Mirae Asset Banking and Financial Services Fund (MABFSF)

An open ended equity scheme investing in Banking & Financial Services Sector.

Lifelines we may bank on



November 2023

Index

- BFSI (Banking, Financial Services, and Insurance) more than just banking
- Banking & Financial Services Sector Medium term catalysts
- Fund Information & Investment Strategy
- Fund Performance & Risk-o-meter

Banking & Financial Services Sector - It is not just Banks

Banking





Financial Services



Public Sector Banks



Private Banks

Small Finance Banks

Foreign Banks





Regional

Rural Banks

Capital Markets: Asset Management, Broking, Exchanges, Rating agencies, Wealth Management

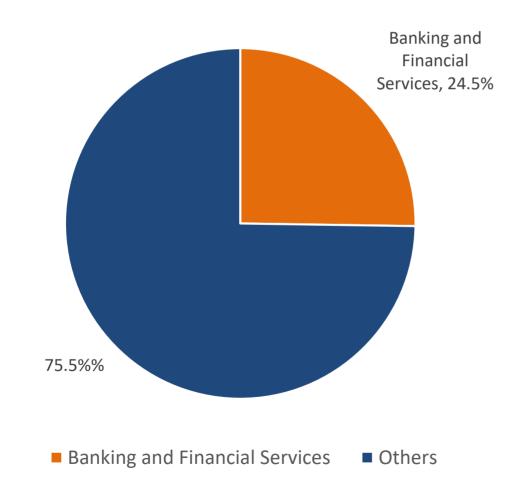
Insurance: Life / Non life Insurance

NBFCs: Housing, Vehicle, Gold, Consumer, Microfinance, Fintech



- Financial companies account for 24.46% of the total market capitalization of top 100 companies
- ▶ The index also is well diversified into different segment of business

Financial Services Weight top 100 companies (%)



Source: SEBI Average Market Capitalization as on 30th June 2023

Financial Services Index Split (%)

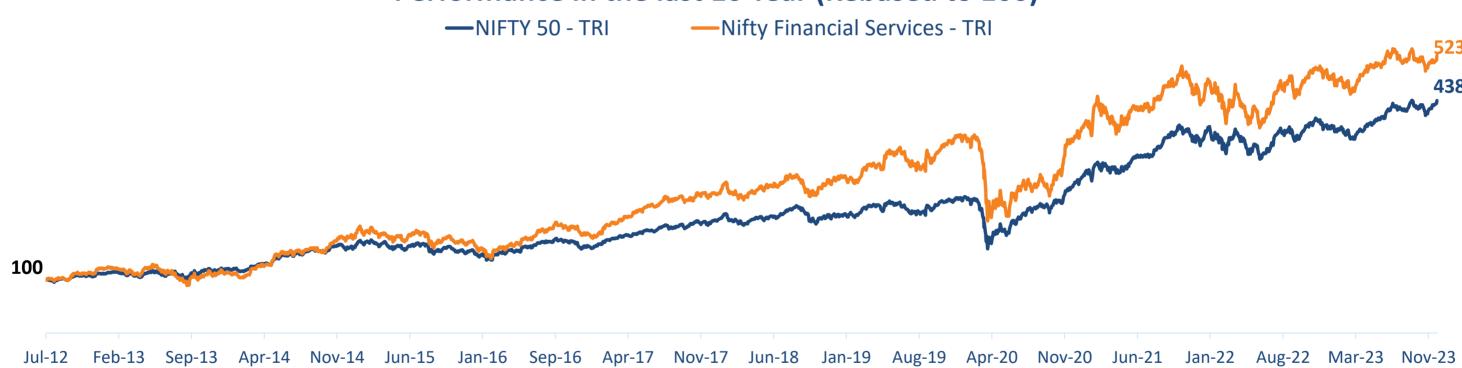
| Industry | % |
|----------------------------|-------|
| Diversified Banks | 76.49 |
| NBFC | 10.08 |
| Life & Health Insurance | 6.11 |
| Holding Company | 2.79 |
| Financial Institution | 2.82 |
| Asset Management Company | 0.92 |
| Housing Finance Company | 0.46 |
| Exchange and Data Platform | 0.34 |

Source: Bloomberg, Data as on 30th November 2023

BFSI sector has been a driver for the markets

- Historically, Banking & Financial services sector has outperformed broad market indices when economy grows
- ▶ As economy has slowly opened up, it has shown some recovery from the March 2020 bottom levels

Performance in the last 10 Year (Rebased to 100)

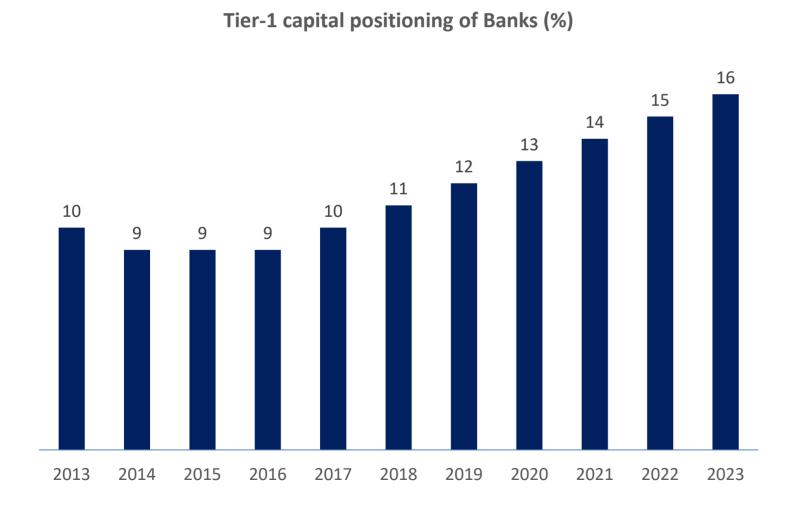


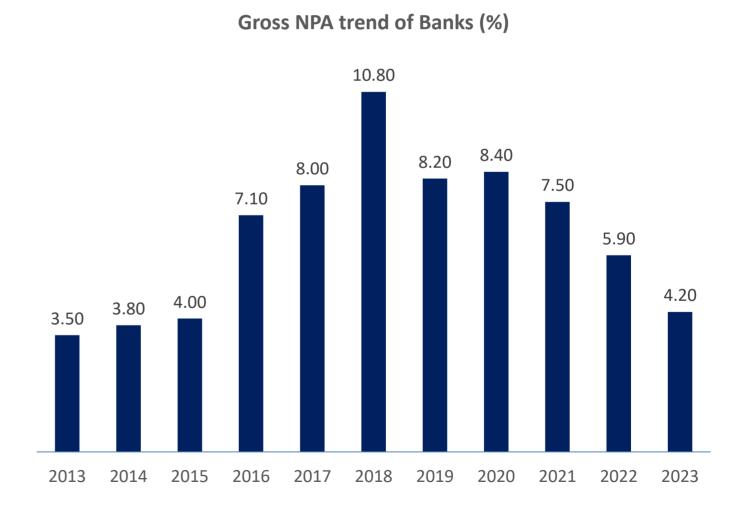
| Returns (%) | FY2013 | FY2014 | FY2015 | FY2016 | FY2017 | FY2018 | FY2019 | FY2020 | FY2021 | FY2022 | FY2023 | FYTD 2024 |
|--------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|-----------|
| NIFTY 50 Index (TRI) | 8.72 | 19.02 | -8.85 | 20.55 | 27.85 | 11.76 | 16.40 | -25.31 | 79.73 | 18.83 | -0.58 | 16.84 |
| Nifty Financial Services Index (TRI) | 15.80 | 12.62 | -13.65 | 34.07 | 45.85 | 17.85 | 23.56 | -25.05 | 76.18 | 8.38 | 4.24 | 11.46 |

Banking & Financial Services Sector – Medium Term Catalysts

Banking – Well capitalised, Improving asset quality

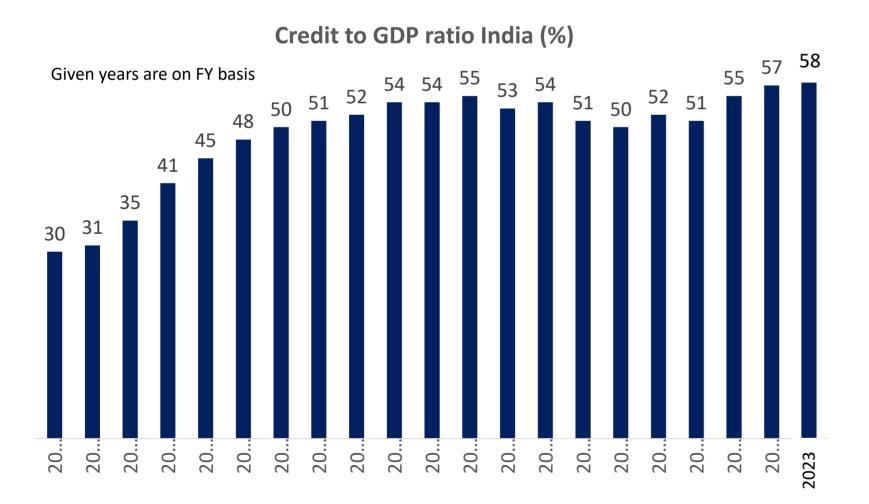
- ► Capital position of Indian banks have strengthened in the last few years with Tier 1 capital at ~15% in FY22, thereby fortifying their balance sheet Significant reduction seen in the Non-Performing Assets levels from the peak of 2018 and along with higher provisioning coverage of >65%.
- Asset quality held up despite 2 shock waves of COVID-19 pandemic, slippages & credit cost normalization underway

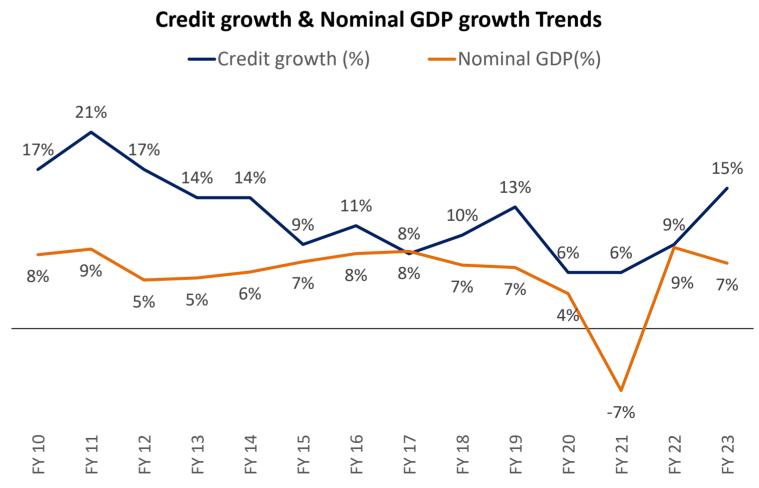




Credit in India – Growing fast as penetration improves

- Credit to GDP ratio has almost doubled in the last 2 decades
- Credit growth is a multiplier of Nominal GDP growth
- Private consumption has increased steadily in line with the retail credit growth
- Growth in household income and consumption promotes overall demand for credit



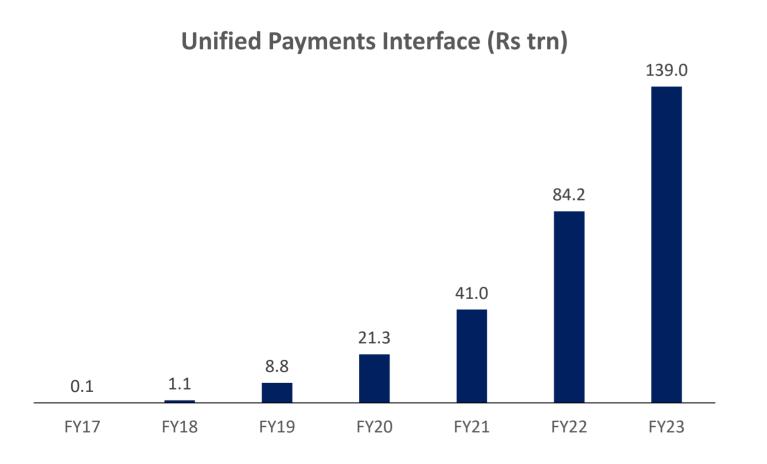


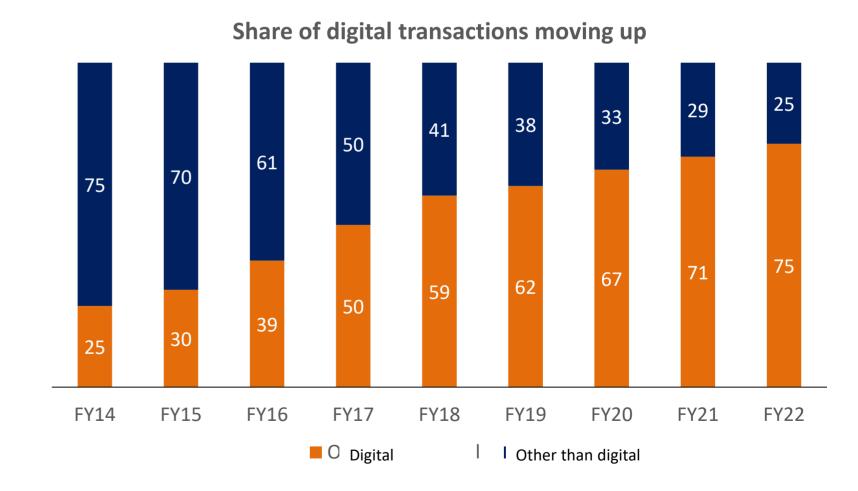
Source: BIS, SCO, RBI. Latest data available is for FY23, FY23 from 01 April 2022 to 31 March 2023.

Source: RBI. Latest data available in April 2023 as on FY23, FY23 from 01 April 2022 to 31 March 2023

Banking – Digital & Fintech evolution gathering pace

- Digital banking services picked up in last five years promoting mobile based banking (UPI etc).
- Digital transformation has just begun with banks collaborating with Fintech to leverage technological gains.
- Banks profitability improvement will be driven by better cost efficiencies / productivity with shift from physical to digital.



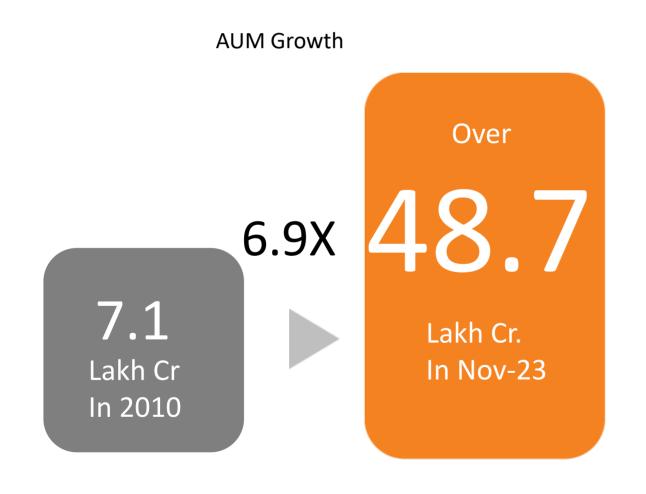


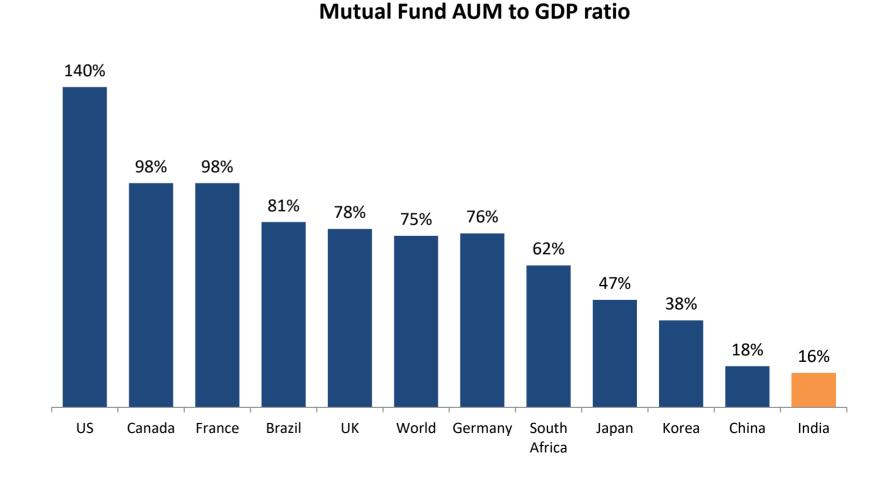
Source: RBI, NPCI, Latest data available in April 2023 as on FY23, FY23 from 01 April 2022 to 31 March 2023.

Source: RBI, NPCI, Latest data available in April 2023 as on FY22, FY22 from 01 April 2021 to 31 March 2022 Values in %

Mutual Fund – Growing rapidly, but hugely underpenetrated

- Mutual fund industry has been growing rapidly in the last 10 years
- ▶ AUM to GDP ratio in India is ~16%, still below many other comparable peers





Source: AMFI, SEBI, RBI, IMF, NSE, BSE data as of 30th November 2023.

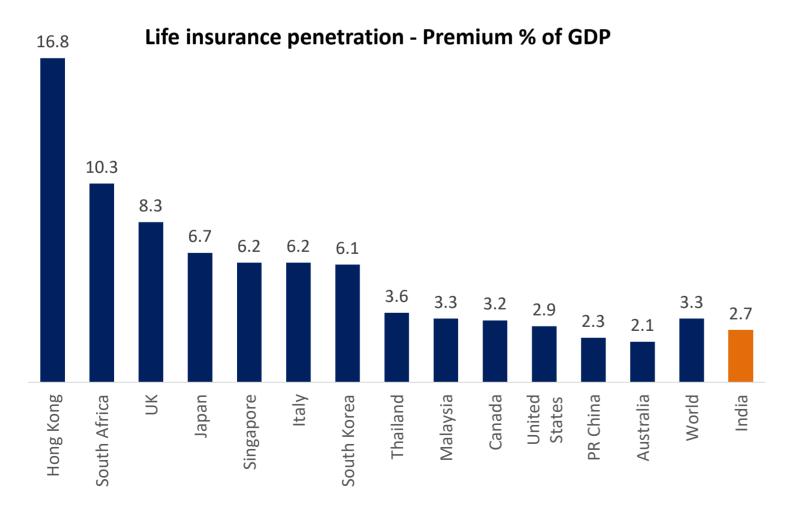
Source: Non Banking financial database, world bank. Data as of 30 December 2022.

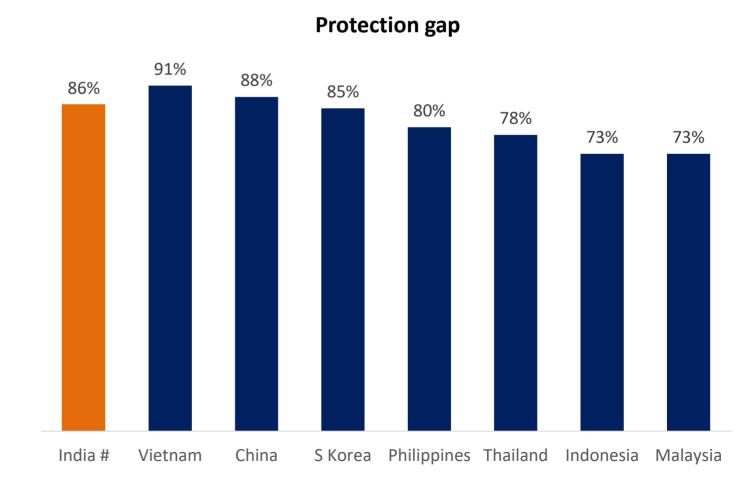
Market Penetration across financial products is very low

| Country | | Credit to GDP (%) | Mortgage Penetration to GDP(%) | Life Insurance Premium to GDP (%) | Mutual Fund AUM to GDP (%) |
|--------------|-------------|-------------------|--------------------------------|--------------------------------------|-------------------------------|
| India | ® | 56.7 | 11.0 | 3.2 | 15.8 |
| Brazil | | 87.0 | NA | 2.1 | 79.9 |
| South Africa | | 67.3 | 18.0 | 10.0 | 61.5 |
| China | *} | 219.7 | 18.0 | 2.1 | 18.0 |
| Korea | *• * | 224.5 | 31.0 | 5.8 | 37.7 |
| USA | | 153.9 | 52.0 | 2.6 | 140.2 |
| UK | | 154.0 | 68.0 | 8.9 | 77.6 |

Life Insurance - Growing market demand, protection penetration low

- Development of various distribution channels including bancassurance tie-ups, online platforms and corporate partnerships has boosted current market growth in 5 years.
- Only 8% penetration in the protection product versus Asian peers
- However, low market penetration in India provides large room to grow





Source: IRDAI, CEIC, CRISIL Research, Boston research, Latest data available in April 2023 as of FY22, FY22 from 01 April 2021 to 31 March 2022

Source: IRDAI, CEIC, CRISIL Research, Boston research, Latest data available in April 2021 as of FY20, FY20 from 01 April 2020 to 31 March 2021. # Data pertains to FY22



Mirae Asset Banking And Financial Services Fund

(Sectoral / Thematic Fund - An open-ended equity scheme investing in Banking & Financial Services Sector)

Investments in Fund

Investment predominantly in equity and equity related securities of companies engaged in banking and financial services sector.

Investment Framework[^]

Invest minimum of 80% in equity and equity related instruments in the Banking and
Financial Services Sector
Flexibility to invest across market capitalization
Build a portfolio of strong growth companies, reflecting our most attractive
investment ideas

Why Mirae Asset Banking and Financial Services Fund?

Investing in stocks (across the market cap) benefiting either directly or indirectly from Banking and Financial sector growth.

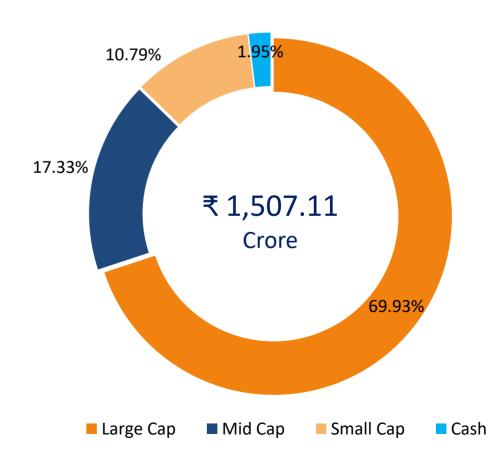
| <u>Fund Inception</u> | Category | <u>Benchmark</u> |
|----------------------------|--------------------------|---|
| 11 th Dec, 2020 | Banking & Finance Fund | Nifty Financial Services Index (TRI) |
| <u>Goal</u> | Ideal Investment Horizon | <u>Risk Profile</u> |
| Wealth Creation | 3+ Years | Very High Risk |

Fund Manager*



Mr. Gaurav Kochar

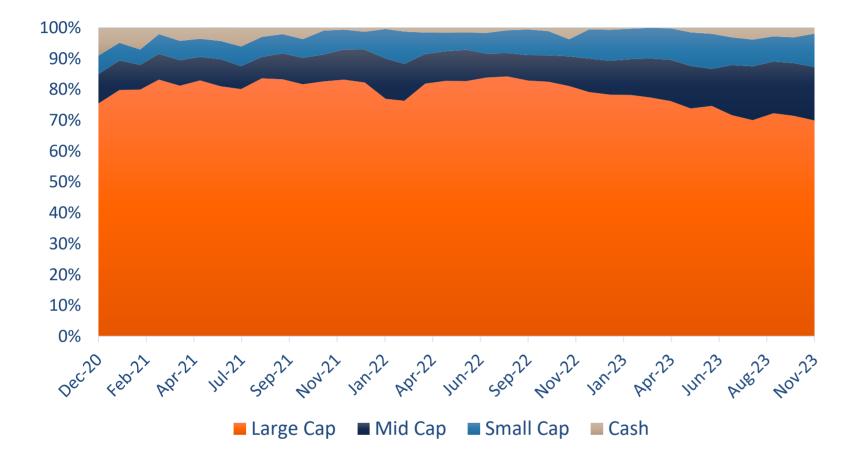
Net AUM of Fund



Source: Internal and AceMF, 30th November 2023

Portfolio Attributes

Historical Market Cap Allocation^



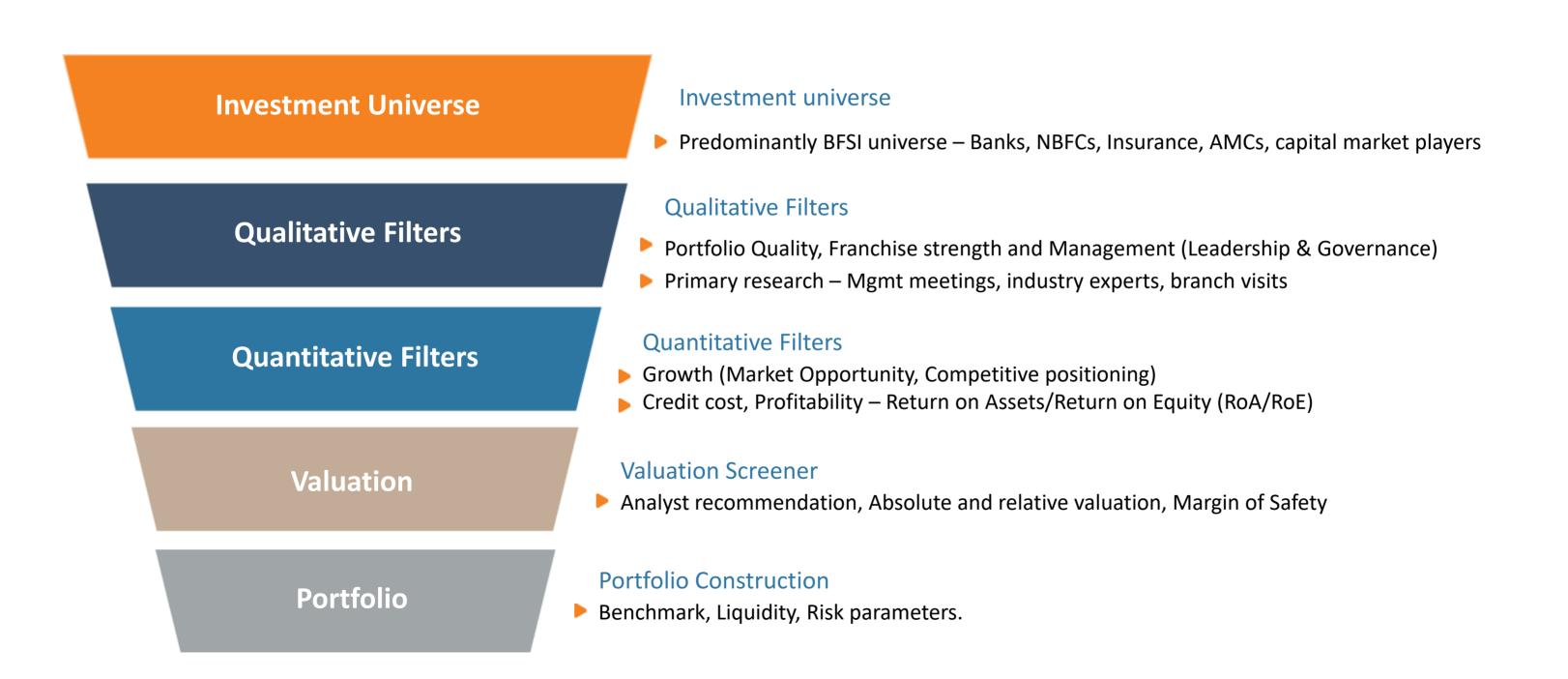
| Number of Stocks | 25 |
|-----------------------|--------|
| Top 3 Sector Holdings | 96.14% |
| Top 5 Sector Holdings | 98.05% |

| Portfolio Top Holdings | % Allocation |
|------------------------------------|--------------|
| HDFC Bank Limited | 21.76% |
| ICICI Bank Limited | 16.73% |
| State Bank of India | 9.56% |
| Axis Bank Limited | 8.58% |
| The Federal Bank Limited | 4.76% |
| SBI Life Insurance Company Limited | 3.50% |
| Shriram Finance Limited | 3.08% |
| LIC Housing Finance Limited | 2.87% |
| Fusion Micro Finance Limited | 2.76% |
| Utkarsh Small Finance Bank Ltd | 2.66% |
| Others | 21.79% |
| Cash & Other Receivables | 1.95% |

Source: AceMF Data as on 30th November, 2023. Past performance and Portfolio may or may not be sustained in future.

^Pursuant to Clause 2.7 of Part IV of SEBI Master Circular dated May 19, 2023. the universe of "Large Cap" shall consist of top 100 companies, "Mid Cap" shall consist of 101st to 250th company,, "Small Cap" shall consist of 251st and onwards companies in terms of full market capitalization.

Investment Process



Views on Banking and Financial Services sectors

| Private Banks | Well managed, gaining market share in both credit and deposits Strong capital and provision buffers – asset quality outlook benign Digitization trends driving further business efficiencies. |
|-------------------|---|
| Insurance | Market demand is improving, protection share set to improve aiding margins Low market penetration provides further opportunity to grow and scale up |
| Capital Market | Number of investors are increasing along with market size (2x demats and 10x vols) AMC well underpenetrated (Mutual Fund AUM to GDP at ~15%) |
| NBFCs | Strong liquidity buffers and improving asset quality, pressure on Net Interest Margin (NIM) given rising rate environment Select NBFCs with better parentage and better liability profile to gain market share |
| PSU Banks | Improving asset quality, capital positioning improving Improving ROE driven by credit cost moderation, but growth outlook weak |



Why Banking & Financial Services Now?

Attractive Valuation

- Valuations still not reflecting the improvement in Return On Equities
- The sector trades at ~1 SD (Standard Deviation) above Long Term Average, scope for further re-rating
- Risk-reward still favourable from a longer term perspective

Improved Non-Performing Assets cycle

- Improved Non-Performing Asset Ratio.
 Many large accounts already written off.
- Resolutions in National Company Law Tribunal to smoothen incremental provisions



Its close link to the economy

- Contributes to the GDP growth
- Financialization of savings



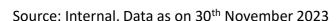


Return On Equity improving towards >15%

- Pvt banks to see improvement in core profitability with improved digitisation.
- Normalization in corporate cycle may drive credit cost lower leading to >12% ROEs for PSU banks.

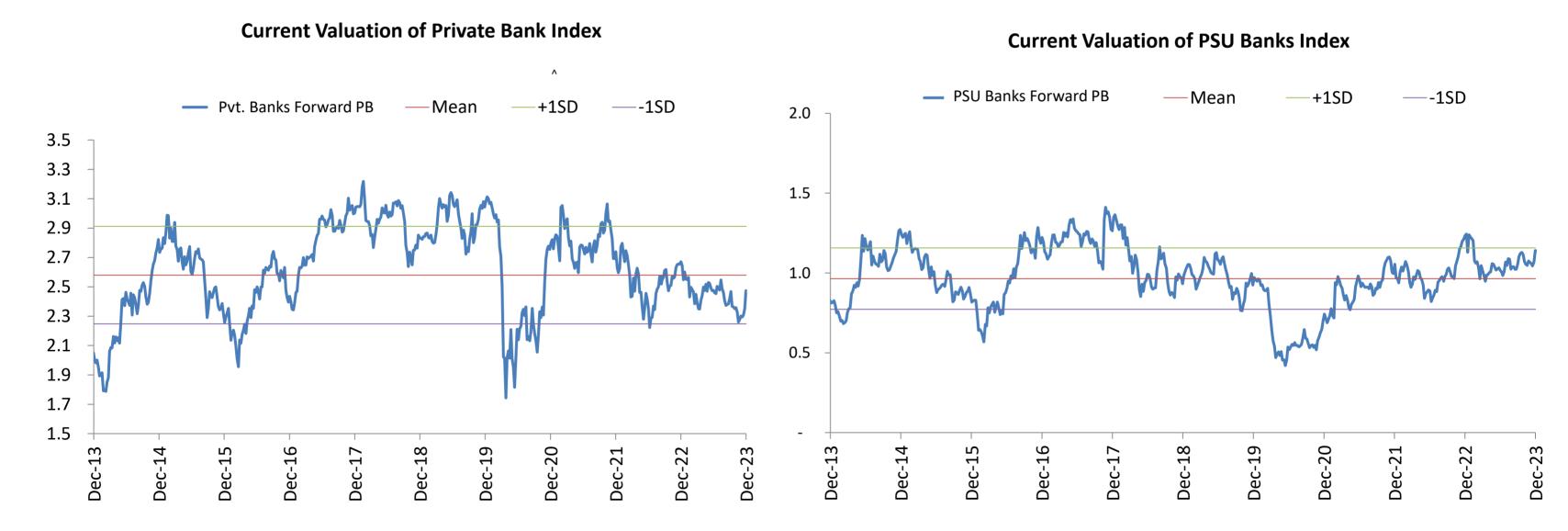
Fintech – Innovation is here to stay

- Increased penetration of financial services as a result of better digital adoption through fintech.
- Many fintech companies have emerged over the last few years which may get listed soon, thereby creating a sector of their own.



Valuation remains attractive from a longer term perspective

Currently, both private banks and PSU Banks are trading at valuations that are close to its long term average; growth outlook momentum to drive stock performance

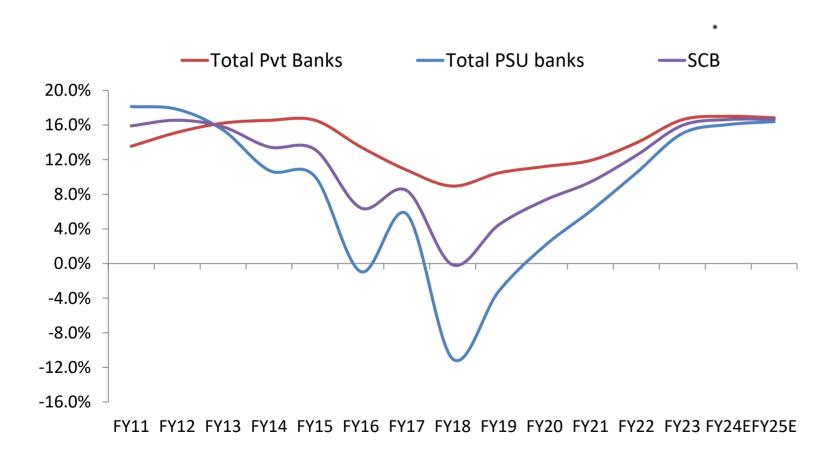


Source: Bloomberg. Data as of 10th December 2023 ^SD- Standard Deviation. NTM – Next Twelve Months.

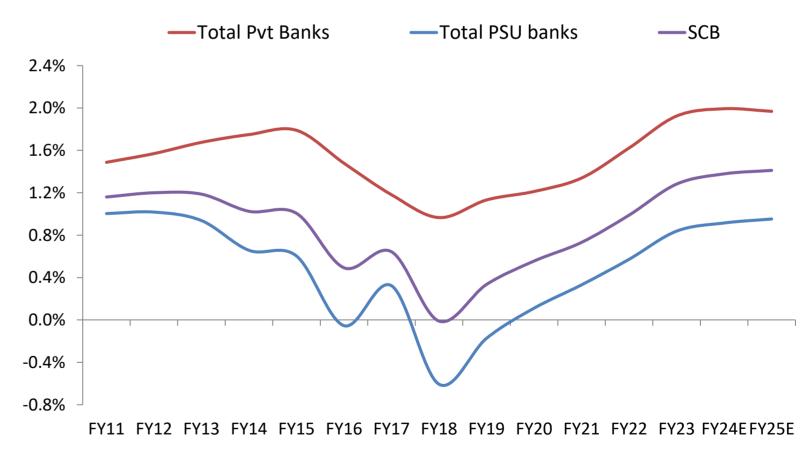
Valuation driven by improvement in ROA/ROE

The valuations are also driven by underlying Return on Assets/Return on Equity (ROA/ROE) metrics that are suggesting significant improvement over the next few years vs a few years back for both Private and Public Sector Undertaking (PSU) banks.

ROE trajectory improving towards ~17% for banks



ROAs inching closer to 1.4% for the sector





Fund Performance

| Period | MABFSF | Scheme Benchmark* | Additional Benchmark** | | |
|---|---|----------------------------------|---------------------------|--|--|
| 1 Year | 12.96 | 4.60 | 7.59 | | |
| Since Inception | 16.04 | 12.42 | 14.81 | | |
| Value of Rs. 10,000 invested (in Rs.) Since Inception | 15,554 | 14,158 | 15,072 | | |
| NAV as on 30 th November 2023 | 15.554 | | | | |
| Index value as on 30 th November 2023 | Scheme Benchmark- 24,944.06 | | | | |
| index value as on 30 November 2023 | Ac | dditional Benchmark- 1,02,618.94 | | | |
| Allotment Date | 11-Dec-2020 | | | | |
| Scheme Benchmark* | Nifty Financial Services Index (TRI) | | | | |
| Additional Benchmark** | S&P BSE Sensex (TRI) | | | | |

Fund manager: Mr. Gaurav Kochar since 11th December, 2020.

Note: Returns below or for 1 year are absolute returns, returns above 1 year are CAGR- Compounded Annualized Growth returns. For computation of since inception returns (%), the allotment NAV has been taken as Rs. 10.00. Note: 1. Different Plans under the scheme has different expense structure. The reference and details provided here in are of Regular Plan - Growth Option.

Past performance may or may not be sustained in the future.

Source: AceMF, Internal, 30th November 2023.

Disclaimers & Product Labelling

Statutory Details: Trustee: Mirae Asset Trustee Company Private Limited; Investment Manager: Mirae Asset Investment Managers (India) Private Limited (AMC); Sponsor: Mirae Asset Global Investments Company Limited.

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Mutual fund investments are subject to market risks, read all scheme related documents carefully.

For further information about other schemes (product labelling and performance of the fund) please visit the website of the AMC: www.miraeassetmf.co.in

PRODUCT LABELLING

Mirae Asset Banking and Financial Services Fund is suitable for investors who are seeking*

- To generate long term capital appreciation
- Investments predominantly in equity and equity related securities of companies in banking and financial services sector in India

*Investors should consult their financial advisors if they are not clear about the suitability of the product.





