# **Mirae Asset Banking and Financial Services Fund** (MABFSF)

An open ended equity scheme investing in Banking & Financial Services Sector.



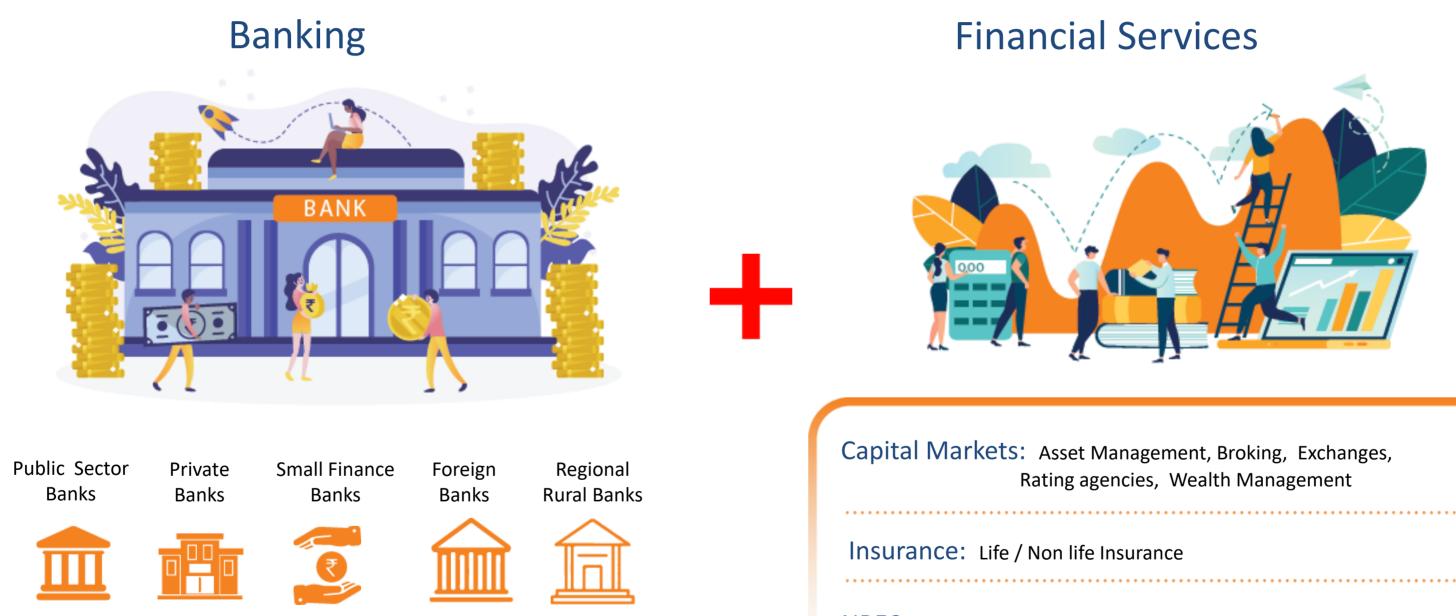
# August 2023

# Lifelines we may bank on



- BFSI (Banking, Financial Services, and Insurance) more than just banking
- <u>Banking & Financial Services Sector Medium term catalysts</u>
- Fund Information & Investment Strategy
- Fund Performance & Risk-o-meter

## Banking & Financial Services Sector - It is not just Banks

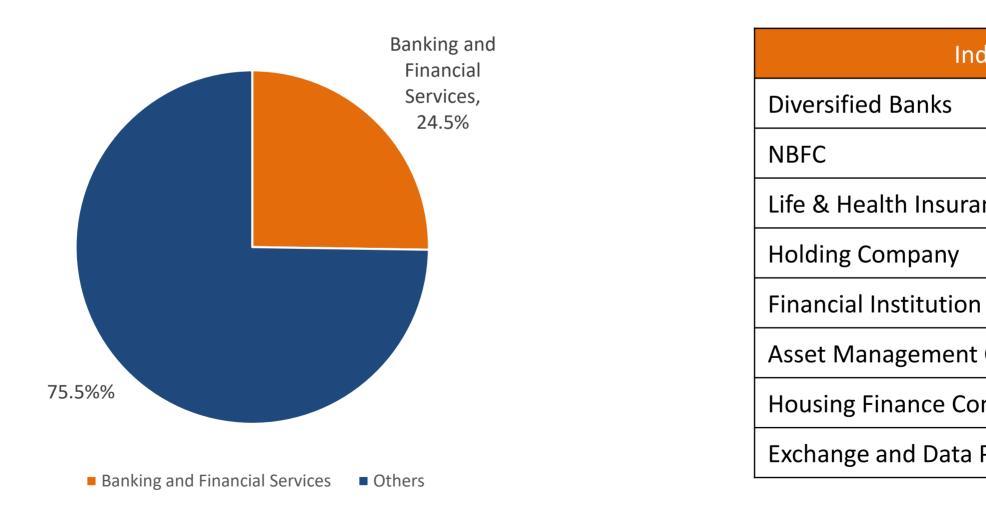


NBFCs: Housing, Vehicle, Gold, Consumer, Microfinance, Fintech

## Banking and Financial Services account for a large weight and it is well diversified

- Financial companies account for 24.46% of the total market capitalization of top 250 companies
- The index also is well diversified into different segment of business

Financial Services Weight top 100 companies (%)

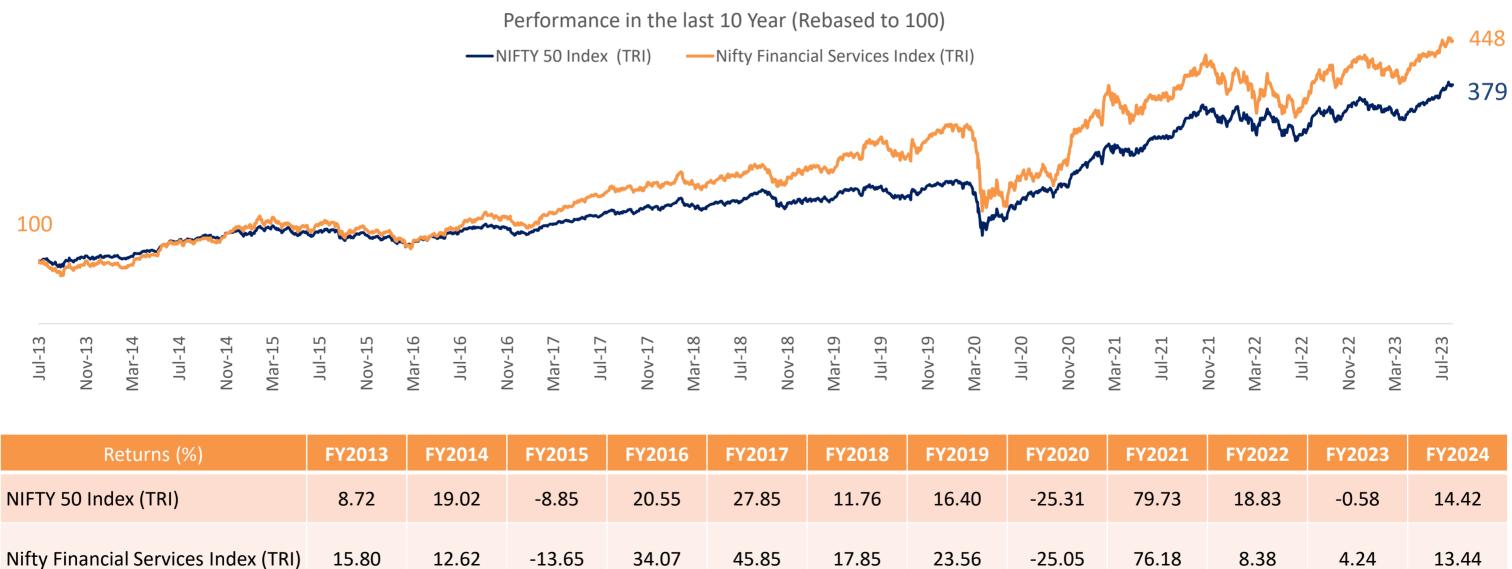


### Financial Services Index Split (%)

ndustry	%
	77.64%
	10.42%
ance	5.92%
	2.64%
n	2.01%
t Company	0.64%
ompany	0.42%
Platform	0.31%

## BFSI sector has been a driver for the markets

- Historically, Banking & Financial services sector has outperformed broad market indices when economy grows
- As economy has slowly opened up, it has shown some recovery from the March 2020 bottom levels



Source: AceMF, Data as of 31st July 2023. Past performance may or may not sustain in the future



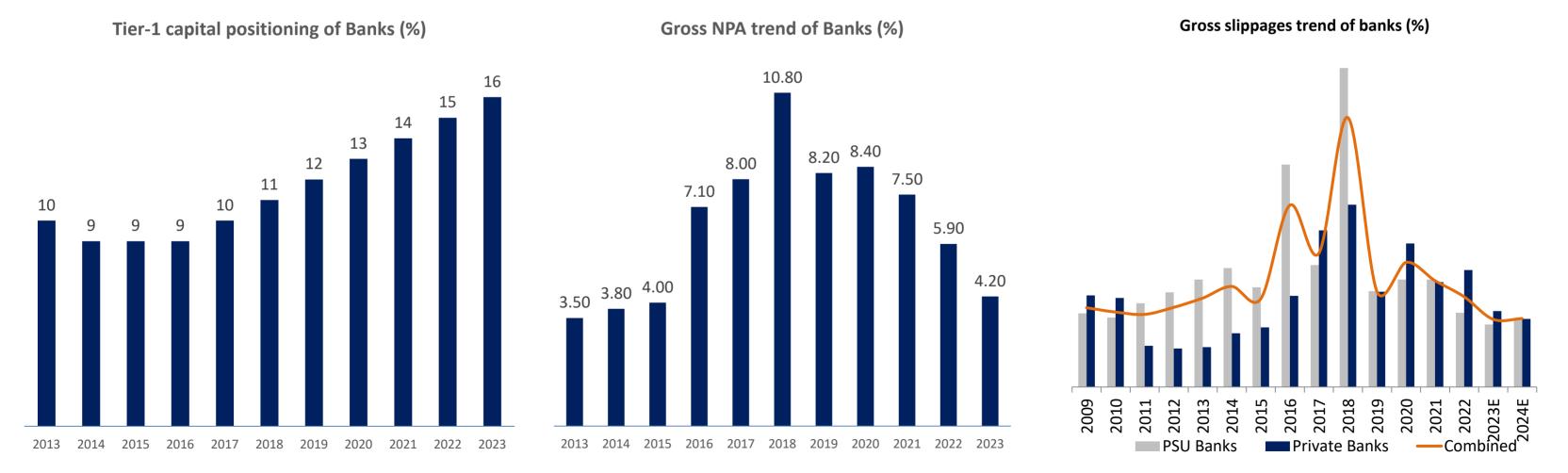
FY2021	FY2022	FY2023	FY2024
79.73	18.83	-0.58	14.42
76.18	8.38	4.24	13.44

# Banking & Financial Services Sector – Medium Term Catalysts



## Banking – Well capitalised, Improving asset quality

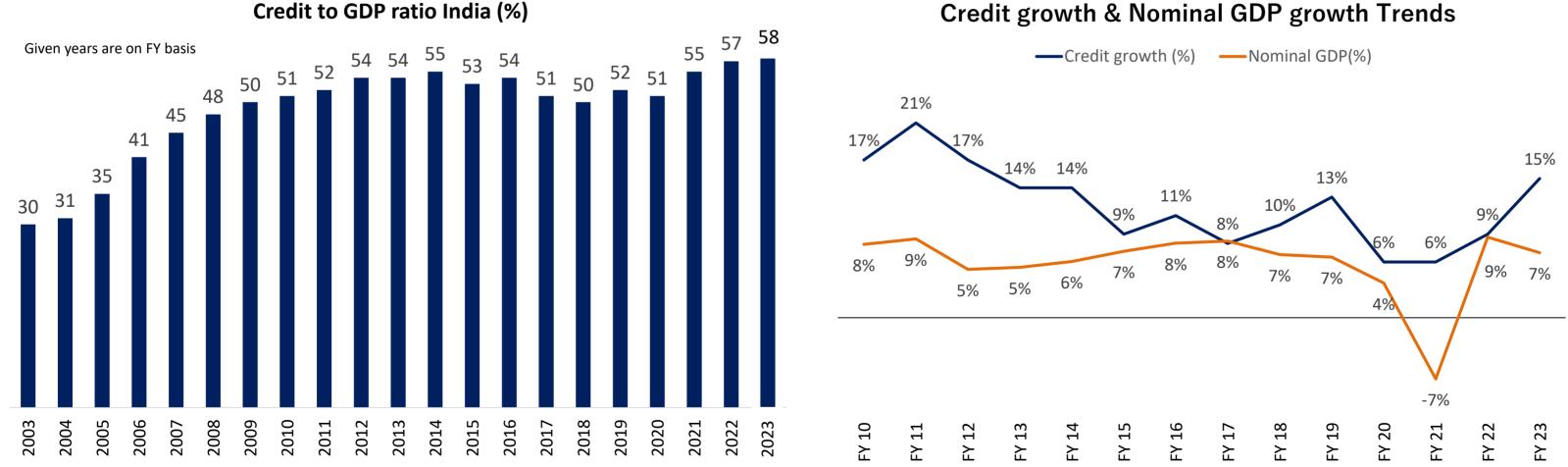
- Capital position of Indian banks have strengthened in the last few years with Tier 1 capital at ~15% in FY22, thereby fortifying their balance sheet Significant reduction seen in the Non-Performing Assets levels from the peak of 2018 and along with higher provisioning coverage of >65%.
- Asset quality held up despite 2 shock waves of COVID-19 pandemic, slippages & credit cost normalization underway



Source: RBI, Banks, Latest data available in April 2023 as on December 2022

## Credit in India – Growing fast as penetration improves

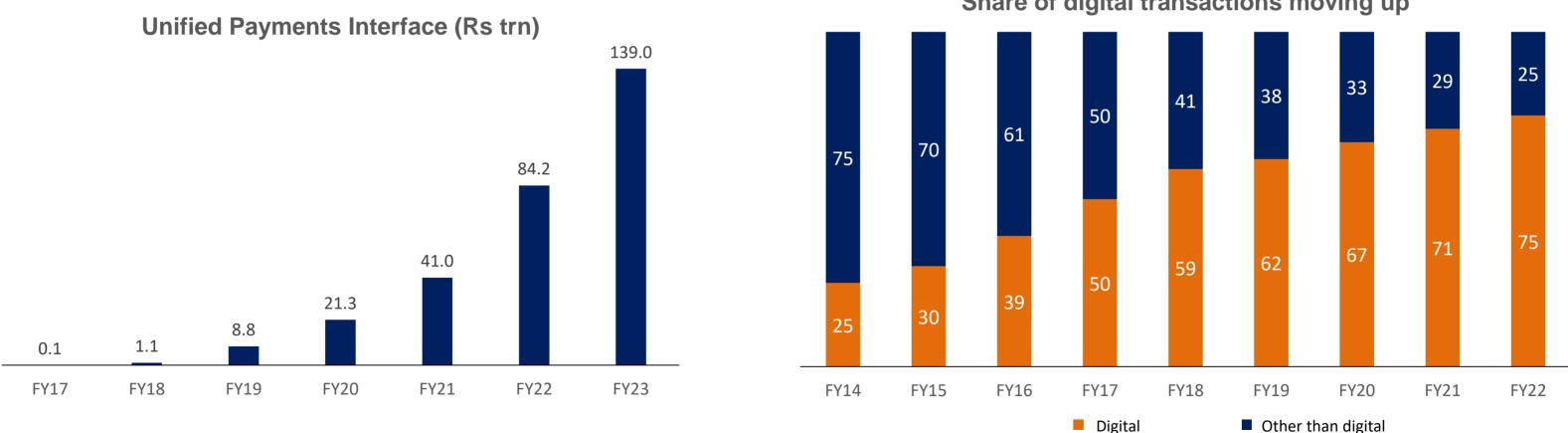
- Credit to GDP ratio has almost doubled in the last 2 decades
- Credit growth is a multiplier of Nominal GDP growth
- Private consumption has increased steadily in line with the retail credit growth
- Growth in household income and consumption promotes overall demand for credit



Source: RBI. Latest data available in April 2023 as on FY23, FY23 from 01 April 2022 to 31 March 2023

## Banking – Digital & Fintech evolution gathering pace

- Digital banking services picked up in last five years promoting mobile based banking (UPI etc).
- Digital transformation has just begun with banks collaborating with Fintech to leverage technological gains.
- Banks profitability improvement will be driven by better cost efficiencies / productivity with shift from physical to digital.

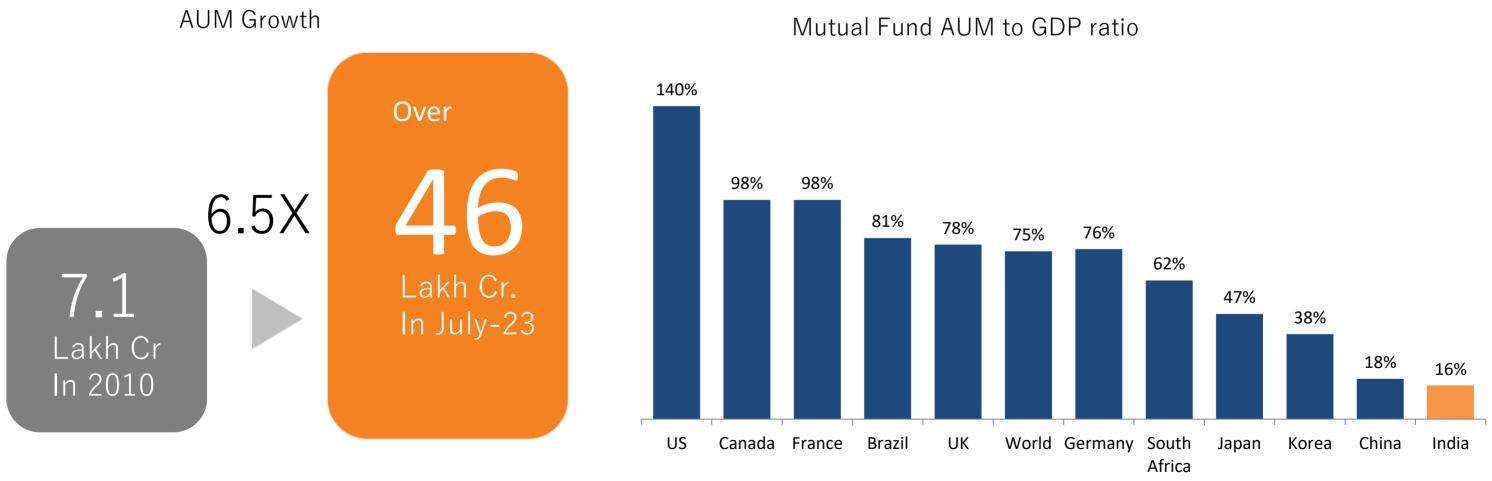


### Share of digital transactions moving up

Source: RBI, NPCI, Latest data available in April 2023 as on FY22, FY22 from 01 April 2021 to 31 March 2022

## Mutual Fund – Growing rapidly, but hugely underpenetrated

- Mutual fund industry has been growing rapidly in the last 10 years
- AUM to GDP ratio in India is ~16%, still below many other comparable peers



Source: Non Banking financial database, world bank. Data as of December 2022



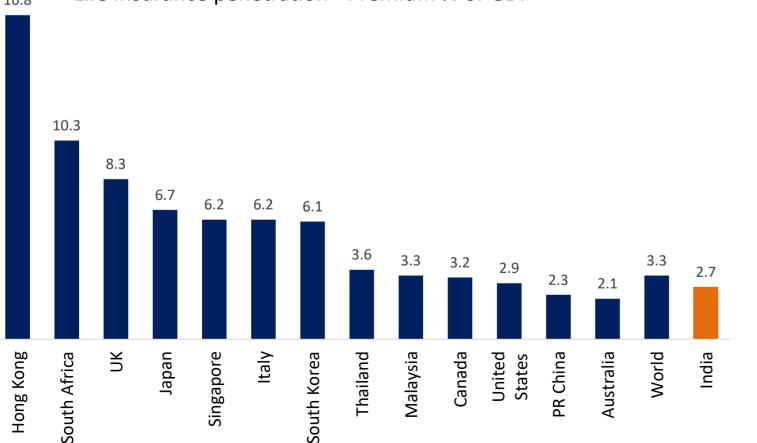
Country	/	Credit to GDP (%)	Mortgage Penetration to GDP(%)	Life Insurance Premium to GDP (%)	Mutual Fund AUM to GDP (%)
India		56.7	11.0	3.2	15.8
Brazil		87.0	NA	2.1	79.9
South Africa		67.3	18.0	10.0	61.5
China	*)	219.7	18.0	2.1	18.0
Korea	<b>*•</b> *	224.5	31.0	5.8	37.7
USA		153.9	52.0	2.6	140.2
UK		154.0	68.0	8.9	77.6

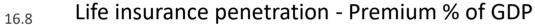
Source: BIS as per September 2022, IRDAI, Mortgage penetration as per 3QFY23 HDFC Ltd presentation, World Bank as on CY20 3QFY23 from 01 October 2022 to 31 December 2022. CY20 from 01 January 2020 to 31 January 2020

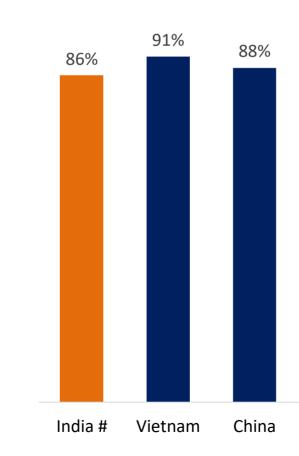
The above data is as per the latest available data

## Life Insurance - Growing market demand, protection penetration low

- Development of various distribution channels including bancassurance tie-ups, online platforms and corporate partnerships has boosted current market growth in 5 years.
- Only 8% penetration in the protection product versus Asian peers
- However, low market penetration in India provides large room to grow



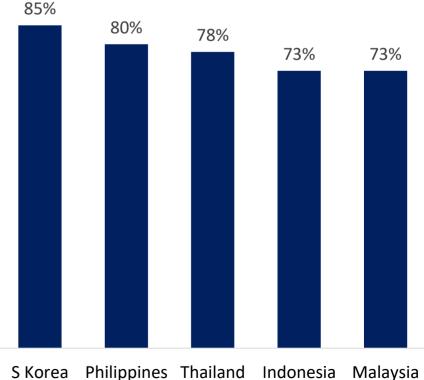




# Data pertains to FY22

Source: IRDAI, CEIC, CRISIL Research, Boston research, Latest data available in April 2023 as of FY22, FY22 from 01 April 2021 to 31 March 2022

#### Protection gap



Source: IRDAI, CEIC, CRISIL Research, Boston research, Latest data available in April 2021 as of FY20, FY20 from 01 April 2020 to 31 March 2021

# Fund Information & Investment Strategy



## Mirae Asset Banking And Financial Services Fund

(Sectoral / Thematic Fund - An open-ended equity scheme investing in Banking & Financial Services Sector)

### Investments in Fund

Investment predominantly in equity and equity related securities of companies engaged in banking and financial services sector.

### Investment Framework^

Invest minimum of 80% in equity and equity related instruments in the Banking and Financial Services Sector Flexibility to invest across market capitalization Build a portfolio of strong growth companies, reflecting our most attractive investment ideas

### Why Mirae Asset Banking and Financial Services Fund?

Investing in stocks (across the market cap) benefiting either directly or indirectly from Banking and Financial sector growth.

Fund Inception	Category	<u>Benchmark</u>
11 <sup>th</sup> Dec, 2020	Banking & Finance Fund	Nifty Financial Services Index (TRI)
<u>Goal</u>	Ideal Investment Horizon	Risk Profile
Wealth Creation	3+ Years	Very High Risk

Source: Internal and AceMF, 31st July 2023

.^This is the current investment framework which may change in future without prior notice

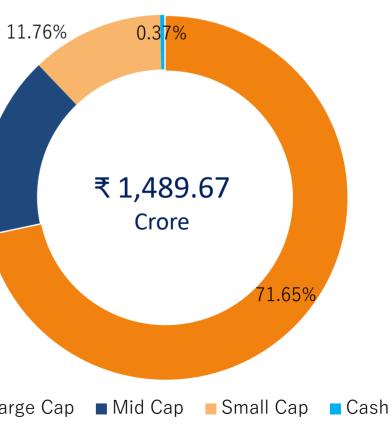




Mr. Gaurav Kochar

### Net AUM of Fund

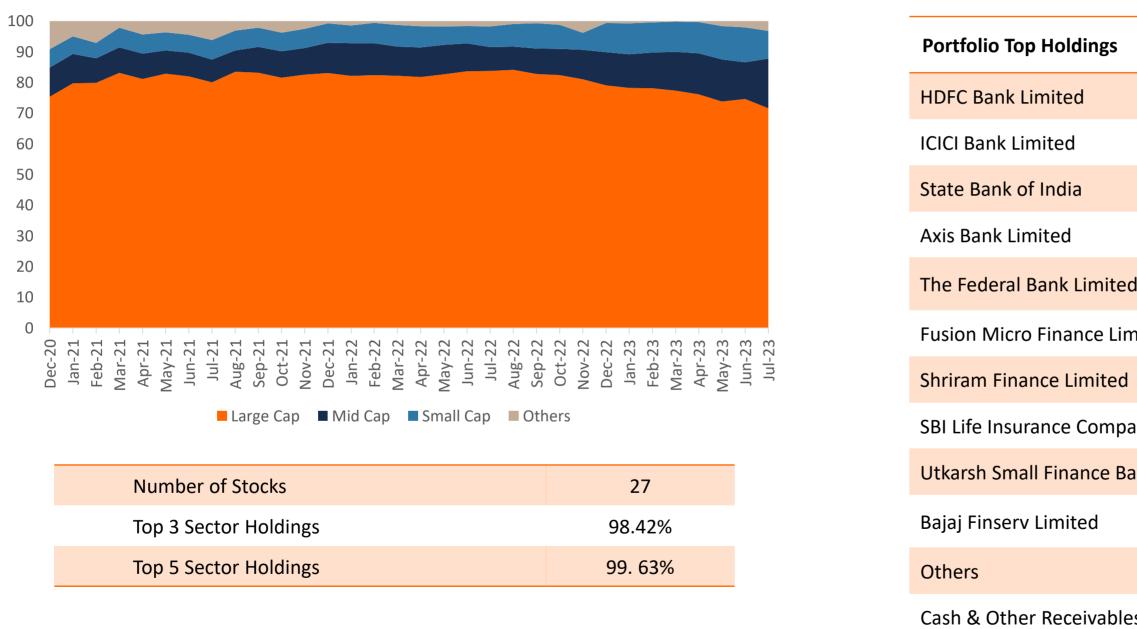
16.22%



ig)

## **Portfolio Attributes**

Historical Market Cap Allocation^



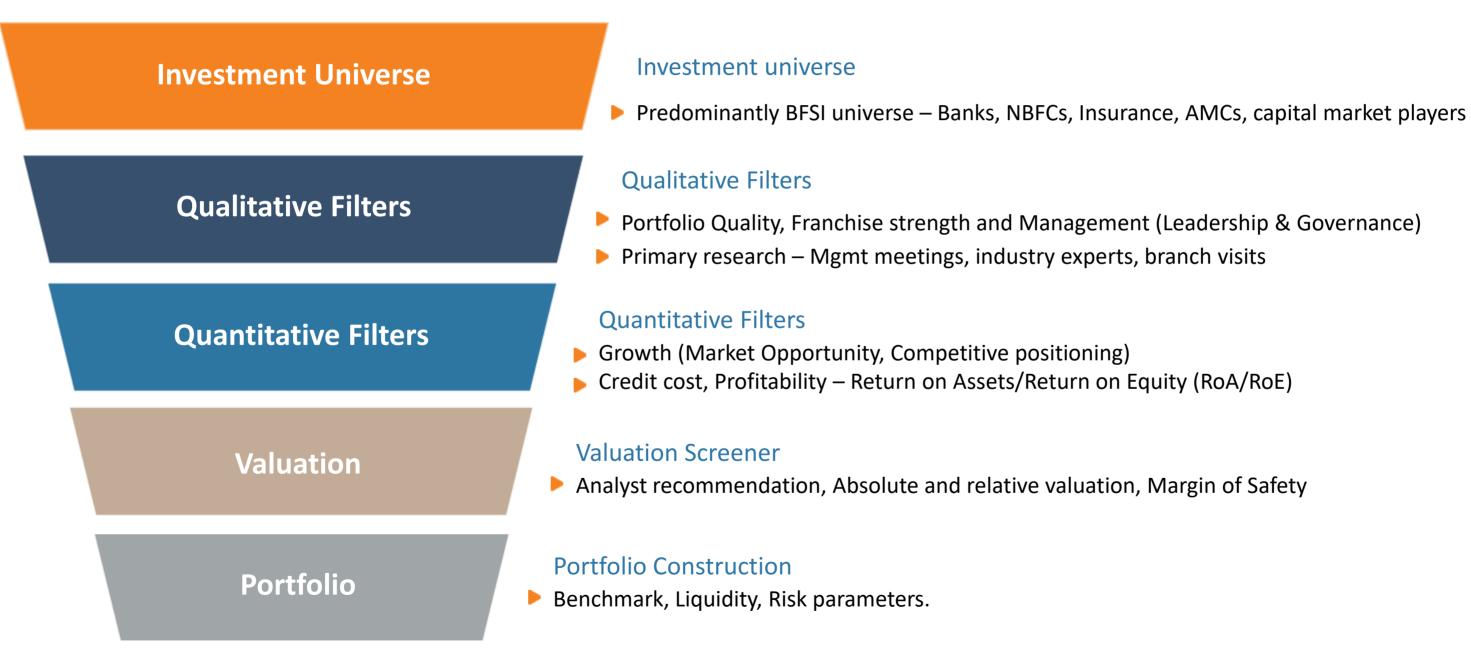
Source : AceMF Data as on 31<sup>st</sup> July, 2023.. Past performance and Portfolio may or may not be sustained in future

^Pursuant to Clause 2.7 of Part IV of SEBI Master Circular dated May 19, 2023. the universe of "Large Cap" shall consist of top 100 companies, "Mid Cap" shall consist of 101st to 250th company,, "Small Cap" shall consist of 251st and onwards companies in terms of full market capitalization.

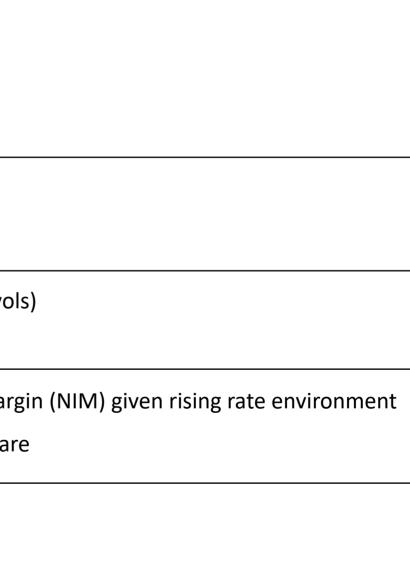
	% Allocation
	21.27%
	17.67%
	9.97%
	7.71%
d	4.89%
nited	3.60%
	3.52%
any Limited	2.89%
ank Ltd	2.76%
	2.55%
	22.80%
25	0.37%



### **Investment Process**



Private Banks	<ul> <li>Well managed, gaining market share in both credit and deposits</li> <li>Strong capital and provision buffers – asset quality outlook benign</li> <li>Digitization trends driving further business efficiencies.</li> </ul>
Insurance	<ul> <li>Market demand is improving, protection share set to improve aiding margins</li> <li>Low market penetration provides further opportunity to grow and scale up</li> </ul>
Capital Market	<ul> <li>Number of investors are increasing along with market size (2x demats and 10x vol</li> <li>AMC well underpenetrated (Mutual Fund AUM to GDP at ~15%)</li> </ul>
NBFCs	<ul> <li>Strong liquidity buffers and improving asset quality, pressure on Net Interest Marg</li> <li>Select NBFCs with better parentage and better liability profile to gain market shar</li> </ul>
PSU Banks	<ul> <li>Improving asset quality, capital positioning improving</li> <li>Improving ROE driven by credit cost moderation, but growth outlook weak</li> </ul>



## Why Banking & Financial Services Now?

#### **Attractive Valuation**

- Valuations still not reflecting the improvement in Return On Equities
- ▶ The sector trades at ~1 SD (Standard Deviation) above Long Term Average, scope for further re-rating
- Risk-reward still favourable from a longer term perspective

#### **Improved Non-Performing Assets** cycle

- Improved Non-Performing Asset Ratio. Many large accounts already written off.
- Resolutions in National Company Law Tribunal to smoothen incremental provisions

>15%

PSU banks.

►

**Return On Equity improving towards** 

credit cost lower leading to >12% ROEs for

Pvt banks to see improvement in core profitability with improved digitisation. Normalization in corporate cycle may drive

#### Its close link to the economy

- Contributes to the GDP growth
- Financialization of savings

Source: Internal. Data as on 31<sup>st</sup> July 2023



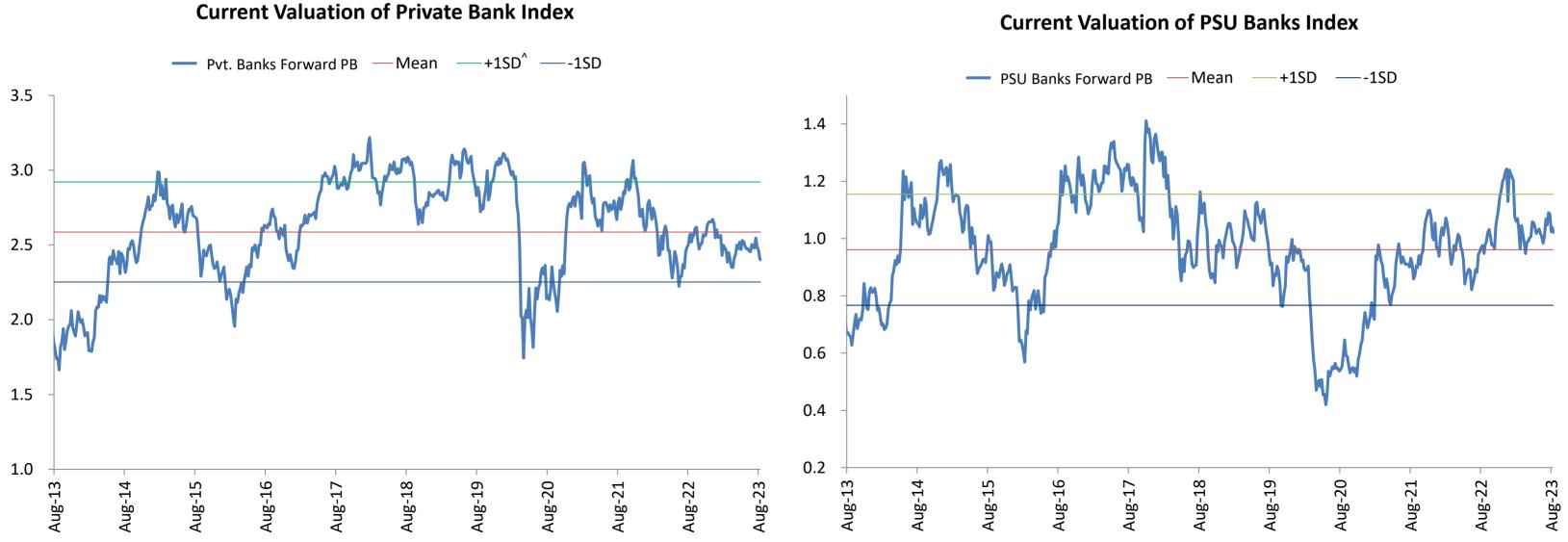
#### Fintech – Innovation is here to stay

Increased penetration of financial services as a result of better digital adoption through fintech.

Many fintech companies have emerged over the last few years which may get listed soon, thereby creating a sector of their own.

## Valuation remains attractive from a longer term perspective

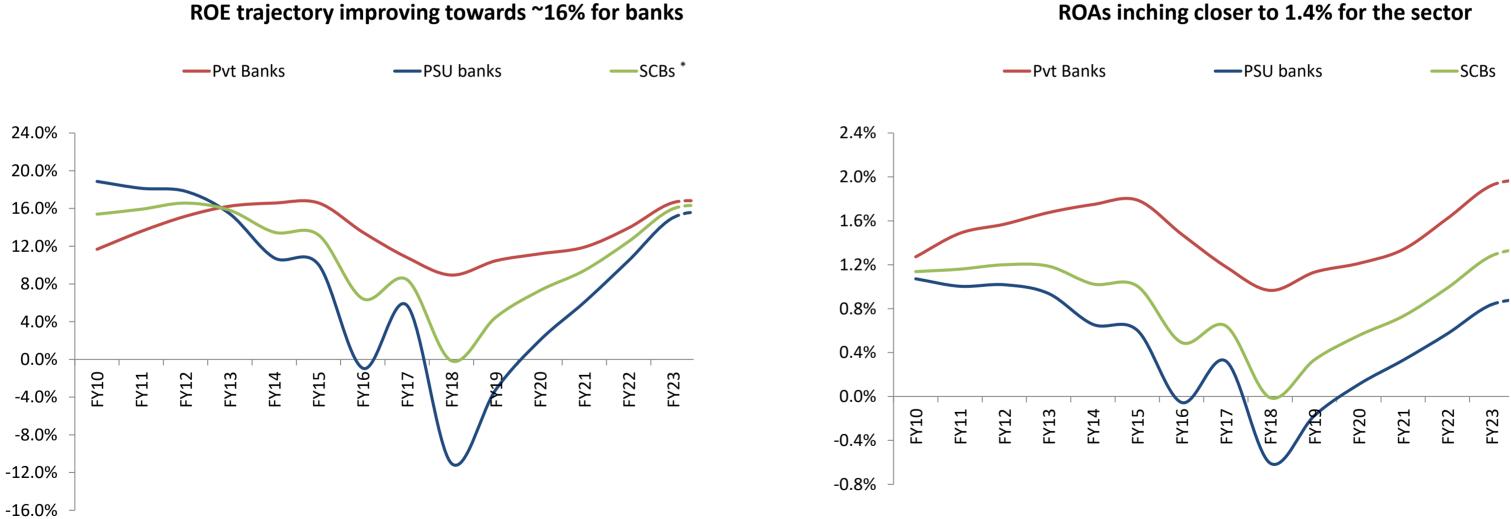
Currently, both private banks and PSU Banks are trading at valuations that are close to its long term average; growth outlook momentum to drive stock performance

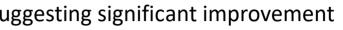


Source: Bloomberg. Data as of 22<sup>nd</sup> Aug 2023 **^SD-** Standard Deviation

## Valuation driven by improvement in ROA/ROE

The valuations are also driven by underlying Return on Assets/Return on Equity (ROA/ROE) metrics that are suggesting significant improvement over the next few years vs a few years back for both Private and PSU banks.









# Fund Performance & Risk-o-meter



## **Fund Performance**

Period	MABFSF	Scheme Benchmark*	Additional Benchmark**
1 Year	25.09	17.56	16.93
Since Inception	18.11	14.61	16.35
Value of Rs. 10,000 invested (in Rs.) Since Inception	15,507	14,325	14,905
NAV as on 31 <sup>st</sup> July 2023		15.5070	
Index value as on 31 <sup>st</sup> July 2023	Scheme Benchmark- 25,238.42		
	Additional Benchmark- 101,480,37		
Allotment Date		11-Dec-2020	
Scheme Benchmark*	Nifty Financial Services Index (TRI)		
Additional Benchmark**	S&P BSE Sensex (TRI)		

Fund manager : Mr. Gaurav Kochar since 11th December, 2020.

Note: Returns below or for 1 year are absolute returns, returns above 1 year are CAGR- Compounded Annualized Growth returns. For computation of since inception returns (%) the allotment NAV has been taken as Rs. 10.00. Note:1. Different Plans under the scheme has different expense structure. The reference and details provided here in are of Regular Plan - Growth Option

**Past performance may or may not be sustained in the future.** Source: AceMF, Internal, 31<sup>st</sup> July 2023. Statutory Details: Trustee: Mirae Asset Trustee Company Private Limited; Investment Manager: Mirae Asset Investment Managers (India) Private Limited (AMC); Sponsor: Mirae Asset Global Investments Company Limited.

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Mutual fund investments are subject to market risks, read all scheme related documents carefully.

For further information about other schemes (product labelling and performance of the fund) please visit the website of the AMC: www.miraeassetmf.co.in

#### **PRODUCT LABELLING**

Mirae Asset Banking and Financial Services Fund is suitable for investors who are seeking\*

- To generate long term capital appreciation
- Investments predominantly in equity and equity related securities of companies in banking and financial services sector in India

\*Investors should consult their financial advisors if they are not clear about the suitability of the product.

