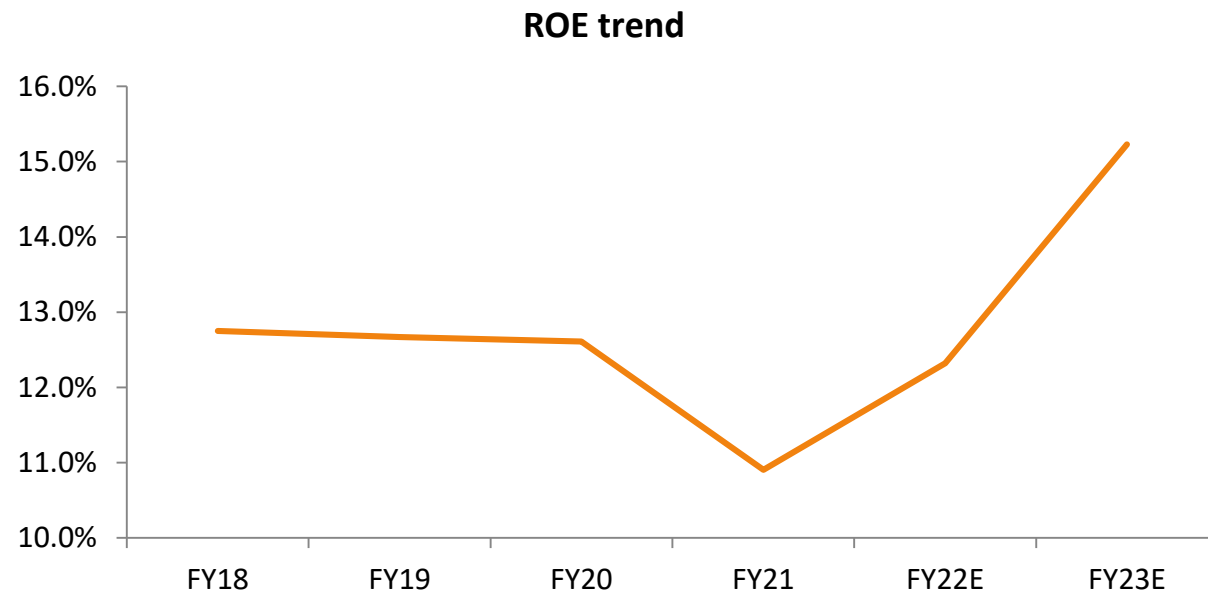
Current Valuation of PSU Banks Index



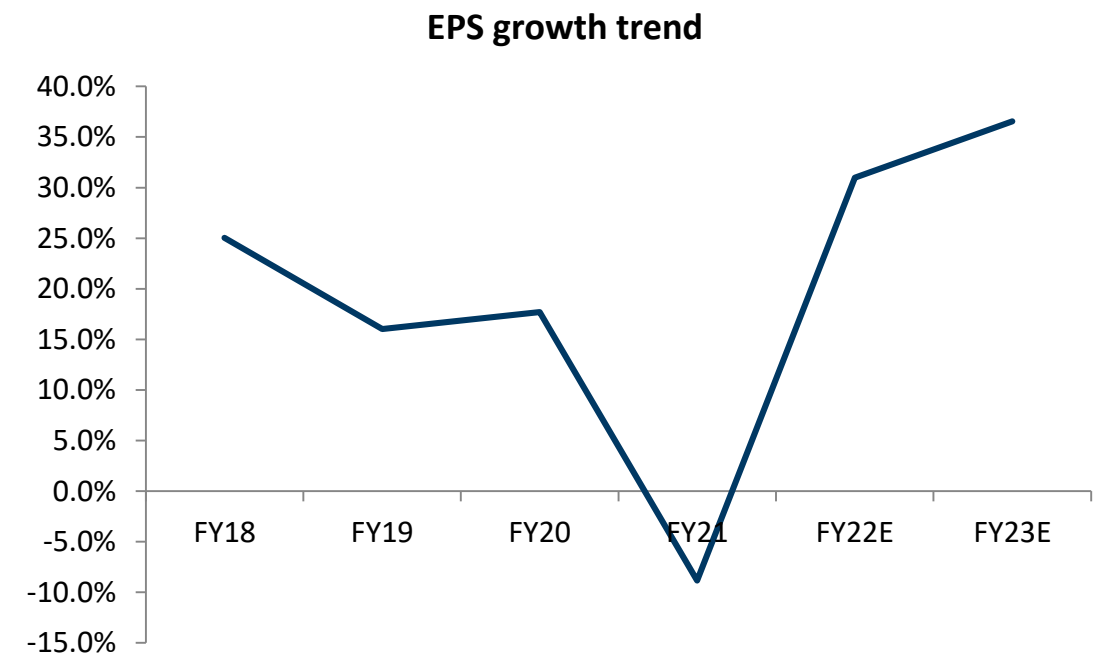
Valuation and Earning Growth – ROEs set to improve

- BFSI earnings expected to be better in FY22 and normalize 2HFY22-23 onwards
- Many stocks in the BFSI are trading at a discount to long term average valuations
- Better than expected asset quality will be one of the biggest driver of ROE recovery and valuations gap narrowing in the coming years.

RoE Trends improving in FY23E



EPS growth returning in FY22-23E



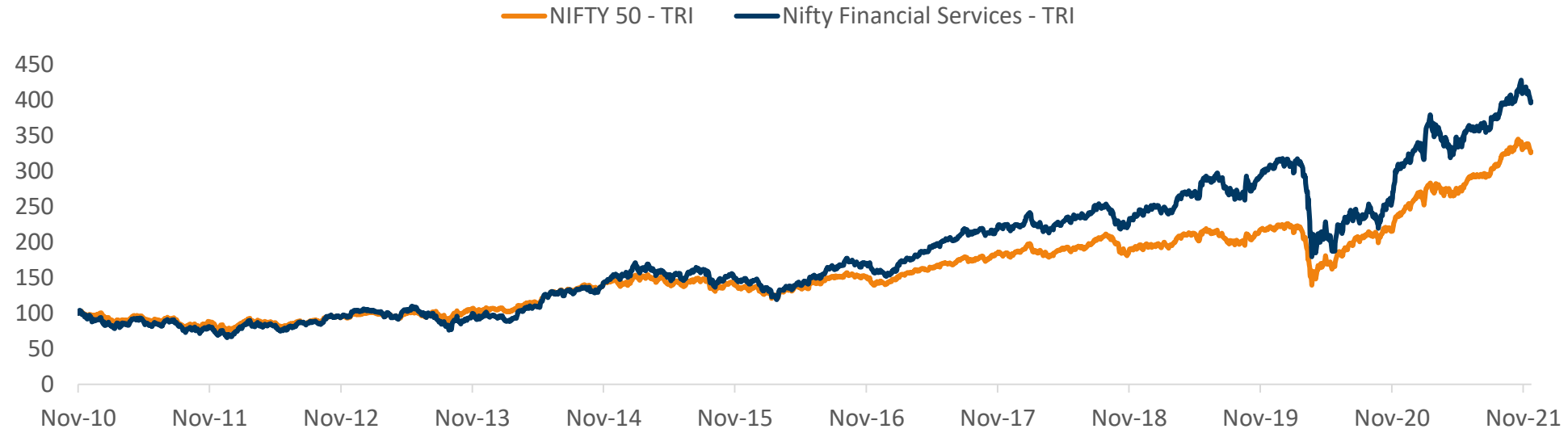
Portfolio Psychographics –

Mirae Asset Banking and Financial Services Fund

BFSI sector has always been a driver for the markets

- Historically, Banking & Financial services sector has outperformed broad market indices when economy grows
- As economy has slowly opened up, it has shown some recovery from the March bottom levels

Nifty Bank & Nifty Index Performance in last 10 years (Rebased to 100)

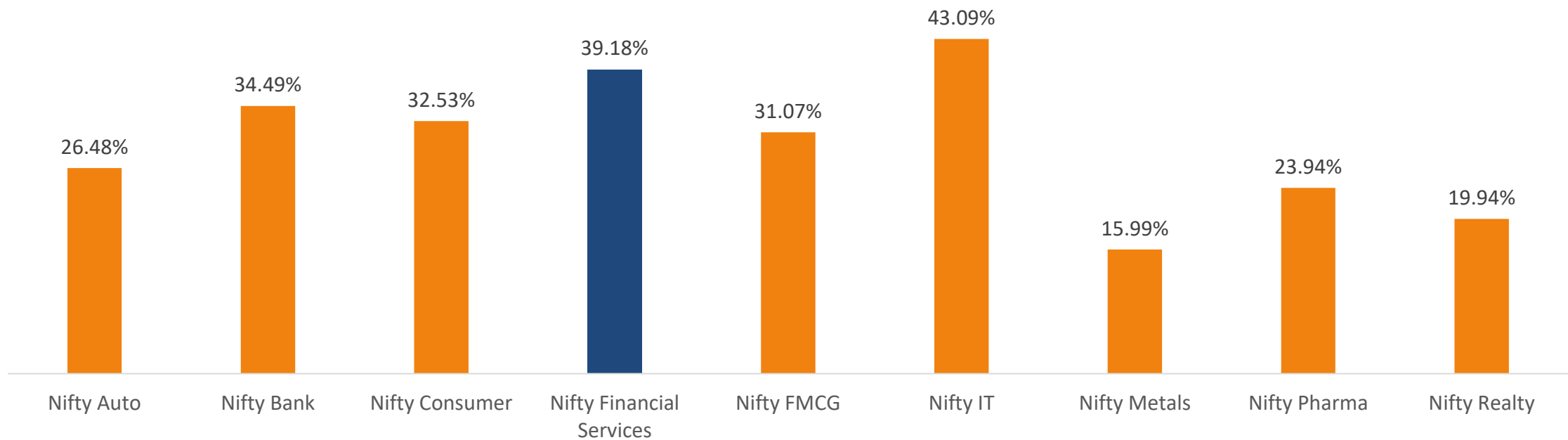


	Oct-11	Oct-12	Oct-13	Oct-14	Oct-15	Oct-16	Oct-17	Oct-18	Oct-19	Oct-20	Oct-21
NIFTY 50 - TRI	-12%	8%	13%	33%	-2%	9%	21%	2%	16%	-1%	54%
Nifty Financial Services - TRI	-19%	18%	4%	43%	6%	13%	28%	5%	28%	-14%	62%

Financial sector has been one of the best performing sectors

In last 5 years, financial sector has shown one of the best performance as compared to other sectors.

5 year returns of Nifty Indices



Source: National Stock Exchange, 23rd Nov . Disclaimer: Past performance may or may not be sustained in the future.

Fund Investment Framework

The fund endeavors to participate in the growth of this sector by investing primarily in companies within banking & financial services sector like banks, NBFCs (including HFCs), Insurance (Life & Non Life) companies, Capital market linked businesses – wealth management companies, investment banks, credit rating agencies, brokerages & AMCs etc.



AMCs–Asset Management Companies / NBFCs– Non-Banking Financial Companies / HFCs–Housing Finance Companies

Fund Investment Framework

- Invest minimum of 80% in Equity and equity related instruments in the Banking and Financial Services Sector.
- Flexibility to invest across market capitalization.
- Aim to build a portfolio of strong growth companies, reflecting our most attractive investment ideas
- The Fund is managed using a fundamental, bottom-up approach that aims to identify growth companies which have high return ratios and possess sustainable competitive advantage
- The fund manager can also have the flexibility to follow a focused approach on the investments, but he will try to avoid liquidity risk.
- Typically fund holdings will range between 15–30 stocks



Stock Weight

Based on benchmark
(Nifty Financial Services – TRI)



Cash Limit

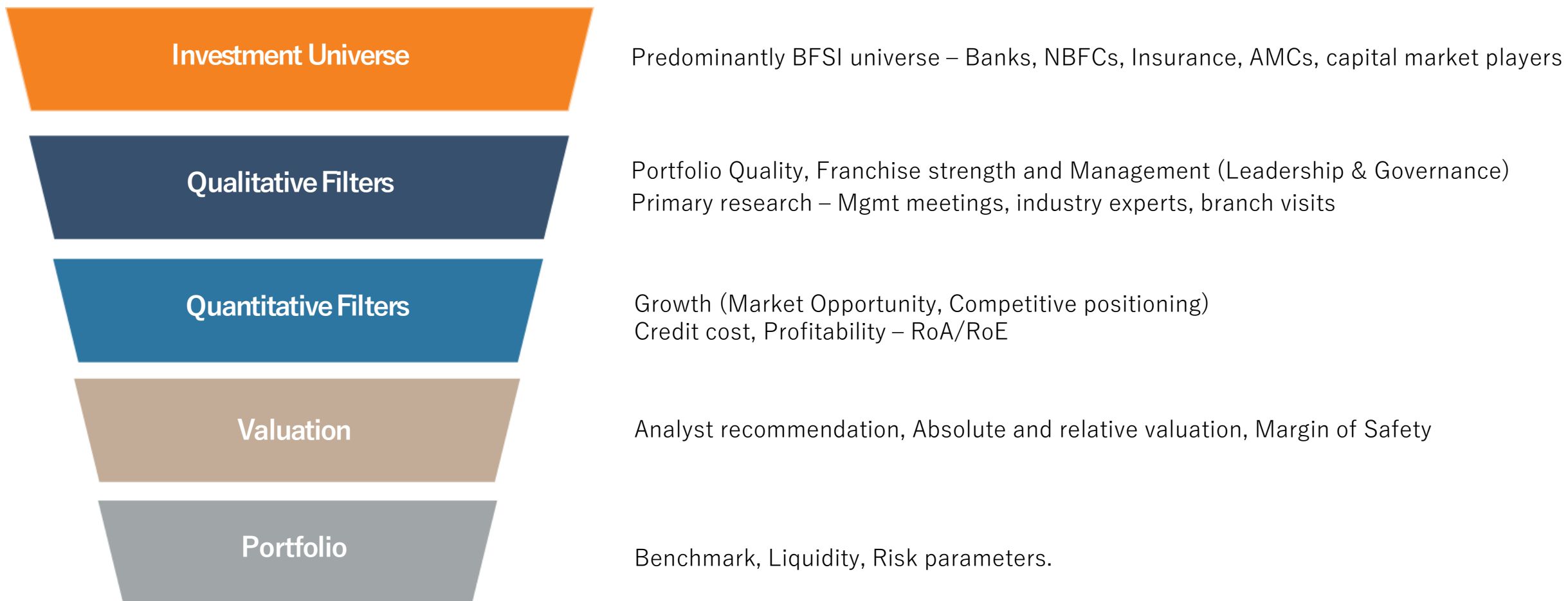
Non-equity portion can be
maximum 20% of the portfolio



Market Cap
Exposure Limit

Market Cap agnostic

Investment Process



Portfolio analysis

Sector	% Allocation	Commentary
Banks	67.1%	Overweight on well capitalized and well provided banks with relatively better franchise strength
Finance	18.5%	Underweight NBFCs and are majorly concentrated to the NBFCs with strong balance sheet and parentage aiding better access to capital & liabilities
Insurance	8.4%	Overweight in the insurance space given the under-penetration and the improved financialization of household savings
Capital Markets	2.4%	Remain very selective in capital market and other financial services with main focus on businesses with moats and a sustainable earnings growth outlook

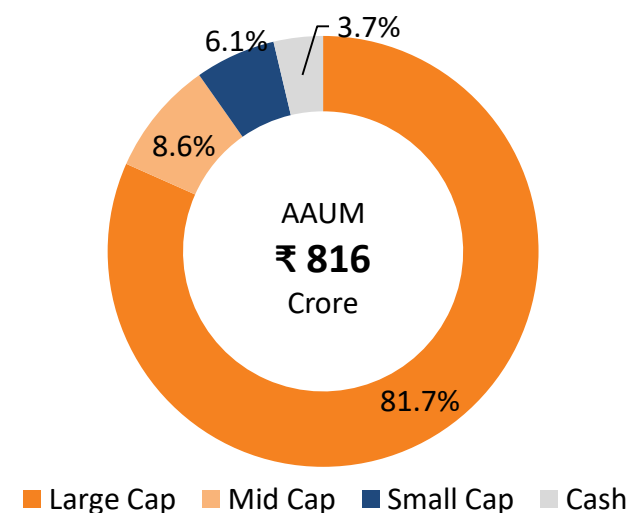
Source: Bloomberg, Data as on 30th Oct 2021. Classification as per SEBI circular (SEBI/HO/IMD/DF3/CIR/P/2017/114) dated October 6th, 2017, the universe of "Large Cap" shall consist of Top 100 company in terms of full market capitalization , "Mid Cap" shall consist of 101st to 250th company in terms of full market capitalization and "Small Cap" shall consist of 250st company onwards in terms of full market capitalization

The sector(s) mentioned in this presentation do not constitute any research report/recommendation of the same.. For complete portfolio of the scheme please visit <https://www.miraeassetmf.co.in/>

Portfolio Psychographics

Portfolio Top 10 holdings	% Allocation
HDFC Bank Limited	19.9%
ICICI Bank Limited	17.4%
State Bank of India	10.0%
HDFC Limited	8.8%
Axis Bank Limited	8.5%
Kotak Mahindra Bank Limited	4.8%
The Federal Bank Limited	4.3%
SBI Life Insurance Company Limited	3.4%
UTI Asset Management Company Limited	2.4%
Bajaj Finserv Limited	2.2%
Other Equities	14.75%
Equity Holding Total	96.29%
Cash & Other Receivables	3.70%
Total	100.00%

Current Allocation



Source: Bloomberg, Data as on 30th Oct 2021. Classification as per SEBI circular (SEBI/HO/IMD/DF3/CIR/P/2017/114) dated October 6th, 2017, the universe of "Large Cap" shall consist of Top 100 company in terms of full market capitalization, "Mid Cap" shall consist of 101st to 250th company in terms of full market capitalization and "Small Cap" shall consist of 250th company onwards in terms of full market capitalization.

The stock(s) mentioned in this presentation do not constitute any research report/recommendation of the same. For complete portfolio of the scheme please visit <https://www.miraeassetmf.co.in/>

Mirae Asset Banking & Financial Services Fund

Period	Returns(%)		
	MABFSF	Nifty Financial Services Index (TRI)	S&P BSE Sensex TRI
6 Months	35.09	33.86	34.28
Since Inception	30.65	29.95	30.23
Value of Rs. 10000 invested (in Rs.) Since Inception	13,065	12,995	13,023
NAV	13.065		
Index Value	Index Value of Nifty Financial Services Index (TRI) is 18,792.85 and S&P BSE Sensex (TRI) is 88,479.47		
Date of allotment	11 th Dec, 2020		

Past Performance may or may not be sustained in future.

Note:1. Different Plans under the scheme has different expense structure. The reference and details provided herein are of Regular Plan - Growth Option

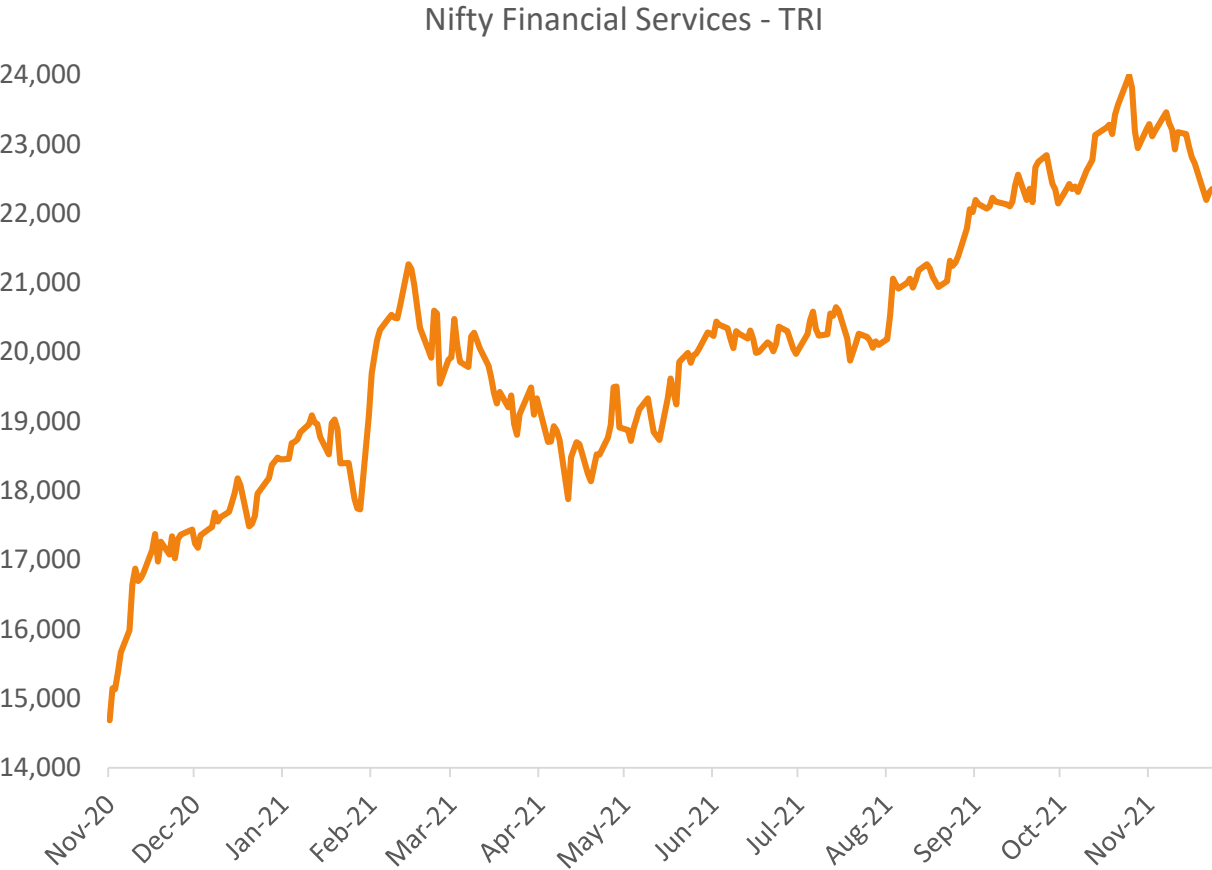
2. Fund manager : Mr. Harshad Borawake managing the scheme since 11th December, 2020 & Mr. Gaurav Kochar since 11th December, 2020.

Returns for below one year are simple annualized returns

The performance of other funds managed by the same fund manager is given on Slide 31.

Computation of since inception returns (%) the allotment NAV has been taken as Rs. 10.00.

Performance of the fund relative to the Benchmark Index



	Fund Since Inception Return (%)
Fund	30%
Nifty Financial Services TRI	27%
S & P BSE Sensex - TRI	28%

Source: Bloomberg . Data as on 24th Nov ,2021. Above return is for Direct – Growth plan. Past Performance may or may not be sustained in future. Please refer slide 28 for SEBI format returns

Annexure

Performance of other funds managed by the same fund manager

	Fund Net AUM/Date of Allotment	1 Year (Return in %)	3 Year (Return in %)	5 Year (Return in %)	Since Inception (Return in %)	Value of Rs. 10000 invested (in Rs.) Since Inception
Mirae Asset Hybrid Equity Fund	6,246	42.41	18.12	14.41	13.59	22,197
CRISIL Hybrid 35+65 -Aggressive Index*	29 th July, 2015	36.44	18.32	14.00	12.93	21,398
S&P BSE Sensex (TRI)**		51.23	21.24	17.60	14.41	23,220
Mirae Asset Equity Savings Fund	405	24.90	NA	NA	14.08	14,592
Nifty Equity Savings Index*	18 th Dec, 2018	20.02	NA	NA	11.60	13,710
S&P BSE Sensex - TRI**		2.17	NA	NA	7.28	12,264

Past Performance may or may not be sustained in future.

Note: \$ For computation of since inception returns (%) the allotment NAV has been taken as Rs. 10.00 for all other Schemes. In case, the start / end date of the concerned period is a non-business date (NBD), the NAV of the previous date is considered for computation of returns.

Returns (%) for less than 1 year calculated on simple annualized basis.

The calculations of returns shall assume reinvestment of all payouts at the then prevailing NAV. CAGR - Compounded Annualised Growth returns. NAV (per unit) is at the end of the period.

*Scheme Benchmark **Standard benchmark prescribed as per the applicable SEBI circular.

Different Plans under the scheme has different expense structure. The reference and details provided herein are of Regular Plan - Growth Option.

1. MAHEF : Mr. Harshad Borawake (Equity Portion) (April 01, 2020), Vrijesh Kasera (Equity Portion) (Since April 01, 2020) & Mr. Mahendra Jajoo (Debt Portion) (since September 08, 2016)

2. MAESF : Mr. Harshad Borawake (since October 12, 2019), Mr. Vrijesh Kasera (since October 12, 2019), Ms. Bharti Sawant (since December 28, 2020) and Mr. Mahendra Jajoo (Debt Portion) (since December 18, 2018)

Disclaimer

Statutory Details: Trustee: Mirae Asset Trustee Company Private Limited; Investment Manager: Mirae Asset Investment Managers (India) Private Limited (AMC); Sponsor: Mirae Asset Global Investments Company Limited.

The information contained in this document is compiled from third party and publically available sources and is included for general information purposes only. There can be no assurance and guarantee on the yields. Views expressed by the Fund Manager cannot be construed to be a decision to invest. The statements contained herein are based on current views and involve known and unknown risks and uncertainties. Whilst Mirae Asset Investment Managers (India) Private Limited (the AMC) shall have no responsibility/liability whatsoever for the accuracy or any use or reliance thereof of such information. The AMC, its associate or sponsors or group companies, its Directors or employees accepts no liability for any loss or damage of any kind resulting out of the use of this document. The recipient(s) before acting on any information herein should make his/her/their own investigation and seek appropriate professional advice and shall alone be fully responsible / liable for any decision taken on the basis of information contained herein. Any reliance on the accuracy or use of such information shall be done only after consultation to the financial consultant to understand the specific legal, tax or financial implications.

Mutual Fund investments are subject to market risks, read all scheme related documents carefully.

For further information about other schemes (product labelling and performance of the fund) please visit the website of the AMC: www.miraeassetmf.co.in

Please consult your financial advisor or mutual fund distributors before investing

Product Label

PRODUCT LABELLING

Mirae Asset Equity Savings Fund is suitable for investors who are seeking*

- Capital appreciation and income distribution
- Investment in equity and equity related instruments, arbitrage opportunities and debt & money market instruments

*Investors should consult their financial advisers, if they are not clear about the suitability of the product.



Investors understand that their principal will be at Moderately High Risk

Scheme Benchmark: Nifty Equity Savings Index
Benchmark Riskometer



The Benchmark is at Moderate Risk

PRODUCT LABELLING

Mirae Asset Banking and Financial Services Fund is suitable for investors who are seeking*

- To generate long term capital appreciation
- Investments predominantly in equity and equity related securities of companies in banking and financial services sector in India

*Investors should consult their financial advisers, if they are not clear about the suitability of the product.



Investors understand that their principal will be at Very High Risk

Scheme Benchmark: Nifty Financial Services Index (TRI)
Benchmark Riskometer



The Benchmark is at Very High Risk

PRODUCT LABELLING

Mirae Asset Hybrid Equity Fund is suitable for investors who are seeking*

- Capital appreciation along with current income over long term
- Aggressive hybrid fund investing predominantly in equities & equity related instruments with balance exposure to debt & money market instruments

*Investors should consult their financial advisers, if they are not clear about the suitability of the product.



Investors understand that their principal will be at Very High Risk

Scheme Benchmark: CRISIL Hybrid 35+65 -Aggressive Index
Benchmark Riskometer



The Benchmark is at Very High Risk

Please consult your financial advisor or mutual fund distributors before investing

THANK YOU